

Interim report on Virginia Jobs Investment Program (VJIP) projects that have not yet reached their Performance Date

Important note: Projects have NOT yet reached their Performance Date (i.e., date on which target performance levels are required by performance agreement), or are in an extended performance period. Companies are eligible for payment provided statutory minimum of jobs is achieved. Companies are not required to achieve full jobs forecast (incentives only paid for created or retained jobs).

As of November 13, 2017 - sorted by months remaining until (Initial) Performance Date.

Project number <sup>1</sup>	ID <sup>2</sup>	Project name	Locality	Estimated grant amount (\$) <sup>3</sup>	Actual grant amount paid (\$)	Actual reimbursement rate per job (\$)	New jobs forecast for Perf. Date <sup>4</sup>	Retrain jobs forecast for Perf. Date <sup>5</sup>	Actual jobs as of most recent reimbursement	Capital Investment target for Perf. Date <sup>6</sup>	Avg. hourly wage forecast for Perf. Date <sup>7</sup>	Actual avg. hourly wage as of most recent progress report (\$) <sup>8</sup>	Performance Agreement date <sup>9</sup>	Date of first hire <sup>10</sup>	Initial Performance Date for meeting job, investment and wage targets <sup>11</sup>	Subsequent Perf. Date (if applicable) <sup>12</sup>
34-15515	83579	Rolls-Royce Crosspointe LLC	Prince George	3,430,454	2,410,451	1,000	343	0	250	267,400,000	52.49	33.22	10/1/07	1/22/08	1/21/11	1/3/15
34-15515	87517	Rolls-Royce Crosspointe LLC (continuation)	Prince George	93,000	93,000	1,000	93	0	93	-	52.49	22.38	1/4/12	12/1/14	11/30/17	
2016-136988	86223	Amazon Web Services	Fairfax	1,027,026	500,526	702	1463	0	713	256,000,000	39.00	44.25	5/22/13	5/22/13	5/21/16	3/9/18
2015-123588	86850	Apex Clean Energy	Charlottesville City	165,601	83,700	900	184	0	93	2,364,662	39.87	41.27	3/6/14	4/21/14	4/20/17	1/13/18
2012-66334	87013	Liberty Source, PBC	Hampton City	477,441	145,746	718	665	0	203	1,500,000	14.34	16.52	7/17/14	7/28/14	7/27/17	
2014-108780	86844	McKesson Medical-Surgical	Henrico	227,900	64,825	1,013	225	0	64	12,200,000	38.00	32.04	7/31/14	8/4/14	8/3/17	
2015-129677	86309	Teletech Healthcare Solutions, INC	Scott	344,608	240,000	800	422	0	300	1,525,000	10.32	10.00	3/2/16	9/19/14	9/18/17	
2014-117591	87016	InMotion US, LLC	Montgomery	71,000	24,000	1,000	71	0	24	7,000,000	14.18	22.36	10/6/14	10/13/14	10/12/17	
2014-99111	87045	Simplimatic Automation 2014	Bedford City	25,581	20,154	775	33	0	26	5,342,000	25.42	20.00	10/1/14	11/3/14	11/2/17	
2016-133759	87053	Lowers Risk Group, LLC	Loudoun	165,765	112,861	588	282	0	192	439,000	12.17	12.00	11/11/14	11/19/14	11/18/17	
2016-134856	87157	Zerion Software, Inc	Fairfax	23,200	8,800	800	29	0	11	138,507	28.35	28.30	10/7/14	11/24/14	11/23/17	
2015-128615	87056	Cerro Fabricated Products (2015)	Augusta	42,625	10,850	775	55	0	14	5,100,000	13.79	10.86	12/4/14	12/10/14	12/9/17	
2015-125901	87020	Monogram Snack Foods inc.	Henry	329,380	167,101	803	410	0	208	36,500,000	12.00	11.76	12/10/14	12/11/14	12/10/17	
2015-128495	87313	Hubbell Lighting (Exp)	Montgomery	90,000	84,600	900	100	0	94	6,015,000	17.59	14.93	12/12/14	12/15/14	12/14/17	
2014-105588	86788	Continental - Zeus	Newport News City	363,148	268,153	1,202	302	0	223	152,000,000	15.24	14.80	1/5/15	1/5/15	1/4/18	
2011-21530	87171	Siteline Cabinetry LLC	Charlotte	112,421	50,078	1,022	110	0	49	5,000,000	12.50	12.15	4/29/14	1/5/15	1/4/18	
2014-117734	86943	Core Health and Fitness	Grayson	211,567	88,012	846	250	0	104	2,000,000	17.85	18.57	1/2/16	1/10/15	1/9/18	
2015-128236	87035	Seven Hills	Lynchburg City	42,220	24,225	692	61	0	35	3,000,000	14.23	10.50	11/3/14	1/19/15	1/18/18	
2016-133892	87273	Graphic Packaging International, Inc.	Staunton City	45,000	26,000	1,000	45	0	26	20,000,000	17.93	16.61	1/5/15	1/26/15	1/25/18	
2016-134579	87170	Bytecubed	Arlington City	219,970	97,313	1,014	217	0	96	307,900	39.95	55.82	2/1/15	2/2/15	2/1/18	
2015-129668	87007	PsiKick, Inc.	Charlottesville City	40,000	7,000	1,000	40	0	7	1,000,000	39.99	60.00	9/25/14	2/4/15	2/3/18	
2015-131312	87117	nexVortex	Fairfax	23,596	9,586	737	32	0	13	259,000	31.59	28.50	2/6/15	2/9/15	2/8/18	
2014-104531	86958	Friant and Associates	Suffolk City	133,617	48,806	800	167	0	61	17,419,000	11.57	10.99	8/31/14	2/17/15	2/16/18	
2015-131885	87118	22nd Century Technologies	Fairfax	296,409	191,961	706	420	0	272	1,000,000	39.95	41.61	2/15/15	2/23/15	2/22/18	
2015-131905	87468	Qualtrax	Montgomery	35,000	12,000	1,000	35	0	12	2,000,000	29.36	32.19	2/18/15	2/25/15	2/24/18	
2015-129634	87084	Discover Technologies, LLC	Fairfax	96,590	29,397	1,050	92	0	28	105,000	39.95	66.11	2/5/15	3/2/15	3/1/18	
2015-129134	87086	Elephant Insurance	Henrico	939,020	228,151	801	1173	0	285	1,100,000	15.20	16.18	2/27/15	3/2/15	3/1/18	
2015-130800	87148	Canvas Solutions	Fairfax	170,768	15,228	1,088	157	0	14	550,000	34.40	27.54	3/1/15	3/2/15	3/1/18	
2013-80080	87526	Cvent Project Blue	Fairfax	76,875	59,375	625	123	0	95	9,609,173	35.52	39.47	2/25/15	3/2/15	3/1/18	
2016-133500	87172	Perfect Sense Digital	Fairfax	89,520	39,494	878	102	0	45	500,000	52.60	62.64	3/7/15	3/30/15	3/29/18	
2016-134582	87122	Rean Cloud, LLC	Fairfax	54,935	8,105	901	61	0	9	103,000	48.74	48.46	3/1/15	4/1/15	3/31/18	
2016-136936	87427	IMT Holdings	Fairfax	24,751	12,376	825	30	0	15	100,000	37.41	46.15	2/16/15	4/21/15	4/20/18	
2014-117714	87093	Merck (2015)	Rockingham	450,000	225,750	750	0	600	301	168,000,000	43.92	38.17	4/21/15	N/A	4/21/18	
2014-92495	86713	Yokohama Tire Manufacturing Virginia, LLC	Salem City	507,500	236,632	601	0	845	394	15,000,000	25.80	18.49	5/6/15	N/A	5/6/18	
2016-137036	87501	The Moore Company - Direct Mail Solutions	Henrico	209,972	103,690	864	243	0	120	1,000,000	12.00	11.00	4/25/16	5/7/15	5/6/18	
2016-134863	87312	Java Productions, Inc	Montgomery	17,000	14,450	850	20	0	17	100,000	28.97	26.63	4/30/15	6/1/15	5/31/18	
2015-131883	87195	On Deck Capital, Inc.	Arlington City	89,500	29,535	895	100	0	33	1,000,000	47.60	33.05	6/2/15	6/4/15	6/3/18	
2016-134874	87314	Zero Point	Virginia Beach City	33,792	6,400	800	44	0	8	2,530,000	29.12	27.04	5/19/15	6/15/15	6/14/18	

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2015-131459	87194	Convoke Systems	Arlington City	18,006	12,004	1,000	18	0	12	560,000	55.56	54.69	5/29/15	6/22/15	6/21/18	
2015-131474	87206	Ventech Solutions	Manassas City	198,600	65,935	794	250	0	83	1,000,000	38.46	45.00	6/15/15	6/22/15	6/21/18	
2016-134883	87225	Resilient	Fairfax	53,323	8,742	874	61	0	10	250,000	32.98	71.05	6/15/15	7/1/15	6/30/18	
2014-108657	86827	Stone Brewing	Richmond City	108,613	70,835	1,181	92	0	60	50,000,000	24.98	26.40	3/18/16	7/6/15	7/5/18	
2016-134855	87334	Collaborative Solutions	Fairfax	321,342	37,365	934	344	0	40	150,000	46.43	42.85	7/1/15	7/15/15	7/14/18	
2015-131891	87228	Precision Pipeline Solutions	Prince William	197,250	57,750	750	263	0	77	5,000,000	16.41	18.00	7/13/15	7/21/15	7/20/18	
2016-134558	87236	ProChem, Inc	Montgomery	23,250	6,200	775	30	0	8	400,000	15.73	25.05	7/24/15	8/3/15	8/2/18	
2015-123589	87311	Camrett Logistics (Fairlawn)	Pulaski	37,600	25,600	800	47	0	32	3,125,000	13.49	12.93	8/1/15	8/4/15	8/3/18	
2015-129128	87079	AccuTec Blades	Augusta	53,000	28,000	1,000	53	0	28	5,376,000	16.00	23.95	8/1/15	8/17/15	8/16/18	
2015-131470	87185	Arky Packaging Corp. (2015)	Botetourt	48,000	34,400	800	60	0	43	11,000,000	17.14	14.76	8/16/15	8/17/15	8/16/18	
2015-119431	87234	BDO	Fairfax	191,399	166,800	600	319	0	278	4,500,000	45.59	46.47	8/13/15	8/19/15	8/18/18	
2016-133890	87278	Sestra Systems	Loudoun	99,876	24,318	868	115	0	28	804,275	31.84	40.08	8/31/15	9/1/15	8/31/18	
2015-131450	87181	Axon AI, Inc.	Harrisonburg City	34,000	5,000	1,000	34	0	5	1,500,000	37.47	37.50	5/12/15	9/14/15	9/13/18	
2016-132301	87317	Wolf Hills Fabricators, LLC	Washington	40,000	22,400	800	0	50	28	1,300,000	17.00	17.56	9/25/15	N/A	9/25/18	
2016-136894	87226	Walmart Technologies	Fairfax	261,340	40,275	895	292	0	45	7,551,365	58.33	38.67	9/24/15	9/28/15	9/27/18	
2014-105465	87179	Detectamet	Henrico	22,688	7,563	756	30	0	10	500,000	23.23	20.82	3/25/16	10/1/15	9/30/18	
2015-122395	87293	Promote Your Team, LLC	Manassas City	27,950	9,750	650	43	0	15	1,070,000	12.70	16.00	9/25/15	10/6/15	10/5/18	
2015-127134	86935	Route 11 Potato Chips	Shenandoah	10,400	8,800	800	13	0	11	1,250,000	11.69	12.00	6/1/15	10/10/15	10/9/18	
2015-131456	87390	Sutherland Global Services (Phase II)	Chesapeake City	187,020	121,663	1,005	186	0	121	2,168,750	11.92	14.27	2/25/16	10/12/15	10/11/18	
2016-136883	87326	Ironnet	Fairfax	85,500	27,550	950	90	0	29	1,400,000	65.50	67.90	11/10/15	11/16/15	11/15/18	
2016-135806	87384	Fleetwood Homes 2016	Franklin	95,538	56,367	955	100	0	59	2,303,863	15.76	12.25	10/28/15	11/19/15	11/18/18	
2016-136953	87285	Great Circle Technologies	Fairfax	269,758	4,977	995	271	0	5	100,000	69.93	64.90	11/5/15	11/21/15	11/20/18	
2015-129653	87145	Carfax	Fairfax	84,000	61,600	700	120	0	88	5,000,000	44.11	39.18	12/21/15	12/16/15	12/15/18	
2016-136910	87287	Sentry Control Systems	Loudoun	35,700	26,350	850	42	0	31	128,065	34.60	32.67	9/30/15	1/1/16	12/31/18	
2016-134881	87310	Ozmo, Inc.	Montgomery	55,000	44,000	1,000	55	0	44	560,000	28.91	24.70	1/1/16	1/1/16	12/31/18	
2015-131301	87174	Target (Maximus) (Ravens 2)	Suffolk City	627,206	397,605	800	784	0	497	50,000,000	15.45	15.96	3/23/16	1/4/16	1/3/19	
2017-137419	87284	Science Logic	Fairfax	123,000	13,500	750	164	0	18	1,300,000	52.53	50.20	1/1/16	1/4/16	1/3/19	
2017-137364	87563	BMS	Lynchburg City	41,153	36,580	1,143	36	0	34	1,181,052	12.80	14.09	1/4/16	1/4/16	1/3/19	
2017-137421	87352	Whereaware	Fairfax	126,434	17,560	878	144	0	20	225,000	60.00	30.48	1/5/16	1/18/16	1/17/19	
2016-134601	87386	AvePoint Public Sector Inc.	Arlington City	66,000	9,600	1,200	55	0	8	1,000,000	55.30	58.30	2/18/16	1/30/16	1/29/19	
2016-133894	87256	Stable Craft Brewing (Hermitage Hill Farm and Stables / Ag Events, Inc.)	Augusta	9,600	6,400	800	12	0	8	650,000	15.83	10.00	8/9/15	2/2/16	2/1/19	
2016-134546	87336	AvePoint, Inc	Richmond City	120,000	43,200	1,200	100	0	36	1,500,000	40.86	33.75	7/25/17	2/1/16	2/1/19	
2016-134870	87356	Tech Wizards	King George	27,200	4,250	850	32	0	5	100,000	32.71	31.91	1/19/16	2/22/16	2/21/19	
2016-134270	87488	Lohmann Specialty Coatings, LLC	Orange	67,824	30,279	1,211	56	0	25	6,700,000	20.89	21.91	6/15/16	3/14/16	3/14/19	
2015-130780	87173	Printpack Inc.	Newport News City	40,840	36,836	801	51	0	46	20,000,000	15.43	16.49	3/22/16	3/28/16	3/28/19	
2015-126493	87003	Innovative Refrigeration Systems	Augusta	93,500	38,335	935	100	0	41	1,600,000	21.25	20.32	4/15/16	4/18/16	4/18/19	
2017-137457	87568	Abbott Laboratories Retrain	Campbell	65,639	20,474	602	0	109	34	500,000	17.00	23.79	4/21/16	N/A	4/21/19	
2017-137420	87530	Validatek	Arlington City	206,400	82,400	800	258	0	103	450,000	53.70	53.17	4/19/16	4/26/16	4/26/19	
2015-127516	87491	Somic America	Wythe	151,500	126,000	500	0	303	252	16,200,000	12.83	11.62	5/1/16	N/A	5/1/19	
2014-105704	86742	Micronic Technologies	Wise	25,055	12,026	1,002	25	0	12	2,000,000	23.00	32.47	5/1/15	5/2/16	5/2/19	
2016-137011	87470	Alarm.com	Fairfax	153,000	82,620	765	200	0	108	3,000,000	37.73	40.05	5/6/16	5/9/16	5/9/19	

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2014-116385	87490	Independence Lumber (Exp)	Grayson	37,742	33,726	803	47	0	42	5,200,000	11.65	12.20	5/26/16	5/30/16	5/30/19	
2016-137016	87464	Corning (2016)	Montgomery	136,850	41,300	350	0	391	118	805,240	32.33	14.23	6/3/16	N/A	6/3/19	
2016-133755	87320	ADP	Norfolk City	2,200,002	816,000	1,000	2200	0	816	42,150,000	20.00	23.87	6/1/16	6/6/16	6/6/19	
2016-136960	87482	Pacific Life Call center	Lynchburg City	210,000	79,100	700	300	0	113	3,698,800	24.00	27.25	5/12/16	6/9/16	6/9/19	
2016-136962	87349	AG Laser Technology (Williams Brothers)	Warren	30,400	20,900	950	32	0	22	3,100,000	17.40	13.41	2/4/16	6/27/16	6/27/19	
2017-137193	87514	Excella	Arlington City	497,650	81,400	925	538	0	88	203,772	47.22	48.56	6/24/16	6/27/16	6/27/19	
2017-137200	87536	Infolock Technologies	Arlington City	11,200	4,000	800	14	0	5	200,000	35.88	42.00	6/1/16	6/27/16	6/27/19	
2014-100430	87440	Target Flavors	Newport News City	45,000	7,500	1,500	30	0	5	1,775,000	25.00	38.25	1/18/17	7/1/16	7/1/19	
2017-137417	87519	Nomadic Display (Retraining)	Fairfax	33,550	26,400	550	0	61	48	630,110	23.21	22.20	7/1/16	N/A	7/1/19	
2017-137059	87523	Notarize, Inc.	Arlington City	385,900	5,100	850	454	0	6	500,000	26.68	65.00	6/27/16	7/1/16	7/1/19	
2015-131308	87218	Hardywood	Richmond City	55,665	8,247	1,031	54	0	8	30,000,000	16.00	16.74	3/17/16	7/5/16	7/5/19	
2015-131463	86642	Euro-Composites, Inc. (2014)	Culpeper	48,198	25,706	803	60	0	32	10,000,000	15.80	16.38	7/8/16	7/11/16	7/11/19	
2017-137201	87537	JK Moving and Storage, II	Loudoun	544,475	76,125	725	751	0	105	19,000,000	17.21	19.61	7/8/16	7/11/16	7/11/19	
2017-137392	87565	Favor TechConsulting, LLC	Fairfax	894,207	137,463	701	1275	0	196	1,650,000	46.37	37.94	7/8/16	7/11/16	7/11/19	
2016-136943	87531	The Standard	Campbell	194,957	89,423	806	242	0	111	1,714,235	15.87	19.72	7/14/16	7/19/16	7/19/19	
2015-128252	87550	Thomas Automation Management, LLC	Carroll	23,700	18,433	878	27	0	21	750,000	38.00	30.32	8/2/16	8/1/16	8/1/19	
2017-137063	87534	IOMAXIS	Fredericksburg City	277,500	15,000	500	555	0	30	150,000	59.40	64.04	7/27/16	8/14/16	8/14/19	
2017-137428	87642	All Traffic Solutions	Fairfax	73,100	13,600	850	86	0	16	100,000	44.56	53.80	7/22/16	8/22/16	8/22/19	
2017-137400	87567	Lake Region Medical, Inc. (Integer)	Salem City	102,000	18,750	750	136	0	25	7,000,000	17.62	19.47	8/12/16	8/29/16	8/29/19	
2017-137442	87592	Atlantic Bay Mortgage LLC	Virginia Beach City	83,999	51,100	700	120	0	73	1,000,000	25.30	22.06	10/14/16	9/12/16	9/12/19	
2017-137721	87755	Unanet	Loudoun	28,500	12,750	750	38	0	17	1,675,000	31.53	44.15	9/22/16	9/26/16	9/26/19	
2017-137399	87593	Canatal Steel USA	Botetourt	26,600	3,500	700	38	0	5	1,500,000	17.18	15.61	9/23/16	10/3/16	10/3/19	
2016-137017	87507	Blue Ridge Industries (Retraining)	Frederick	55,200	12,600	600	0	92	21	2,000,000	17.25	28.02	10/10/16	N/A	10/10/19	
2017-137359	87591	Mikro Systems	Albemarle	34,910	19,292	919	38	0	21	1,550,000	19.63	16.28	10/19/16	10/10/16	10/10/19	
2017-137366	87648	Park Hotels & Resorts	Fairfax	100,000	26,000	1,000	100	0	26	2,485,000	83.74	67.05	10/17/16	10/17/16	10/17/19	
2017-137388	87603	Tri-Dim Filter Corporation	Louisa	7,058	6,416	642	0	11	10	700,000	17.73	20.24	10/26/16	N/A	10/26/19	
2016-137012	87437	Eaton Crouse-Hinds, LLC	Roanoke City	100,270	-	370	0	271	0	1,052,060	13.00	TBD	11/1/16	N/A	11/1/19	
2017-137040	87615	Co Star	Richmond City	732,000	560,000	1,000	732	0	560	8,170,000	24.97	31.28	3/20/17	11/1/16	11/1/19	
2017-137402	87629	Munters	Buena Vista City	80,000	27,200	800	100	0	34	2,500,000	14.62	17.10	11/1/16	11/7/16	11/7/19	
2015-131616	87378	Wholesome Harvest (2016)	Roanoke City	129,825	52,490	401	0	324	131	22,100,000	18.97	16.21	11/10/16	N/A	11/10/19	
2017-137057	87578	Wal-mart Distribution-Dinwiddie	Dinwiddie	77,947	48,185	709	110	0	68	4,000,000	19.50	15.95	11/10/16	11/12/16	11/12/19	
2017-138141	87385	FoxGuard Solutions (2017)	Montgomery	43,000	12,000	1,000	43	0	12	106,303	19.65	25.09	11/5/16	11/14/16	11/14/19	
2017-137380	87645	Dulles Glass	Prince William	25,500	11,050	850	30	0	13	6,100,000	19.23	20.00	11/8/16	11/25/16	11/25/19	
2017-137461	87663	Concept Plus, LLC	Fairfax	27,125	4,375	875	31	0	5	140,000	55.94	51.03	11/29/16	11/29/16	11/29/19	
2017-137504	87670	Windward Consulting Group	Fairfax	84,875	11,375	875	97	0	13	825,000	58.28	70.52	12/1/16	12/1/16	12/1/19	
2017-137450	87622	Allfirst, L.L.C. (Retraining)	Suffolk City	31,000	15,500	500	0	62	31	130,000	23.42	20.12	12/8/16	N/A	12/8/19	
2017-137197	87613	Grand Springs	Halifax	22,400	16,000	800	28	0	20	800,000	10.00	11.11	12/10/16	12/27/16	12/27/19	
2015-128650	87106	Niagara Bottling	Chesterfield	114,011	96,009	1,500	76	0	64	95,000,000	25.00	15.77	9/19/16	12/29/16	12/29/19	
2017-137440	87662	Temperpack	Richmond City	18,550	4,839	807	23	0	6	2,000,000	25.00	33.25	12/7/16	1/1/17	1/1/20	
2017-137408	87597	Wal-mart Distribution - Mt. Crawford	Rockingham	86,100	35,700	700	123	0	51	6,000,000	18.03	17.55	12/20/16	1/10/17	1/10/20	
2017-137210	87737	Novatech USA	Martinsville City	45,000	27,900	900	50	0	31	4,000,000	12.00	12.78	12/14/16	1/16/17	1/16/20	
2017-137404	87608	Steel Dynamics, Inc. - Roanoke Bar Division	Roanoke City	153,500	-	500	0	307	0	28,000,000	17.73	TBD	1/19/17	N/A	1/19/20	

Project number <sup>1</sup>	ID <sup>2</sup>	Project name	Locality	Estimated grant amount (\$) <sup>3</sup>	Actual grant amount paid (\$)	Actual reimbursement rate per job (\$)	New jobs forecast for Perf. Date <sup>4</sup>	Retrain jobs forecast for Perf. Date <sup>5</sup>	Actual jobs as of most recent reimbursement	Capital Investment target for Perf. Date <sup>6</sup>	Avg. hourly wage forecast for Perf. Date <sup>7</sup>	Actual avg. hourly wage as of most recent progress report (\$) <sup>8</sup>	Performance Agreement date <sup>9</sup>	Date of first hire <sup>10</sup>	Initial Performance Date for meeting job, investment and wage targets <sup>11</sup>	Subsequent Perf. Date (if applicable) <sup>12</sup>
2017-137468	87676	VideoBlocks	Arlington City	57,600	6,300	900	64	0	7	3,857,350	45.32	49.79	1/15/17	1/30/17	1/30/20	
2017-137624	87686	Spectrum Brands	Montgomery	73,200	-	400	0	183	0	7,281,737	15.53	TBD	2/24/17	N/A	2/24/20	
2017-137207	87570	Hershey	Augusta	51,750	25,500	750	69	0	34	26,800,000	21.40	18.50	1/18/17	2/27/17	2/27/20	
2016-135805	87434	Glad Manufacturing	Amherst	82,962	10,995	1,000	83	0	11	20,600,000	19.53	19.91	9/7/16	3/6/17	3/5/20	
2016-137022	87522	Owens and Minor (Project Engage)	Richmond City	300,000	66,000	1,000	300	0	66	15,000,000	26.00	15.64	8/18/17	3/13/17	3/12/20	
2017-137663	87712	Winchester Metals (2017)	Frederick	13,600	4,000	800	17	0	5	870,000	14.57	16.25	3/7/17	3/15/17	3/14/20	
2017-137398	87733	Anheuser-Busch, Inc. (Retraining)	James City County	202,500	36,900	900	0	225	41	17,000,000	32.00	31.78	5/11/17	N/A	5/11/20	
2017-137473	87680	Mythics	Virginia Beach City	24,000	6,400	800	30	0	8	7,500,000	17.63	27.24	4/17/17	5/15/17	5/14/20	
2018-138467	87829	Standard Calibrations Incorporated (Retraining 2017)	Chesapeake City	21,700	-	700	0	31	0	508,546	22.70	TBD	7/27/17	N/A	7/27/20	
2014-89858	86698	Hollingsworth and Vose	Floyd	24,000	-	800	30	0	0	15,210,000	21.34	TBD	11/8/13	TBD	TBD	
2014-103964	86802	TPUSA, Inc (Teleperformance- Project Grant)	Henrico	338,833	-	678	500	0	0	3,500,000	15.00	TBD	3/28/14	TBD	TBD	
2015-127525	86890	Toray Plastics (America)	Warren	26,400	-	800	33	0	0	45,000,000	25.89	TBD	6/1/15	TBD	TBD	
2015-129679	86974	Afton Scientific	Albemarle	12,070	-	710	17	0	0	1,000,000	19.15	TBD	8/15/14	TBD	TBD	
2015-127373	87048	Andros Foods North America	Shenandoah	81,500	-	500	163	0	0	73,000,000	12.37	TBD	11/13/14	TBD	TBD	
2015-126996	87104	Mavalerio USA Inc.	Hanover	36,016	-	706	51	0	0	5,000,000	14.00	TBD	5/27/15	TBD	TBD	
2016-136895	87115	Novel Applications of Vital Information, Inc.	Fairfax	78,579	-	903	87	0	0	102,811	58.38	TBD	2/18/16	TBD	TBD	
2015-129678	87121	Indoor Biotechnologies Inc.	Charlottesville City	8,000	-	1,000	8	0	0	2,481,920	23.88	TBD	2/28/15	TBD	TBD	
2014-117715	87133	Plow and Hearth, LLC	Madison	17,323	-	577	30	0	0	4,533,000	14.76	TBD	3/17/15	TBD	TBD	
2015-125900	87141	ABC Imaging	Fairfax	174,001	-	750	232	0	0	9,707,006	30.23	TBD	5/29/15	TBD	TBD	
2015-130797	87160	Bingham and Taylor	Stafford	24,500	-	700	35	0	0	3,000,000	11.00	TBD	3/22/16	TBD	TBD	
2016-137037	87238	Virid	Fairfax City	19,950	-	950	21	0	0	500,000	49.05	TBD	7/27/15	TBD	TBD	
2015-131454	87249	BGF Industries 2017	Campbell	34,000	-	1,000	34	0	0	2,400,000	14.54	TBD	3/2/17	TBD	TBD	
2016-133139	87264	American Woodmark - Frederick	Frederick	55,000	-	1,000	55	0	0	30,000,000	24.27	TBD	1/1/16	TBD	TBD	
2016-133747	87272	Chemres	Chesapeake City	14,400	-	900	16	0	0	3,000,000	24.00	TBD	12/29/16	TBD	TBD	
2014-117750	87300	Aqueous Solutions Global, LLC	Richmond City	20,650	-	898	23	0	0	1,800,000	26.74	TBD	9/23/15	TBD	TBD	
2016-134275	87302	Tactical Walls	Page	22,400	-	800	28	0	0	892,427	12.46	TBD	10/8/15	TBD	TBD	
2015-129626	87315	Atlantic Core Building Products	Chesapeake City	40,000	-	800	50	0	0	3,000,000	42.42	TBD	1/13/17	TBD	TBD	
2016-131915	87319	Colonna's Shipyard (Project Delta)	Norfolk City	51,000	-	1,000	51	0	0	34,250,000	22.00	TBD	8/4/16	TBD	TBD	
2016-134580	87328	Clearforce, LLC	Fairfax	51,850	-	850	61	0	0	101,000	47.89	TBD	10/1/15	TBD	TBD	
2015-130790	87332	Emser Tile LLC	Suffolk City	86,400	-	900	96	0	0	16,250,000	19.17	TBD	12/7/15	TBD	TBD	
2016-133750	87343	Grant Thornton	Arlington City	348,000	-	1,000	348	0	0	6,000,000	42.06	TBD	2/1/16	TBD	TBD	
2016-132059	87345	Movement Mortgage	Norfolk City	140,000	-	700	200	0	0	5,000,000	19.23	TBD	5/18/17	TBD	TBD	
2016-134873	87353	Speyside Bourbon Stave Mill in Virginia, Inc.	Bath	22,500	-	750	30	0	0	6,000,000	14.11	TBD	7/31/17	TBD	TBD	
2016-134902	87365	84 Lumber	Frederick	75,000	-	750	100	0	0	3,900,000	13.42	TBD	12/12/16	TBD	TBD	
2016-136941	87382	Integrity Windows Inc.	Roanoke	45,000	-	750	60	0	0	1,692,487	13.93	TBD	4/5/16	TBD	TBD	
2016-135813	87392	Rivanna Medical, LLC	Charlottesville City	12,622	-	971	13	0	0	242,950	19.75	TBD	1/21/16	TBD	TBD	
2016-136951	87397	Virginia Power Technologies (VPT)	Montgomery	15,600	-	975	16	0	0	1,000,000	24.31	TBD	3/1/16	TBD	TBD	
2016-135432	87412	Opterna	Loudoun	12,000	-	600	20	0	0	250,000	14.36	TBD	5/15/17	TBD	TBD	
2016-134876	87432	Phone 2 Action	Arlington City	127,800	-	900	142	0	0	150,000	49.48	TBD	4/4/16	TBD	TBD	
2016-134597	87446	Blue Ridge Fiberboard 2016	Danville City	26,075	-	1,003	26	0	0	2,000,000	14.20	TBD	3/4/16	TBD	TBD	
2016-137009	87453	Old Barn Reclaimed Wood & Antique Flooring	Henrico	22,848	-	914	25	0	0	100,000	19.34	TBD	4/12/16	TBD	TBD	
2017-137443	87459	Global Guardian	Fairfax	18,700	-	850	22	0	0	125,000	25.54	TBD	4/21/16	TBD	TBD	
2016-136992	87463	Confluence Coffee	Richmond City	20,070	-	608	33	0	0	100,000	15.97	TBD	4/21/16	TBD	TBD	

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2016-136952	87465	ST Tissue (Expansion 2016)	Isle of Wight	59,000	-	1,000	59	0	0	40,000,000	25.50	TBD	6/28/17	TBD	TBD	
2016-136987	87466	Polymer Solutions Incorporated (PSI)	Montgomery	19,000	-	1,000	19	0	0	650,000	19.74	TBD	3/1/16	TBD	TBD	
2017-137218	87467	Modea	Montgomery	55,010	-	1,000	55	0	0	100,000	33.08	TBD	7/20/16	TBD	TBD	
2015-131458	87494	Hudson Industries, Inc	Henrico	47,672	-	548	87	0	0	750,000	12.10	TBD	6/13/16	TBD	TBD	
2013-74241	87508	Evonik Corporation (Vision)	Chesterfield	100,000	-	2,000	50	0	0	15,000,000	53.00	TBD	6/10/16	TBD	TBD	
2016-134291	87545	Kno Corrosion Technologies, LLC	Orange	27,348	-	977	28	0	0	2,200,000	30.05	TBD	7/28/16	TBD	TBD	
2016-137019	87556	Universal Companies, Inc. (Project Bubbles)	Washington	24,000	-	800	30	0	0	1,500,000	24.00	TBD	4/28/17	TBD	TBD	
2016-136985	87557	Vorsight	Arlington City	84,000	-	750	112	0	0	105,701	24.25	TBD	9/2/16	TBD	TBD	
2017-137713	87573	Aeroprobe Corporation	Montgomery	7,750	-	775	10	0	0	300,000	25.46	TBD	1/1/17	TBD	TBD	
2017-137430	87587	Micro Health, LLC	Fairfax	48,750	-	750	65	0	0	395,000	21.28	TBD	11/14/16	TBD	TBD	
2017-137346	87588	Trustify	Arlington City	119,600	-	650	184	0	0	1,043,440	30.94	TBD	9/14/16	TBD	TBD	
2017-137398	87609	Anheuser-Busch, Inc. (New Jobs)	James City County	41,000	-	1,000	41	0	0	17,000,000	32.00	TBD	5/11/17	TBD	TBD	
2017-137441	87621	Allfirst, L.L.C. (New Jobs)	Suffolk City	19,305	-	715	27	0	0	130,000	15.51	TBD	12/8/16	TBD	TBD	
2017-137452	87632	2ndLife	Richmond City	51,013	-	773	66	0	0	975,000	17.05	TBD	12/7/16	TBD	TBD	
2017-137435	87635	Thermo Fisher Scientific	Frederick	45,600	-	800	57	0	0	9,500,000	22.69	TBD	6/1/17	TBD	TBD	
2017-137423	87661	Karn Custom Woodwork	Richmond City	23,700	-	790	30	0	0	2,550,000	15.00	TBD	12/22/16	TBD	TBD	
2017-137470	87677	Kosmo Machine Inc	Henrico	28,800	-	800	36	0	0	1,000,000	18.47	TBD	5/16/17	TBD	TBD	
2017-137476	87682	Numbers Place, Inc.	Fairfax	39,600	-	900	44	0	0	100,000	81.26	TBD	1/6/17	TBD	TBD	
2017-137642	87708	I R Engraving	Henrico	19,800	-	900	22	0	0	850,344	17.65	TBD	2/23/17	TBD	TBD	
2017-137654	87710	Perrone Robotics, Inc.	Albemarle	127,000	-	1,000	127	0	0	3,866,343	62.56	TBD	3/22/17	TBD	TBD	
2017-137667	87714	Hapco Aluminum Pole Products (Clink)	Washington	22,400	-	800	28	0	0	6,750,000	14.62	TBD	8/8/17	TBD	TBD	
2017-137648	87716	Granules	Fairfax	76,500	-	750	102	0	0	35,000,000	22.58	TBD	4/6/17	TBD	TBD	
2017-137417	87721	Nomadic Display (New Jobs)	Fairfax	18,000	-	600	30	0	0	309,890	16.57	TBD	7/1/16	TBD	TBD	
2016-136903	87730	Global Technical Systems (GTS)	Virginia Beach City	18,900	-	900	21	0	0	4,100,000	31.00	TBD	5/24/17	TBD	TBD	
2017-138076	87742	Draftco, Inc.	Augusta	12,000	-	750	16	0	0	450,000	16.25	TBD	4/21/17	TBD	TBD	
2017-138117	87746	Avizia	Fairfax	22,950	-	850	27	0	0	191,680	50.94	TBD	4/29/17	TBD	TBD	
2017-138097	87752	Hutchins & Hutchins	Augusta	12,000	-	800	15	0	0	224,000	14.24	TBD	4/12/17	TBD	TBD	
2017-137716	87754	Mission Services, Inc.	Fairfax	240,000	-	600	400	0	0	820,000	34.36	TBD	4/11/17	TBD	TBD	
2017-138082	87769	Envera 2017	Richmond City	169,400	-	700	242	0	0	11,718,375	26.44	TBD	5/5/17	TBD	TBD	

Project number <sup>1</sup>	ID <sup>2</sup>	Project name	Locality	Estimated grant amount (\$) <sup>3</sup>	Actual grant amount paid (\$)	Actual reimbursement rate per job (\$)	New jobs forecast for Perf. Date <sup>4</sup>	Retrain jobs forecast for Perf. Date <sup>5</sup>	Actual jobs as of most recent reimbursement	Capital Investment target for Perf. Date (\$) <sup>6</sup>	Avg. hourly wage forecast for Perf. Date (\$) <sup>7</sup>	Actual avg. hourly wage as of most recent progress report (\$) <sup>8</sup>	Performance Agreement date <sup>9</sup>	Date of first hire <sup>10</sup>	Initial Performance Date for meeting job, investment and wage targets <sup>11</sup>	Subsequent Perf. Date (if applicable) <sup>12</sup>
2017-138148	87791	Defense Technology Equipment, Inc.	Loudoun	12,000	-	600	20	0	0	866,500	17.77	TBD	6/12/17	TBD	TBD	
2018-138474	87804	SAP NS2	Fairfax	80,750	-	850	95	0	0	6,000,000	53.38	TBD	6/24/17	TBD	TBD	
2017-137634	87816	Thomson Reuters (SOC 2017)	Richmond City	68,000	-	1,000	68	0	0	2,180,000	57.69	TBD	9/29/17	TBD	TBD	
2017-138150	87817	Astraea , Inc.	Charlottesville City	31,000	-	1,000	31	0	0	1,005,000	56.14	TBD	6/22/17	TBD	TBD	
2018-138495	87827	Norrisbuilt Fabrication & Mobile Welding LLC	Wise	39,200	-	800	49	0	0	925,000	14.08	TBD	6/1/17	TBD	TBD	
2018-138467	87828	Standard Calibrations Incorporated (Expansion 2017)	Chesapeake City	120,000	-	800	150	0	0	508,546	21.43	TBD	7/27/17	TBD	TBD	
2018-138508	87864	J&F Alliance Group	Hampton City	83,300	-	700	119	0	0	100,000	46.78	TBD	9/6/17	TBD	TBD	
<b>TOTALS</b>				<b>28,154,466</b>	<b>10,458,792</b>		<b>27,503</b>	<b>3,865</b>	<b>10,175</b>	<b>2,088,942,185</b>						

VJIP funding is granted through a pay-for-performance cycle that eliminates the need for clawbacks resulting from non-performance. VJIP grants are paid post performance. VJIP payments are not made until the statutory minimum threshold of new or retrained jobs is achieved (statutory minimums: 25 net new, full-time hires for New Jobs Program; 5 net new, full-time hires for Small Business New Jobs Program; 10 full-time employees retrained for Retraining Program; 5 full-time employees retrained for Small Business Retraining Program).

The company is reimbursed after a new employee is hired and on board for at least 90 days. In the case of retraining, the company is paid for employees who have completed training. In both cases the company completes a VJIP reimbursement form. For new jobs, the form specifies the names of the employees, date hired, job titles, current full-time employment level, and average wage of employees listed on form. In the case of retraining, the form specifies the names of the employees, date they completed the training, job titles, current full-time employment level, and average wages of employees on the form. The company confirms/acknowledges via signature that employees listed on the reimbursement form earn a wage of \$9.79 per hour or higher.

Jobs and capital investment are monitored by VEDP staff through signed attestation by company of information, visual inspection during company visits, and through ongoing dialogue with the company over the 36 month project cycle. A designated VEDP Workforce staff representative responsible for the project communicates with the company on-site, by phone, or by email, typically once per quarter over the project cycle to monitor project progress (e.g., observe new equipment for a product line, construction activity, office space, additional staff, etc.). Company feedback, along with other pertinent forms and information, is maintained in the information system used for VJIP, called Protrax. (VEDP is in the process of migrating this function to the Salesforce System.)

VEDP Workforce staff typically work in collaboration with local economic developers in the community in which the company is based, maintaining dialogue or jointly visiting the company location, further enhancing awareness of the company's business activity.

**Important Note Regarding Verification: No formal verification procedures were in place prior to 12/7/2017. VEDP is in the process of updating verification procedures using VEC data and with local Commissioners of the Revenue.**

Footnotes:

1 Project Number is a project identification number for the Salesforce System.

2 ID is a project identification number for the Protrax system.

3 Estimated grant amount reflects full grant amount subject to company fulfilling the project jobs forecast.

4 Reflects number of New Jobs forecast for project. (Project jobs are either New Jobs or Retraining Jobs.) Company is not reimbursed for new jobs created above the forecast limit.

5 Reflects number of Retraining Jobs forecast for project. (Project jobs are either New Jobs or Retraining Jobs.) Company is not reimbursed for jobs retrained above the forecast limit.

6 Capital Investment reflects company forecast for the project. VJIP grants are not offered for projects not meeting the statutory minimum threshold of projected capital investment (statutory minimums: \$1MM for New Jobs Program; \$100K for Small Business New Jobs Program; \$500K for Retraining Program; \$50K for Small Business Retraining Program).

7 Average hourly wage forecast reflects company forecast for jobs associated with the project. VJIP statute requires an entry-level wage rate of at least 1.35 times the federal minimum wage (\$9.79 per hour) to qualify for the grant.

8 Reflects actual average hourly wage paid. (TBD indicates company has not yet submitted a VJIP reimbursement request. Information not yet available.) VJIP statute requires an entry-level wage rate of at least 1.35 times the federal minimum wage (\$9.79 per hour) to qualify for the grant.

9 Performance Agreement date reflects date of company VJIP application.

10 Date of first hire reflects beginning date of project performance period. (TBD indicates company has not yet submitted a VJIP reimbursement request. Information not yet available. N/A reflects item not applicable to the referenced project. VJIP Retraining projects do not track date of first hire.)

11 Initial Performance Date for meeting job, investment and wage targets reflects performance date based on the date of first hire for New Jobs projects (VJIP application date for Retraining projects). Project cycles run for 36 months, which begins with the date of the first hire. After 36 months the project is closed. Projects which meet the criteria to apply for VJIP again (new jobs and capital investment), may be granted a second round of VJIP funding. Administratively that may equate to a revision of an existing project, or a new project record. If an existing project is revised, a new and revised Performance Date is established. A report of projects that are revised as such, is not readily available, however, each VJIP project record contains information pertaining to the project's status. Extenuating circumstances that necessitate extending the project cycle beyond 36 months are considered. (TBD indicates company has not yet submitted a VJIP reimbursement request. Information not yet available.)

12 Subsequent Perf. Date (if applicable) is referenced for projects that have been revised and extended, typically resulting from a new phase of qualifying expansion (new jobs and capital investment).