

Interim status report on Virginia Jobs Investment Program (VJIP) projects that have not yet reached their Performance Date

Important note: Projects have NOT yet reached their Performance Date (i.e., date on which target performance levels are required by performance agreement), or are in an extended performance period.

Companies are eligible for payment provided statutory minimum of jobs is achieved. Companies are not required to achieve full jobs forecast (incentives only paid for created or retrained jobs).

As of July 18, 2018 - sorted by time remaining until (Initial) Performance Date.

Project number ¹	Project name	Locality	Estimated grant amount (\$) ²	Actual grant amount paid (\$)	Actual reimbursement rate per job (\$)	New jobs forecast for Perf. Date ³	Retrain jobs forecast for Perf. Date ⁴	Actual jobs as of most recent reimbursement	Capital Investment target for Perf. Date (\$) ⁵	Avg. hourly wage forecast for Perf. Date (\$) ⁶	Actual avg. hourly wage as of most recent progress report (\$) ⁷	Performance Agreement date ⁸	Date of first hire ⁹	Initial Performance Date for meeting job, investment and wage targets ¹⁰	Subsequent Perf. Date (if applicable) ¹¹
2015-128250	Monogram Snacks LLC	Henry	329,382	167,101	803	410	0	208	36,500,000	12.00	11.76	12/10/2014	12/11/2014	12/10/2017	7/1/2019
2016-134558	ProChem Inc.	Montgomery	23,250	7,750	775	30	0	10	400,000	15.73	23.77	7/24/2015	8/3/2015	8/2/2018	
2016-137037	Virid, Inc	Fairfax	19,950	6,650	950	21	0	7	500,000	49.05	39.70	7/27/2015	8/3/2015	8/2/2018	
2015-129128	Accutec Blades	Augusta	53,000	28,000	1,000	53	0	28	5,376,000	16.00	23.95	8/1/2015	8/17/2015	8/16/2018	
2015-131450	ConvergentAI, Inc.	Harrisonburg	34,000	5,000	1,000	34	0	5	1,500,000	37.47	37.50	5/12/2015	9/14/2015	9/13/2018	
2016-132301	Wolf Hills Fabricators	Washington	40,000	25,600	800	0	50	32	1,300,000	18.00	17.62	9/25/2015	N/A	9/24/2018	
2015-119431	BDO Fairfax	Fairfax	191,400	166,800	600	319	0	278	4,500,000	45.59	46.47	8/13/2015	9/28/2015	9/27/2018	
2015-122395	Bam Bams	Manassas	27,950	9,750	650	43	0	15	1,070,000	12.70	16.00	9/25/2015	10/6/2015	10/5/2018	
2015-127134	Route 11 Potato Chips	Shenandoah	10,400	8,800	800	13	0	11	1,250,000	11.69	12.00	6/1/2015	10/10/2015	10/9/2018	
2016-136953	Great-Circle Technologies	Fairfax	269,759	4,977	995	271	0	5	100,000	69.93	64.90	11/5/2015	11/21/2015	11/20/2018	
2016-134881	Ozmo App	Montgomery	55,000	44,000	1,000	55	0	44	560,000	28.91	24.70	1/1/2016	1/1/2016	12/31/2018	
2016-136910	Sentry Control Systems	Loudoun	35,700	26,350	850	42	0	31	128,065	34.60	32.67	9/30/2015	1/1/2016	12/31/2018	
2016-133139	American Woodmark Corporation	Frederick	55,000	39,000	1,000	55	0	39	30,000,000	24.27	26.24	1/1/2016	1/11/2016	1/10/2019	
2015-131891	Precision Pipeline Solutions	Prince William	197,250	57,750	750	263	0	77	5,000,000	16.41	18.00	7/13/2015	1/11/2016	1/10/2019	
2016-134601	AvePoint	Arlington	66,000	9,600	1,200	55	0	8	1,000,000	55.30	58.30	2/18/2016	1/30/2016	1/29/2019	
2016-134546	AvePoint	Richmond City	120,000	43,200	1,200	100	0	36	1,500,000	40.86	33.75	7/25/2017	2/1/2016	1/31/2019	
2016-133750	Grant Thornton LLP	Arlington	348,000	93,000	1,000	348	0	93	6,000,000	42.06	51.00	2/1/2016	2/1/2016	1/31/2019	
2016-136987	Polymer Solutions	Montgomery	19,000	6,000	1,000	19	0	6	650,000	19.74	22.90	3/1/2016	3/7/2016	3/7/2019	
2016-133890	Sestra Systems	Loudoun	99,876	24,318	868	115	0	28	804,275	31.84	40.08	8/31/2015	4/13/2016	4/13/2019	
2016-134876	Phone2Action	Arlington	127,800	25,200	900	142	0	28	150,000	49.48	25.00	4/4/2016	4/14/2016	4/14/2019	
2015-126493	Innovative Refrigeration Systems, Inc.	Augusta	93,500	38,335	935	100	0	41	1,600,000	21.25	20.32	4/15/2016	4/18/2016	4/18/2019	
2016-136941	Integrity Windows	Roanoke	45,000	34,500	750	60	0	46	1,692,487	13.93	12.50	4/5/2016	4/25/2016	4/25/2019	
2015-127516	Somic America, Inc.	Wythe	151,500	137,500	500	0	303	275	16,200,000	12.83	11.62	5/1/2016	N/A	5/1/2019	
2014-105704	Micronic Technologies	Wise	25,055	12,026	1,002	25	0	12	2,000,000	23.00	32.47	5/1/2015	5/2/2016	5/2/2019	
2016-134855	Collaborative Solutions LLC	Fairfax	321,341	37,365	934	344	0	40	150,000	46.43	42.85	7/1/2015	5/23/2016	5/23/2019	
2014-116385	Independence Lumber	Grayson	37,741	33,726	803	47	0	42	5,200,000	11.65	12.20	5/26/2016	5/30/2016	5/30/2019	
2016-137016	Corning, Inc	Montgomery	136,850	106,400	350	0	391	304	805,240	32.33	14.23	6/3/2016	N/A	6/3/2019	
2014-105465	Detectamet	Henrico	22,688	7,563	756	30	0	10	500,000	23.23	20.82	3/25/2016	6/21/2016	6/21/2019	
2016-136962	Ag Lasers Technologies LLC	Warren	30,400	20,900	950	32	0	22	3,100,000	17.40	13.41	2/4/2016	6/27/2016	6/27/2019	
2017-137417	Nomadic Display	Fairfax	33,550	26,400	550	0	61	48	630,110	23.21	22.20	7/1/2016	N/A	7/1/2019	
2015-131308	Hardywood Craft Beer	Goochland	55,664	8,247	1,031	54	0	8	30,000,000	16.00	16.74	3/17/2016	7/5/2016	7/5/2019	
2015-131887	Applied Predictive Technologies	Arlington	368,000	78,000	1,000	368	0	78	6,800,000	57.20	45.65	10/20/2015	7/11/2016	7/11/2019	
2017-137392	Favor TechConsulting	Fairfax	894,209	181,646	701	1275	0	259	1,650,000	46.37	39.91	7/8/2016	7/11/2016	7/11/2019	
2016-136943	The Standard Insurance Company	Campbell	194,958	99,896	806	242	0	124	1,714,235	15.87	19.50	7/14/2016	7/19/2016	7/19/2019	
2017-137431	Vignet	Fairfax	72,750	57,000	750	97	0	76	2,250,000	55.88	53.17	8/1/2016	8/1/2016	8/1/2019	
2016-136948	River Ridge Meats, LLC	Grayson	8,800	4,800	800	11	0	6	2,100,000	17.00	17.00	10/12/2016	8/8/2016	8/8/2019	
2016-136894	WalMart IT	Fairfax	261,340	51,015	895	292	0	57	7,551,365	58.33	39.79	9/24/2015	8/8/2016	8/8/2019	
2016-134268	StarSprings	Henry	68,000	23,000	1,000	68	0	23	3,689,875	16.21	14.29	8/10/2016	8/10/2016	8/10/2019	

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2017-137400	Lake Region Medical	Salem	102,000	66,000	750	136	0	88	7,000,000	17.62	17.06	8/12/2016	8/29/2016	8/29/2019	
2017-137399	Canatal Steel USA, Inc.	Botetourt	26,600	5,600	700	38	0	8	1,500,000	17.18	15.72	9/23/2016	10/3/2016	10/3/2019	
2017-137366	Park Hotels & Resorts	Fairfax	100,000	26,000	1,000	100	0	26	2,485,000	83.74	67.05	10/17/2016	10/17/2016	10/17/2019	
2016-136985	Vorsight	Arlington	84,000	4,500	750	112	0	6	105,701	24.25	31.71	9/2/2016	10/31/2016	10/31/2019	
2015-131616	Wholesome Harvest	Roanoke City	129,824	125,816	401	0	324	314	22,100,000	18.97	16.21	11/10/2016	N/A	11/10/2019	
2017-137057	Wal-mart Distribution Center	Dinwiddie	77,947	48,185	709	110	0	68	4,000,000	19.50	15.95	11/10/2016	11/12/2016	11/12/2019	
2015-130761	Eldor Corporation S.p.A.	Botetourt	399,000	18,000	1,500	266	0	12	75,000,000	23.09	37.02	11/13/2016	11/14/2016	11/14/2019	
2017-137380	Dulles Glass and Mirror	Prince William	25,500	11,050	850	30	0	13	6,100,000	19.23	20.00	11/8/2016	11/29/2016	11/29/2019	
2017-137201	JK Moving & Storage, Inc.	Loudoun	544,475	76,125	725	751	0	105	19,000,000	17.21	19.61	7/8/2016	12/5/2016	12/5/2019	
2015-131463	Euro-Composites Corp	Culpeper	48,199	25,706	803	60	0	32	10,000,000	15.80	16.38	7/8/2016	12/18/2016	12/18/2019	
2017-137423	Karn Custom Woodwork	Richmond City	23,700	7,110	790	30	0	9	2,550,000	15.00	15.00	12/22/2016	1/3/2017	1/3/2020	
2017-137430	MicroHealth, LLC	Fairfax	48,750	3,750	750	65	0	5	395,000	21.28	40.32	11/14/2016	1/3/2017	1/3/2020	
2017-137420	ValidaTek	Arlington	206,400	82,400	800	258	0	103	450,000	53.70	53.17	4/19/2016	1/3/2017	1/3/2020	
2017-137408	Wal-mart Distribution Center	Rockingham	86,100	35,700	700	123	0	51	6,000,000	18.03	17.55	12/20/2016	1/10/2017	1/10/2020	
2017-137210	Novatech Patio Doors	Martinsville	45,000	27,900	900	50	0	31	4,000,000	12.00	12.78	12/14/2016	1/16/2017	1/16/2020	
2017-137404	Steel Dynamics Roanoke Bar Division	Roanoke City	153,500	112,000	500	0	307	224	28,000,000	17.73	15.50	1/19/2017	N/A	1/19/2020	
2017-137216	Maximus	Hampton	113,400	42,000	600	189	0	70	2,771,182	15.15	18.21	2/15/2018	1/29/2017	1/29/2020	
2016-133747	Chemres	Chesapeake	14,400	5,400	900	16	0	2	3,000,000	24.00	21.06	12/29/2016	2/13/2017	2/13/2020	
2017-137624	Spectrum Brands Blacksburg	Montgomery	73,200	26,800	400	0	183	67	7,281,737	15.53	13.49	2/24/2017	N/A	2/24/2020	
2017-137207	Hershey Chocolate of Virginia, Inc.	Augusta	51,750	36,750	750	69	0	49	26,800,000	21.40	18.67	1/18/2017	2/27/2017	2/27/2020	
2017-137438	RPC Superfos US, Inc.	Frederick	26,250	6,750	750	35	0	9	9,700,000	19.60	17.00	12/16/2016	3/6/2017	3/5/2020	
2017-137663	Winchester Metals, Inc.	Frederick	13,600	4,000	800	17	0	5	870,000	14.57	16.25	3/7/2017	3/15/2017	3/14/2020	
2017-137402	Munters	Buena Vista	80,000	44,000	800	100	0	55	2,500,000	14.62	24.40	11/1/2016	3/30/2017	3/29/2020	
2017-137044	SteelFab of Virginia, Inc.	Emporia	14,400	-	800	0	18	0	2,500,000	15.22	TBD	4/5/2017	N/A	4/4/2020	
2015-131454	BGF Industries Altavista Specialty Weaving P	Campbell	34,000	17,000	1,000	34	0	17	2,400,000	14.54	14.70	3/2/2017	4/6/2017	4/5/2020	
2014-108657	Stone Brewing Co.	Richmond City	108,613	74,377	1,181	92	0	63	50,000,000	24.98	25.88	3/18/2016	4/10/2017	4/9/2020	
2016-136883	IronNet Cybersecurity	Fairfax	85,500	33,250	950	90	0	35	1,400,000	65.50	69.21	11/10/2015	4/17/2017	4/16/2020	
2016-134270	Lohmann Specialties	Orange	67,824	32,701	1,211	56	0	27	6,700,000	20.89	25.19	6/15/2016	5/1/2017	4/30/2020	
2017-137468	VideoBlocks	Arlington	57,600	12,600	900	64	0	14	3,857,350	45.32	48.03	1/15/2017	5/8/2017	5/7/2020	
2017-137716	Mission Services, Inc.	Fairfax	240,000	17,400	600	400	0	29	820,000	34.36	33.48	4/11/2017	5/9/2017	5/8/2020	
2017-137398	Anheuser-Busch	James City	202,500	159,300	900	0	225	177	8,500,000	32.00	31.78	5/11/2017	N/A	5/10/2020	
2017-138141	Foxguard Solutions	Montgomery	43,000	14,000	1,000	43	0	14	106,303	19.65	24.41	11/5/2016	5/30/2017	5/29/2020	
2015-129653	Carfax Inc	Fairfax	84,000	70,000	700	120	0	100	5,000,000	44.11	38.99	12/21/2015	6/1/2017	5/31/2020	
2018-138495	NorrisBuilt Fabrication, LLC	Wise	39,200	11,200	800	49	0	14	925,000	14.08	14.00	6/1/2017	6/4/2017	6/3/2020	
2015-123589	Camrett Logistics	Pulaski	37,600	37,600	800	47	0	47	3,125,000	13.49	12.54	8/1/2015	6/12/2017	6/11/2020	
2017-137059	Notarize Inc.	Arlington	385,900	11,050	850	454	0	13	500,000	26.68	45.02	6/27/2016	6/13/2017	6/12/2020	
2017-137040	CoStar Group	Richmond City	732,000	617,000	1,000	732	0	617	8,170,000	24.97	30.49	3/20/2017	6/26/2017	6/25/2020	
2018-138474	SAP NS2	Fairfax	80,750	18,700	850	95	0	22	6,000,000	53.38	70.38	6/24/2017	6/26/2017	6/25/2020	
2015-128252	Thomas Automation Management, LLC	Carroll	23,700	20,189	878	27	0	23	750,000	38.00	29.53	8/2/2016	6/26/2017	6/25/2020	
2017-137421	Whereoware	Fairfax	126,433	26,340	878	144	0	30	225,000	60.00	28.67	1/5/2016	7/5/2017	7/4/2020	
2016-136952	ST Tissue LLC	Isle of Wight	59,000	31,000	1,000	59	0	31	40,000,000	25.50	18.69	6/28/2017	7/10/2017	7/9/2020	

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2017-137419	ScienceLogic, LLC	Fairfax	123,000	16,500	750	164	0	22	1,300,000	52.53	50.63	1/1/2016	7/17/2017	7/16/2020	
2017-137428	All Traffic Solutions	Fairfax	73,100	18,700	850	86	0	22	100,000	44.56	49.51	7/22/2016	7/26/2017	7/25/2020	
2018-138467	Standard Calibrations, Inc.	Chesapeake	21,700	-	700	0	31	0	221,000	22.70	TBD	7/27/2017	N/A	7/26/2020	
2016-134873	Speyside Cooperage	Bath	22,500	3,750	750	30	0	5	6,000,000	14.11	30.05	7/31/2017	7/31/2017	7/30/2020	
2018-138588	Magnets USA	Roanoke	35,000	-	500	0	70	0	1,500,000	11.20	TBD	8/1/2017	N/A	7/31/2020	
2017-137193	Excella Consulting	Arlington	497,650	90,650	925	538	0	98	203,772	47.22	48.80	6/24/2016	8/7/2017	8/6/2020	
2017-137667	Hapco Aluminum Pole Products	Washington	22,400	7,200	800	28	0	9	6,750,000	15.12	15.28	8/8/2017	8/16/2017	8/15/2020	
2017-137721	Unanet	Loudoun	28,500	28,500	750	38	0	38	1,675,000	31.53	42.10	9/22/2016	8/16/2017	8/15/2020	
2014-108540	Navy Federal Credit Union (NFCU)	Fairfax	480,000	115,200	800	600	0	144	114,600,000	25.83	40.88	4/8/2015	8/21/2017	8/20/2020	
2017-137412	M&H Plastics	Frederick	117,750	28,500	750	157	0	38	12,000,000	14.56	13.27	12/15/2016	8/27/2017	8/26/2020	
2017-137642	I R Engraving LLC	Henrico	19,800	4,500	900	22	0	5	850,344	17.65	22.97	2/23/2017	8/28/2017	8/27/2020	
2016-136960	Pacific Life	Lynchburg	210,000	177,100	700	300	0	253	3,698,800	24.00	26.89	5/12/2016	9/11/2017	9/10/2020	
2017-137200	Infolock Technologies	Arlington	11,200	8,800	800	14	0	11	200,000	35.88	38.55	6/1/2016	9/18/2017	9/17/2020	
2017-137670	JM Conveyors, LLC	Russell	32,000	16,800	800	40	0	21	4,500,000	18.00	18.00	7/26/2017	9/18/2017	9/17/2020	
2017-138150	Astraea	Charlottesville	31,000	5,000	1,000	31	0	5	1,005,000	56.14	43.85	6/22/2017	10/6/2017	10/5/2020	
2016-137011	Alarm.com, Incorporated	Fairfax	153,000	99,450	765	200	0	130	3,000,000	37.73	40.07	5/6/2016	10/9/2017	10/8/2020	
2017-137460	Rockwell Collins	Loudoun	43,500	18,750	750	58	0	25	3,500,000	38.70	37.98	10/6/2016	10/9/2017	10/8/2020	
2018-138503	Instant Systems	Norfolk	15,600	-	600	0	26	0	460,000	24.54	TBD	10/13/2017	N/A	10/12/2020	
2016-134870	Tech Wizards	King George	27,200	5,100	850	32	0	6	100,000	32.71	31.91	1/19/2016	10/16/2017	10/15/2020	
2017-137063	IOMAXIS	Fredericksburg	277,500	30,500	500	555	0	61	150,000	59.40	55.39	7/27/2016	10/23/2017	10/22/2020	
2018-138503	Instant Systems	Norfolk	57,600	4,000	800	72	0	5	460,000	18.06	13.00	10/13/2017	11/1/2017	10/31/2020	
2014-100430	Target Flavors Inc	Newport News	45,000	13,500	1,500	30	0	9	1,775,000	25.00	36.30	1/18/2017	11/1/2017	10/31/2020	
2016-133755	ADP (Automatic Data Processing)	Norfolk	2,200,000	926,000	1,000	2200	0	926	42,150,000	20.00	23.96	6/1/2016	11/6/2017	11/5/2020	
2017-137461	Concept Plus, LLC	Fairfax	27,125	7,000	875	31	0	8	140,000	55.94	51.85	11/29/2016	11/6/2017	11/5/2020	
2017-137473	Mythics	Virginia Beach	24,000	8,000	800	30	0	10	7,500,000	17.63	26.09	4/17/2017	11/13/2017	11/12/2020	
2016-137022	Owens & Minor, Inc.	Henrico	300,000	209,000	1,000	300	0	209	15,000,000	26.00	18.81	8/18/2017	11/20/2017	11/19/2020	
2018-138603	Innovaire Communications	Bedford	36,000	-	500	0	72	0	35,000,000	22.36	TBD	1/1/2018	N/A	12/31/2020	
2017-138128	Atlantic Credit and Finance	Roanoke City	92,000	26,400	800	115	0	33	4,000,000	20.84	10.00	12/15/2017	1/2/2018	1/1/2021	
2018-139980	Co-Construct LLC	Albemarle	69,000	6,000	1,000	69	0	6	485,000	43.39	20.35	12/27/2017	1/2/2018	1/1/2021	
2018-138467	Standard Calibrations, Inc.	Chesapeake	120,000	7,200	800	150	0	9	287,546	21.43	20.50	7/27/2017	1/2/2018	1/1/2021	
2017-137455	Muhlbauer, Inc.	Newport News	9,600	4,000	800	12	0	5	3,500,000	18.33	26.50	11/27/2017	1/2/2018	1/1/2021	
2017-137441	Allfirst LLC	Suffolk	19,305	4,290	715	27	0	6	100,000	15.51	21.06	12/8/2016	1/15/2018	1/14/2021	
2015-129678	Indoor Biotechnologies	Charlottesville	8,000	6,000	1,000	8	0	6	2,481,920	23.88	19.21	2/28/2015	1/15/2018	1/14/2021	
2017-137654	Perrone Robotoics	Albemarle	127,000	8,000	1,000	127	0	8	3,866,343	62.56	51.74	3/22/2017	1/23/2018	1/22/2021	
2018-138577	NIBCO, Inc.	Augusta	58,500	-	500	0	117	0	6,000,000	19.56	TBD	2/1/2018	N/A	1/31/2021	
2018-140068	Fairlead	Newport News	48,000	12,800	800	60	0	15	3,000,000	21.23	24.27	1/30/2018	2/2/2018	2/1/2021	
2017-137504	Windward IT Solutions	Fairfax	84,875	13,125	875	97	0	15	825,000	58.28	68.31	12/1/2016	2/8/2018	2/7/2021	
2017-137470	Kosmo Machine, Inc.	Henrico	28,800	8,800	800	36	0	11	1,000,000	18.47	18.09	5/16/2017	2/21/2018	2/20/2021	
2018-140038	Bioinformatics	Arlington	20,250	3,750	750	27	0	5	175,000	37.27	37.27	1/12/2018	3/5/2018	3/4/2021	
2018-140214	Dominion Outsourcing LLC	Henrico	76,000	6,800	400	190	0	17	370,000	11.25	11.00	3/8/2018	3/8/2018	3/7/2021	
2018-138581	Corenso North America Corporation	Richmond City	6,000	-	500	0	12	0	160,000	17.32	TBD	3/26/2018	N/A	3/25/2021	
2018-140071	Auxiliary Systems Inc.	Norfolk	42,250	-	650	0	65	0	220,000	32.06	TBD	3/27/2018	N/A	3/26/2021	

Project number ¹	Project name	Locality	Estimated grant amount (\$) ²	Actual grant amount paid (\$)	Actual reimbursement rate per job (\$)	New jobs forecast for Perf. Date ³	Retrain jobs forecast for Perf. Date ⁴	Actual jobs as of most recent reimbursement	Capital Investment target for Perf. Date (\$) ⁵	Avg. hourly wage forecast for Perf. Date (\$) ⁶	Actual avg. hourly wage as of most recent progress report (\$) ⁷	Performance Agreement date ⁸	Date of first hire ⁹	Initial Performance Date for meeting job, investment and wage targets ¹⁰	Subsequent Perf. Date (if applicable) ¹¹
2018-140234	IMS Gear Virginia Inc.	Virginia Beach	57,500	-	500	0	115	0	1,050,000	15.00	TBD	4/4/2018	N/A	4/3/2021	
2018-140281	GS Industries of Bassett, Inc.	Henry	3,000	-	500	0	6	0	451,720	16.02	TBD	4/26/2018	N/A	4/25/2021	
2018-140342	Blue Ridge Optics, LLC	Bedford	5,600	-	800	0	7	0	750,000	30.51	TBD	5/3/2018	N/A	5/2/2021	
2017-137452	2nd Life Inc.	Richmond City	51,013	-	773	66	0	0	975,000	17.05	TBD	12/7/2016	TBD	TBD	
2016-134902	84 Lumber Components	Frederick	75,000	-	750	100	0	0	3,900,000	13.42	TBD	12/12/2016	TBD	TBD	
2017-137713	Aeroprobe	Montgomery	7,750	-	775	10	0	0	300,000	25.46	TBD	1/1/2017	TBD	TBD	
2015-129649	Aldi Food, Inc.	Dinwiddie	116,000	-	800	145	0	0	47,700,000	22.21	TBD	4/19/2018	TBD	TBD	
2016-136966	Amazon.com, Inc.	Frederick	770,000	-	700	1100	0	0	163,000,000	12.64	TBD	4/9/2017	TBD	TBD	
2017-138111	American Electric Power (AEP)	Roanoke	54,000	-	600	90	0	0	12,700,000	50.00	TBD	6/8/2017	TBD	TBD	
2018-139970	Amthor International	Pittsylvania	52,500	-	750	70	0	0	2,800,000	14.40	TBD	11/1/2017	TBD	TBD	
2017-137698	Ariake U.S.A., Inc.	Harrisonburg	17,600	-	800	22	0	0	17,000,000	15.24	TBD	10/10/2017	TBD	TBD	
2016-134880	Atarfil SL	Suffolk	19,500	-	1,300	15	0	0	5,000,000	19.52	TBD	3/14/2018	TBD	TBD	
2017-138117	Avizia	Fairfax	22,950	-	850	27	0	0	191,680	50.94	TBD	4/29/2017	TBD	TBD	
2015-129121	Ballast Point Brewing & Spirits	Botetourt	80,000	-	800	100	0	0	47,800,000	20.89	TBD	1/9/2017	TBD	TBD	
2018-138609	Bcause	Virginia Beach	70,000	-	700	100	0	0	64,800,000	15.43	TBD	2/5/2018	TBD	TBD	
2016-133907	BrightFarms	Culpeper	14,400	-	600	24	0	0	7,350,000	14.00	TBD	11/15/2017	TBD	TBD	
2018-140000	Cardinal Glass	Roanoke	36,000	-	600	60	0	0	6,700,000	11.92	TBD	1/5/2018	TBD	TBD	
2017-137676	ComSonics	Augusta	21,250	-	625	34	0	0	615,000	14.26	TBD	12/1/2016	TBD	TBD	
2017-137371	Convergys Corporation	Lynchburg	360,000	-	800	450	0	0	3,000,000	12.56	TBD	12/3/2017	TBD	TBD	
2016-134291	Davis Defense Group	Orange	27,348	-	977	28	0	0	2,200,000	30.05	TBD	7/28/2016	TBD	TBD	
2017-138148	Defense Technology Equipment, Inc.	Loudoun	12,000	-	600	20	0	0	866,500	17.77	TBD	6/12/2017	TBD	TBD	
2018-140052	Delta Pure Filtration, LLC	Hanover	12,600	-	700	18	0	0	2,000,000	15.44	TBD	2/20/2018	TBD	TBD	
2016-137003	Dollar Tree Stores	Chesapeake	715,000	-	1,000	715	0	0	110,000,000	33.78	TBD	6/18/2018	TBD	TBD	
2017-138076	Draftco, Inc.	Augusta	12,000	-	750	16	0	0	450,000	16.25	TBD	4/21/2017	TBD	TBD	
2018-139988	Eastern Panel Manufacturing	Pittsylvania	15,000	-	1,000	15	0	0	1,000,000	13.40	TBD	1/24/2018	TBD	TBD	
2015-130790	Emser Tile, LLC	Suffolk	86,400	-	900	96	0	0	16,250,000	19.17	TBD	12/7/2015	TBD	TBD	
2017-138104	England Furniture Company	Lee	40,000	-	800	50	0	0	1,300,000	11.09	TBD	3/29/2018	TBD	TBD	
2017-138082	Envera	Richmond City	169,400	-	700	242	0	0	11,718,375	26.44	TBD	5/5/2017	TBD	TBD	
2013-74241	Evonik Degussa	Chesterfield	100,000	-	2,000	50	0	0	15,000,000	53.00	TBD	6/10/2016	TBD	TBD	
2018-140263	Excivity, Inc.	Fairfax	27,000	-	600	45	0	0	392,123	58.97	TBD	3/12/2018	TBD	TBD	
2017-137648	Granules India	Fairfax	76,500	-	750	102	0	0	35,000,000	22.58	TBD	4/6/2017	TBD	TBD	
2013-84146	Hardide	Henry	29,000	-	1,000	29	0	0	7,250,000	24.63	TBD	4/16/2015	TBD	TBD	
2018-138488	Hermitage Hill Farm and Stables	Augusta	5,600	-	800	7	0	0	500,000	11.57	TBD	10/1/2017	TBD	TBD	
2016-137030	Hollingsworth & Vose Company	Floyd	24,000	-	800	30	0	0	15,210,000	21.34	TBD	11/8/2013	TBD	TBD	
2017-138097	Hutchins and Hutchins, Inc.	Augusta	12,000	-	800	15	0	0	224,000	14.24	TBD	4/12/2017	TBD	TBD	
2018-140048	KMR Aviation Services, Inc.	Bedford	12,000	-	1,000	12	0	0	1,000,000	19.93	TBD	2/6/2018	TBD	TBD	
2018-138573	Lighthouse Instruments	Albemarle	8,500	-	850	10	0	0	4,885,000	29.09	TBD	11/9/2017	TBD	TBD	
2017-138145	Merchant House International	Bristol	210,400	-	800	263	0	0	16,450,000	15.27	TBD	6/28/2018	TBD	TBD	
2018-140005	MI Technical Solutions	Chesapeake	12,750	-	850	15	0	0	100,000	39.80	TBD	1/18/2018	TBD	TBD	
2017-137218	Modea	Montgomery	55,010	-	1,000	55	0	0	100,000	33.08	TBD	7/20/2016	TBD	TBD	
2017-137060	Navy Federal Credit Union (NFCU)	Frederick	700,000	-	500	1400	0	0	102,000,000	25.98	TBD	1/5/2018	TBD	TBD	
2018-139945	New Ravenna Mosaics Inc	Northampton	27,900	-	900	31	0	0	826,256	22.07	TBD	1/19/2018	TBD	TBD	
2018-138577	NIBCO, Inc.	Augusta	22,500	-	750	30	0	0	8,000,000	18.40	TBD	2/1/2018	TBD	TBD	

Project number ¹	Project name	Locality	Estimated grant amount (\$) ²	Actual grant amount paid (\$)	Actual reimbursement rate per job (\$)	New jobs forecast for Perf. Date ³	Retrain jobs forecast for Perf. Date ⁴	Actual jobs as of most recent reimbursement	Capital Investment target for Perf. Date (\$) ⁵	Avg. hourly wage forecast for Perf. Date ⁶	Actual avg. hourly wage as of most recent progress report (\$) ⁷	Performance Agreement date ⁸	Date of first hire ⁹	Initial Performance Date for meeting job, investment and wage targets ¹⁰	Subsequent Perf. Date (if applicable) ¹¹
2017-137417	Nomadic Display	Fairfax	18,000	-	600	30	0	0	309,890	16.57	TBD	7/1/2016	TBD	TBD	
2017-137476	Numbers Place, Inc.	Fairfax	39,600	-	900	44	0	0	100,000	81.26	TBD	1/6/2017	TBD	TBD	
2018-140049	NZO, LLC dba Central Virginia Manufacturing	Bedford	7,650	-	850	9	0	0	300,000	12.98	TBD	2/6/2018	TBD	TBD	
2016-137009	Old Barn Reclaimed Wood	Henrico	22,848	-	914	25	0	0	200,000	19.34	TBD	4/12/2016	TBD	TBD	
2016-135432	Opterna International	Loudoun	12,000	-	600	20	0	0	250,000	14.36	TBD	5/15/2017	TBD	TBD	
2018-138615	Provides US, Inc.	Augusta	18,000	-	900	20	0	0	897,000	20.55	TBD	11/1/2017	TBD	TBD	
2016-135813	Rivanna Medical, LLC	Charlottesville	12,622	-	971	13	0	0	242,950	19.75	TBD	1/21/2016	TBD	TBD	
2015-127126	Sanjo Fineblanking	Virginia Beach	61,500	-	1,500	41	0	0	17,500,000	21.23	TBD	5/29/2018	TBD	TBD	
2018-138460	SCM - Service Center Metals	Prince George	46,400	-	800	58	0	0	45,243,000	18.48	TBD	6/19/2018	TBD	TBD	
2016-134861	SGS Carbide Tool (UK) Ltd	Danville	42,000	-	1,500	28	0	0	9,500,000	21.67	TBD	2/13/2017	TBD	TBD	
2016-134586	Shamrock Farms	Augusta	58,500	-	750	78	0	0	43,900,000	20.58	TBD	2/27/2017	TBD	TBD	
2018-138598	Symplicity Corporation	Arlington	78,000	-	650	120	0	0	300,000	35.79	TBD	10/30/2017	TBD	TBD	
2018-140059	TemperPack Technologies Inc.	Henrico	98,700	-	700	141	0	0	10,400,000	15.67	TBD	2/16/2018	TBD	TBD	
2017-137634	Thomson Reuters	Richmond City	68,000	-	1,000	68	0	0	2,180,000	57.69	TBD	9/29/2017	TBD	TBD	
2015-127525	Toray Plastics America, Inc.	Warren	26,400	-	800	33	0	0	45,000,000	25.89	TBD	6/1/2015	TBD	TBD	
2017-137346	Trustify, Inc	Arlington	119,600	-	650	184	0	0	1,043,440	30.94	TBD	9/14/2016	TBD	TBD	
2017-137451	UDig LLC	Henrico	45,900	-	900	51	0	0	1,600,000	40.96	TBD	1/12/2018	TBD	TBD	
2018-138265	Unison Ltd	Pittsylvania	35,000	-	1,000	35	0	0	5,200,000	22.36	TBD	9/7/2017	TBD	TBD	
2016-137019	Universal Companies	Washington	24,000	-	800	30	0	0	1,500,000	24.00	TBD	4/28/2017	TBD	TBD	
2016-136951	VPT, Inc	Montgomery	15,600	-	975	16	0	0	1,000,000	24.31	TBD	3/1/2016	TBD	TBD	
2017-137704	WhiteWave/ Danone	Rockingham	41,650	-	850	49	0	0	60,000,000	23.88	TBD	7/6/2017	TBD	TBD	
TOTALS			20,720,323	5,752,079		23,768	2,383	7,281	1,844,290,584						

VJIP funding is granted through a pay-for-performance cycle that eliminates the need for clawbacks resulting from non-performance. VJIP grants are paid post performance. VJIP payments are not made until the statutory minimum threshold of new or retrained jobs is achieved (statutory minimums: 25 net new, full-time hires for New Jobs Program; 5 net new, full-time hires for Small Business New Jobs Program; 10 full-time employees retrained for Retraining Program; 5 full-time employees retrained for Small Business Retraining Program).

The company is reimbursed after a new employee is hired and on board for at least 90 days. In the case of retraining, the company is paid for employees who have completed training. In both cases the company completes a VJIP reimbursement form. For new jobs, the form specifies the names of the employees, date hired, job titles, current full-time employment level, and average wage of employees listed on form. In the case of retraining, the form specifies the names of the employees, date they completed the training, job titles, current full-time employment level, and average wages of employees on the form. The company confirms/acknowledges via signature that employees listed on the reimbursement form earn a wage of \$9.79 per hour or higher.

Jobs and capital investment are monitored by VEDP staff through signed attestation by company of information, visual inspection during company visits, and through ongoing dialogue with the company over the 36 month project cycle. A designated VEDP Workforce staff representative responsible for the project communicates with the company on-site, by phone, or by email, typically once per quarter over the project cycle to monitor project progress (e.g., observe new equipment for a product line, construction activity, office space, additional staff, etc.). Company feedback, along with other pertinent forms and information, is maintained in the information system used for VJIP, called Salesforce.

VEDP Workforce staff typically work in collaboration with local economic developers in the community in which the company is based, maintaining dialogue or jointly visiting the company location, further enhancing awareness of the company's business activity.

Important Note Regarding Verification: VEDP's Board approved verification procedures for VJIP on June 7, 2018. These procedures will make job creation and capital investment verification procedures for VJIP similar to the procedures already in use for other VEDP-administered programs.

Footnotes:

- 1 Project Number is a project identification number for the Salesforce System.
- 2 Estimated grant amount reflects full grant amount subject to company fulfilling the project jobs forecast.
- 3 Reflects number of New Jobs forecast for project. (Project jobs are either New Jobs or Retraining Jobs.) Company is not reimbursed for new jobs created above the forecast limit.
- 4 Reflects number of Retraining Jobs forecast for project. (Project jobs are either New Jobs or Retraining Jobs). Company is not reimbursed for jobs retrained above the forecast limit.
- 5 Capital Investment reflects company forecast for the project. VJIP grants are not offered for projects not meeting the statutory minimum threshold of projected capital investment (statutory minimums: \$1MM for New Jobs Program; \$100K for Small Business New Jobs Program; \$500K for Retraining Program; \$50K for Small Business Retraining Program).
- 6 Average hourly wage forecast reflects company forecast for jobs associated with the project. VJIP statute requires an entry-level wage rate of at least 1.35 times the federal minimum wage (\$9.79 per hour) to qualify for the grant.
- 7 Reflects actual average hourly wage paid. (TBD indicates company has not yet submitted a VJIP reimbursement request. Information not yet available.) VJIP statute requires an entry-level wage rate of at least 1.35 times the federal minimum wage (\$9.79 per hour) to qualify for the grant.
- 8 Performance Agreement date reflects date of company VJIP application.
- 9 Date of first hire reflects beginning date of project performance period. (TBD indicates company has not yet submitted a VJIP reimbursement request. Information not yet available. N/A reflects item not applicable to the referenced project. VJIP Retraining projects do not track date of first hire.)
- 10 Initial Performance Date for meeting job, investment and wage targets reflects performance date based on the date of first hire for New Jobs projects (VJIP application date for Retraining projects). Project cycles run for 36 months, which begins with the date of the first hire. After 36 months the project is closed. Projects which meet the criteria to apply for VJIP again (new jobs and capital investment), may be granted a second round of VJIP funding. Administratively that may equate to a revision of an existing project, or a new project record. If an existing project is revised, a new and revised Performance Date is established. A report of projects that are revised as such, is not readily available; however, each VJIP project record contains information pertaining to the project's status. Extenuating circumstances that necessitate extending the project cycle beyond 36 months are considered. (TBD indicates company has not yet submitted a VJIP reimbursement request. Information not yet available.)
- 11 Subsequent Perf. Date (if applicable) is referenced for projects that have been revised and extended, typically resulting from a new phase of qualifying expansion (new jobs and capital investment).