

Status report on Virginia Jobs Investment Program (VJIP) projects in Post-Performance Period

**Important note:** Companies are eligible for payment provided statutory minimum of jobs is achieved. Companies are not required to achieve full jobs forecast (incentives only paid for created or retrained jobs).

As of June 30, 2018 - sorted by Final Performance Date July 01, 2016-June 30, 2018.

Project number <sup>1</sup>	Project name	Locality	Estimated grant amount (\$) <sup>2</sup>	Actual grant amount paid (\$)	Actual reimbursement rate per job (\$)	New jobs fore-cast for Perf. Date <sup>3</sup>	Retrain jobs fore-cast for Perf. Date <sup>4</sup>	Actual jobs achieved	Capital Investment target for Perf. Date (\$) <sup>5</sup>	Avg. hourly wage fore-cast for Perf. Date (\$) <sup>6</sup>	Actual avg. hourly wage at project close (\$) <sup>7</sup>	Perfor-mance Agreement date <sup>8</sup>	Date of first hire <sup>9</sup>	Initial Performance Date for meeting job, invest-ment and wage targets <sup>10</sup>	Final Performance Date for meeting job, invest-ment, and wage targets <sup>11</sup>
2016-134860	Evolut Health	Arlington	498,403	498,403	760	656	-	656	2,000,000	25.00	48.03	6/19/2012	8/18/2014	8/17/2017	7/5/2016
2011-20631	Phoenix Packaging Group	Pulaski	112,000	112,000	800	140	-	140	37,500,000	14.35	10.00	4/7/2014	4/9/2014	4/8/2017	7/11/2016
2015-119274	M&H Plastics	Frederick	35,500	34,000	500	-	71	68	5,500,000	12.54	22.64	10/7/2013	N/A	10/6/2016	7/25/2016
2016-136914	Premier Fabrication Solutions	Buena Vista	12,000	-	1,000	12	-	-	465,000	14.50	N/A	3/10/2016	N/R	N/A	7/29/2016
2013-85073	Hanover Foils LLC	Hanover	16,200	9,900	900	18	-	11	500,000	23.67	20.00	3/1/2013	2/1/2015	1/31/2018	8/3/2016
2015-131475	Opus Group LLC	Fairfax	61,110	-	1,054	58	-	-	104,178	39.95	N/A	1/1/2015	N/R	N/A	8/5/2016
2015-87277	STIHL Incorporated	Virginia Beach	921,604	921,604	544	-	1,694	1,694	47,841	25.94	25.01	9/4/2015	N/A	9/3/2018	8/15/2016
2012-66966	Greencore USA	Fredericksburg	211,309	163,285	600	352	-	272	2,600,000	11.79	12.55	6/8/2012	6/8/2012	6/8/2015	8/30/2016
2013-86735	Electro-Luminx Lighting Corporation	Richmond City	19,517	-	751	26	-	-	200,000	18.38	N/A	12/16/2013	N/R	N/A	9/2/2016
06-18270	Smither and Company	Hanover	85,798	61,897	613	140	-	101	10,000,000	16.00	21.19	6/7/2010	12/31/2013	12/30/2016	9/15/2016
2015-131296	Apex Systems Inc.	Fairfax	41,266	41,266	825	50	-	50	1,000,000	15.56	15.21	3/2/2015	8/2/2015	8/1/2018	9/26/2016
2014-116976	Graphic Packaging Staunton	Staunton	35,000	22,400	700	50	-	32	2,000,000	15.55	15.32	4/23/2014	5/19/2014	5/18/2017	9/26/2016
2015-130796	Bristol Compressors International	Washington	243,501	150,971	812	300	-	186	1,000,000	17.00	18.74	4/10/2015	4/10/2015	4/9/2018	10/25/2016
2014-115527	Customink LLC	Albemarle	560,194	507,441	837	669	-	606	46,000,000	16.77	23.02	11/2/2010	11/29/2010	11/28/2013	10/31/2016
2011-35812	Federal-Mogul Corporation	Montgomery	178,910	174,634	713	251	-	245	17,413,000	13.48	17.86	9/9/2013	9/16/2013	9/15/2016	10/31/2016
2014-114821	Ross Industries	Fauquier	13,080	8,175	818	16	-	10	1,000,000	27.13	25.05	6/28/2013	3/7/2016	3/7/2019	11/9/2016
2015-127502	VA Poultry Growers Cooperative	Rockingham	50,000	50,000	376	-	133	133	61,888,793	12.62	11.40	12/7/2015	N/A	12/6/2018	12/2/2016
2015-128633	Timbr.io	Charlottesville	29,000	-	1,000	29	-	-	100,000	39.63	N/A	11/4/2014	N/R	N/A	12/13/2016
2014-86825	Southeastern Container Inc.	Frederick	46,200	46,200	550	-	84	84	2,000,000	17.36	21.25	4/24/2014	N/A	4/23/2017	12/13/2016
9003-17871	Aeroprobe	Montgomery	30,572	7,643	764	40	-	10	400,000	24.26	25.54	12/8/2011	10/17/2012	10/17/2015	12/16/2016
2014-102126	NIBCO Inc.	Augusta	43,500	35,250	750	58	-	47	12,000,000	12.45	12.71	10/9/2013	10/9/2013	10/8/2016	12/29/2016
2012-60190	Amthor International	Pittsylvania	36,850	23,584	737	50	-	32	500,000	10.42	10.65	12/7/2011	10/13/2014	10/12/2017	1/4/2017
2015-119290	Interbake Foods Front Royal	Warren	19,500	19,500	500	-	39	39	500,000	20.58	24.03	1/1/2015	N/A	12/31/2017	1/4/2017
2014-117351	Appian Corp	Fairfax	145,600	145,600	700	208	-	208	2,750,000	48.00	47.55	11/11/2013	11/30/2015	11/29/2018	1/10/2017
2015-126971	Doma Technologies	Virginia Beach	263,249	263,249	914	288	-	288	7,500,000	12.08	12.08	1/1/2015	3/21/2016	3/21/2019	1/18/2017
2012-66970	Icelandic USA Inc.	Newport News	159,191	37,093	773	206	-	48	6,600,000	17.26	17.26	3/1/2013	3/22/2013	3/21/2016	1/26/2017
2014-114462	Altec Industries	Botetourt	152,250	51,750	750	203	-	69	3,900,000	18.47	18.65	1/7/2014	1/7/2014	1/6/2017	1/26/2017
2015-122401	Enclos Corp	Chesterfield	201,650	201,650	1,008	200	-	200	3,000,000	12.00	21.84	10/26/2012	1/14/2015	1/13/2018	1/27/2017
2011-31285	Spiniello	Dinwiddie	28,800	21,394	823	35	-	26	1,250,000	16.00	21.52	7/20/2011	2/14/2013	2/14/2016	1/31/2017
2017-137413	Winchester Metals Inc.	Frederick	15,975	15,975	551	-	29	29	140,000	20.42	19.30	11/10/2016	N/A	11/10/2019	1/31/2017
2015-123228	Essel Propack Americas	Danville	23,155	21,752	702	-	33	31	2,100,000	11.50	13.25	11/2/2014	N/A	11/1/2017	2/1/2017
2014-117742	WillowTree Apps Inc.	Charlottesville	94,000	86,000	1,000	94	-	86	600,000	36.16	35.40	1/6/2014	1/6/2014	1/5/2017	2/3/2017
2011-21514	Performance Signs	Greene	9,040	7,534	753	12	-	10	617,000	13.25	14.52	6/29/2010	10/11/2010	10/10/2013	2/3/2017
2012-60204	Mountain View Brewery	Rockbridge	30,750	30,750	750	41	-	41	10,150,000	23.78	19.45	4/1/2011	7/1/2011	6/30/2014	2/3/2017
2013-70184	Tempur Production USA Inc.	Scott	58,842	39,566	1,015	58	-	39	13,300,000	19.23	19.66	1/1/2013	3/28/2013	3/27/2016	2/6/2017
2013-70197	Kraft Foods	Scott	99,675	99,675	516	-	193	193	13,300,000	14.42	18.66	1/1/2013	N/A	1/1/2016	2/6/2017
2011-35594	Albany Industries Inc.	Galax	269,554	123,110	805	335	-	153	1,900,000	11.54	10.44	9/27/2011	7/9/2012	7/9/2015	2/10/2017
2012-58375	TRW Automotive US LLC	Smyth	82,625	82,625	504	-	164	164	535,000	15.34	13.70	6/27/2013	N/A	6/26/2016	2/10/2017
2015-128487	Tread Corporation	Botetourt	40,650	40,649	689	-	59	59	400,000	20.01	19.35	5/4/2015	N/A	5/3/2018	2/15/2017
2015-127523	AppTech Solutions	Roanoke	78,000	13,500	750	104	-	18	210,000	24.65	24.36	10/27/2014	11/3/2014	11/2/2017	2/24/2017

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2015-131486	Gerdau Ameristeel Inc.	Petersburg	31,150	-	546	-	57	-	8,551,000	32.14	N/A	4/2/2015	N/A	4/1/2018	3/1/2017
2014-111160	McKee Foods Corporation	Augusta	66,300	22,950	850	78	-	27	34,000,000	14.83	16.15	1/29/2014	2/3/2014	2/2/2017	3/9/2017
2012-60321	Taxing Authority Consulting Services	Henrico	85,462	43,953	814	105	-	54	1,600,000	16.90	14.34	11/9/2011	11/9/2015	11/8/2018	4/4/2017
2012-64021	Mitchell Rubber Products	Bedford	47,400	31,345	765	62	-	41	2,000,000	14.02	18.50	5/13/2013	3/20/2015	3/19/2018	4/19/2017
2015-130798	Trex Company	Frederick	93,750	93,750	750	125	-	125	17,500,000	17.22	19.36	3/16/2015	3/16/2015	3/15/2018	4/25/2017
2011-18748	Agricola El Rosal SA de CV	Pulaski	108,000	79,200	800	135	-	99	30,000,000	11.90	12.12	7/1/2013	6/16/2014	6/15/2017	5/1/2017
2014-90327	James Hardie Building Products	Pulaski	65,000	65,000	1,000	65	-	65	25,000,000	15.26	19.91	1/1/2014	1/6/2014	1/5/2017	5/8/2017
2014-86945	FR Drake	Hampton	292,641	61,101	804	364	-	76	1,290,483	18.00	12.23	7/11/2014	1/5/2015	1/4/2018	5/11/2017
2016-134304	Hershey Chocolate of Virginia Inc.	Augusta	77,000	75,350	550	-	140	137	16,900,000	13.21	18.10	7/27/2016	N/A	7/27/2019	5/15/2017
2016-134295	MillerCoors	Rockingham	175,000	175,000	500	-	350	350	60,000,000	32.78	33.10	8/19/2016	N/A	8/19/2019	5/15/2017
2015-87099	Piedmont Metal Fabricators	Louisa	10,907	10,907	727	15	-	15	200,000	15.40	16.75	3/19/2015	9/26/2016	9/26/2019	5/30/2017
2013-70199	TroopSwap Inc.	Fairfax	70,000	26,765	686	102	-	39	2,500,000	26.27	40.46	1/11/2012	4/5/2013	4/4/2016	6/5/2017
2016-135797	Jemison Metals	Amherst	5,005	5,005	1,001	5	-	5	175,000	18.20	14.48	7/14/2016	8/22/2016	8/22/2019	6/6/2017
2016-134848	Buckingham Branch Railroad	Buckingham	53,200	53,200	626	-	85	85	1,000,000	25.00	23.50	3/30/2015	N/A	3/29/2018	6/6/2017
2013-70455	Classic Creations	Carroll	56,440	56,440	830	68	-	68	2,500,000	11.90	10.97	11/10/2014	9/4/2015	9/3/2018	6/14/2017
2014-117215	Continental	Culpeper	19,421	19,421	607	-	32	32	49,000,000	22.85	22.85	5/5/2016	N/A	5/5/2019	6/14/2017
2013-82560	Meherrin Agriculture	Franklin City	45,601	45,601	800	57	-	57	18,000,000	15.00	16.51	5/28/2015	6/27/2016	6/27/2019	6/15/2017
2014-115671	Fishbowl Inc.	Alexandria	522,612	40,474	710	736	-	57	4,000,000	38.00	38.25	2/11/2014	2/17/2014	2/16/2017	6/15/2017
2015-126985	Ernst & Young	Fairfax	277,200	277,200	600	462	-	462	12,666,600	46.25	45.66	11/1/2014	10/3/2016	10/3/2019	6/15/2017
2014-87017	Dominion Packaging	Henrico	113,000	113,000	1,000	113	-	113	35,000,000	14.50	17.21	3/24/2017	12/30/2014	12/29/2017	6/16/2017
2014-105459	Lumi Juices LLC	Albemarle	28,800	4,000	800	36	-	5	1,000,000	13.06	22.12	11/4/2013	12/1/2013	11/30/2016	6/19/2017
2014-104877	Bryce D Jewett Machine Manufacturing	Richmond City	24,000	4,200	600	40	-	7	2,000,000	14.25	15.20	1/2/2014	1/24/2014	1/23/2017	6/19/2017
2014-117220	Dynax America Corporation	Botetourt	80,800	-	800	101	-	-	32,600,000	13.58	N/A	7/1/2014	N/R	N/A	6/20/2017
2015-128623	Tech Dynamism LLC	Charlottesville	24,000	16,800	800	30	-	21	100,000	35.07	29.87	6/18/2014	8/6/2014	8/5/2017	6/20/2017
2014-115660	RCS Inc.	Salem	24,000	5,600	800	30	-	7	1,500,000	19.73	19.87	3/24/2014	3/24/2014	3/23/2017	6/20/2017
2015-127133	Shenandoah Growers Inc.	Rockingham	22,500	21,000	750	30	-	28	8,700,000	18.87	12.11	11/4/2014	11/12/2014	11/11/2017	6/20/2017
2015-126994	Corrugated Container Corporation	Frederick	10,500	-	700	15	-	-	5,083,346	21.19	N/A	10/20/2014	N/R	N/A	6/20/2017
2015-129129	Corrugated Container Corporation	Roanoke	15,400	3,500	700	22	-	5	117,900	18.02	18.58	8/29/2014	9/15/2014	9/14/2017	6/20/2017
2015-126994	Corrugated Container Corporation	Frederick	14,800	-	400	-	37	-	110,104	20.41	N/A	6/15/2015	N/A	6/14/2018	6/20/2017
2015-129129	Corrugated Container Corporation	Roanoke	28,000	26,400	400	-	70	66	164,514	35.80	18.58	6/8/2015	N/A	6/7/2018	6/20/2017
2015-121914	Magnets USA	Roanoke	20,000	12,000	800	25	-	15	750,000	11.56	12.30	6/20/2014	1/1/2015	12/31/2017	7/24/2017
2013-79402	Shearer Foods	Bristol	17,600	17,600	800	22	-	22	4,750,000	13.24	11.75	7/26/2016	2/24/2013	2/24/2016	7/28/2017
2015-127129	Clark Brothers Welding	Roanoke City	20,155	-	775	26	-	-	275,000	14.20	N/A	10/24/2014	N/R	N/A	8/4/2017
2014-114461	CroppMetcalfe	Fairfax	60,000	-	1,000	60	-	-	9,743,700	33.70	N/A	3/14/2014	N/R	N/A	8/14/2017
2016-134278	Manalto Inc.	Fairfax	17,556	-	924	19	-	-	103,742	56.78	N/A	5/14/2015	N/R	N/A	8/18/2017
2015-129122	Countryside Natural Products Inc.	Waynesboro	12,750	5,100	850	15	-	6	200,000	12.00	20.83	10/1/2014	11/5/2014	11/4/2017	8/24/2017
2013-70694	Korona S.A.	Pulaski	136,206	136,205	801	170	-	170	18,380,000	15.10	12.00	7/1/2014	7/28/2014	7/27/2017	8/30/2017
2015-131457	NorrisBuilt Fabrication LLC	Wise	44,000	44,000	800	55	-	55	1,450,000	14.79	15.95	11/2/2015	11/10/2015	11/9/2018	8/30/2017
2014-91479	The Corporate Executive Board	Arlington	640,000	296,800	800	800	-	371	17,320,566	32.03	32.34	4/2/2014	4/7/2014	4/6/2017	9/7/2017
2015-129138	Beacon Roofing Supply Inc.	Fairfax	71,858	31,702	704	102	-	45	1,000,000	16.50	61.79	7/1/2013	8/10/2015	8/9/2018	9/7/2017
2015-128622	SCITENT	Charlottesville	15,000	9,000	1,000	15	-	9	1,000,000	31.67	36.22	9/16/2014	5/13/2015	5/12/2018	9/16/2017
2014-100435	Bode Technology	Fairfax	145,751	53,303	833	175	-	64	1,200,000	16.00	17.10	8/6/2014	5/4/2015	5/3/2018	9/16/2017
2015-129657	Service Center Metals	Prince George	32,150	32,150	804	40	-	40	17,500,000	12.00	13.78	7/31/2013	6/6/2016	6/6/2019	9/21/2017
2014-115288	Corps Solutions	Stafford	84,606	22,300	656	129	-	34	5,000,000	39.00	37.69	2/11/2014	5/22/2017	5/21/2020	9/21/2017

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2016-137005	TAG Lumber Services	Winchester	21,763	21,763	806	27	-	27	5,000,000	14.76	10.00	6/17/2016	8/1/2016	8/1/2019	9/22/2017
2014-116980	Bloomaker USA Inc.	Augusta	10,000	5,000	1,000	10	-	5	1,800,000	19.20	23.86	8/1/2014	8/4/2014	8/3/2017	10/4/2017
2014-87015	MetroStar Systems	Fairfax	72,000	24,000	800	90	-	30	2,300,000	39.00	43.90	9/30/2014	4/21/2014	4/20/2017	10/4/2017
2014-117355	O'Sullivan Films Corporation	Winchester	72,250	21,825	753	96	-	29	6,000,000	17.98	22.43	4/25/2014	4/28/2014	4/27/2017	10/6/2017
2014-101899	Anord Control Systems Ltd.	Henrico	197,100	197,100	2,011	98	-	98	960,000	22.22	19.40	12/10/2013	2/6/2017	2/6/2020	10/16/2017
2015-123590	Champion Brewing Company LLC	Albemarle	17,600	6,400	800	22	-	8	1,000,000	12.73	17.82	5/7/2014	4/23/2016	4/23/2019	10/16/2017
2016-134905	Borrowed & Blue Inc.	Charlottesville	24,500	-	875	28	-	-	250,000	26.10	N/A	11/24/2015	N/R	N/A	10/19/2017
2016-134281	Abbott Laboratories	Campbell	34,078	34,078	1,002	34	-	34	34,000,000	17.00	19.59	4/21/2016	11/7/2016	11/7/2019	10/20/2017
9036-17412	Delta Pure Filtration LLC	Hanover	10,500	9,800	700	15	-	14	102,000	10.00	14.12	2/24/2011	6/29/2015	6/28/2018	10/23/2017
2015-123585	Co-Construct LLC	Albemarle	48,000	48,000	1,000	48	-	48	144,000	36.77	30.23	8/19/2014	3/6/2017	3/5/2020	10/24/2017
2014-105703	Lighthouse Instruments	Albemarle	6,800	4,250	850	8	-	5	185,404	27.79	27.14	2/24/2014	3/3/2014	3/2/2017	10/24/2017
2012-64493	Vitamin Shoppe Industries	Hanover	121,800	114,800	700	174	-	164	39,411,500	11.45	16.52	3/4/2013	3/20/2016	3/20/2019	10/25/2017
2015-119156	VividCortex Inc.	Charlottesville	39,750	7,500	750	53	-	10	150,000	37.55	31.68	5/20/2014	10/10/2016	10/10/2019	10/30/2017
2015-129146	SC & A Inc.	Fairfax	73,930	-	1,103	67	-	-	1,000,000	35.34	N/A	2/5/2015	N/R	N/A	10/31/2017
2015-119306	Technology Management Associates	Fairfax	85,372	34,960	813	105	-	43	1,500,000	40.00	62.19	6/20/2014	5/23/2016	5/23/2019	10/31/2017
2016-134581	CRA Inc.	Fairfax	16,184	-	809	20	-	-	200,000	33.16	N/A	8/3/2015	N/R	N/A	10/31/2017
2014-116025	Sevatec Inc.	Fairfax	421,850	91,509	649	650	-	141	2,000,000	65.24	48.03	9/20/2013	6/13/2016	6/13/2019	10/31/2017
2015-126494	Canon Virginia Inc.	Newport News	42,000	42,000	700	-	60	60	75,000,000	11.66	14.40	11/12/2015	N/A	11/11/2018	11/1/2017
2015-122398	Dominion Packaging	Henrico	60,000	60,000	1,000	60	-	60	25,100,000	25.48	19.28	3/3/2017	12/5/2016	12/5/2019	11/6/2017
2014-116258	Hillenbrand Industries Inc.	Wythe	43,200	27,200	800	54	-	34	5,500,000	24.29	25.12	6/2/2014	6/2/2014	6/1/2017	11/6/2017
2014-100431	Azdel	Bedford	81,724	47,839	997	82	-	48	21,335,000	19.16	22.60	1/14/2013	1/21/2013	1/1/2016	11/9/2017
2013-70176	Shamrock Farms	Augusta	75,750	45,000	750	101	-	60	50,000,000	18.11	19.04	7/31/2013	8/1/2013	7/31/2016	11/9/2017
2016-134907	Lynchburg Metalics	Lynchburg	10,788	-	432	-	25	-	6,945,000	19.46	N/A	4/9/2015	N/A	4/8/2018	11/9/2017
2013-70454	Prufrex Innovative Power Products GmbH	Virginia Beach	60,000	24,000	1,000	60	-	24	4,730,000	18.46	11.03	4/1/2014	6/5/2017	6/4/2020	11/13/2017
2016-133749	SimVentions Inc.	Fredericksburg	180,900	73,800	900	201	-	82	328,000	39.00	41.60	11/13/2013	5/5/2015	1/4/2018	11/13/2017
2015-119281	Provides Metalmeccanica	Augusta	42,300	42,300	900	47	-	47	6,100,000	21.16	22.40	1/5/2015	1/12/2015	1/11/2018	11/13/2017
2012-66947	Aditya-Birla Minacs	Henrico	614,838	563,312	873	704	-	645	1,600,000	10.25	10.07	3/19/2013	5/2/2016	5/2/2019	11/13/2017
2015-131757	Faneuil Inc.	Hampton	280,625	245,547	816	344	-	301	1,500,000	10.73	10.88	4/7/2014	10/5/2015	10/4/2018	11/13/2017
2014-104880	Trout River Lumber LLC	Amelia	38,670	-	806	48	-	-	5,100,000	15.00	N/A	11/20/2013	N/R	N/A	11/13/2017
2015-126844	IPPON	Richmond City	35,400	22,527	805	44	-	28	112,000	47.16	45.00	8/3/2014	4/25/2016	4/25/2019	11/13/2017
2014-115293	Wolverine Advanced Materials	Montgomery	80,197	72,177	802	100	-	90	10,600,000	14.80	13.64	11/1/2014	11/3/2014	11/2/2017	11/13/2017
2014-103170	Green Distribution LLC	Orange	243,422	171,074	754	323	-	227	9,750,000	16.25	14.33	12/2/2013	10/14/2016	10/14/2019	11/13/2017
2015-122391	Sunset Digital Communications	Scott	18,000	9,000	600	-	30	15	100,000	13.40	11.33	9/1/2014	N/A	8/31/2017	11/13/2017
2016-134556	GEICO Insurance	Fredericksburg	879,316	436,657	500	1,758	-	873	1,730,310	17.28	18.13	10/19/2015	2/24/2014	2/23/2017	11/13/2017
2017-137388	Tri-Dim Filter Corporation	Louisa	7,058	6,416	642	-	11	10	700,000	17.73	20.24	10/26/2016	N/A	10/26/2019	11/14/2017
2014-99111	Simplimatic Automation	Bedford	25,581	25,580	775	33	-	33	5,342,000	25.42	20.00	10/1/2014	10/3/2016	10/3/2019	11/15/2017
2015-128236	Seven Hills Food	Lynchburg	42,220	24,225	692	61	-	35	3,000,000	14.23	10.50	11/3/2014	1/19/2015	1/18/2018	11/22/2017
2015-128615	Cerro Fabricated Products Inc.	Augusta	42,625	10,850	775	55	-	14	5,100,000	13.79	10.86	12/4/2014	12/10/2014	12/9/2017	11/29/2017
2016-133759	Lowers Risk Group	Loudoun	165,765	112,862	588	282	-	192	439,000	12.17	12.00	11/11/2014	3/28/2016	3/28/2019	11/29/2017
2015-127373	Bowman Andros Products LLC	Shenandoah	81,500	13,000	500	163	-	26	73,000,000	12.37	21.20	11/13/2014	11/21/2014	11/20/2017	11/29/2017
2016-134580	ClearForce LLC	Fairfax	51,850	-	850	61	-	-	101,000	47.89	N/A	10/1/2015	N/R	N/A	12/4/2017
2016-134281	Abbott Laboratories	Campbell	65,639	20,475	602	-	109	34	500,000	17.00	19.59	4/21/2016	N/A	4/21/2019	12/18/2017
2015-129679	Afton Scientific	Albemarle	12,070	-	710	17	-	-	1,000,000	19.15	N/A	8/15/2014	N/R	N/A	12/20/2017
2015-128495	Hubbell Lighting Inc.	Montgomery	90,000	90,000	900	100	-	100	6,015,000	17.59	15.05	12/12/2014	1/1/2017	1/1/2020	1/3/2018
2016-134856	Zerion Software Inc.	Fairfax	23,200	11,200	800	29	-	14	138,507	28.35	29.36	10/7/2014	3/28/2017	3/27/2020	1/3/2018
2015-128650	Niagara Bottling LLC	Chesterfield	114,011	114,011	1,500	76	-	76	95,000,000	25.00	15.77	9/19/2016	5/15/2017	5/14/2020	1/4/2018
2014-117591	InMotion U.S.	Montgomery	71,000	24,000	1,000	71	-	24	7,000,000	14.18	22.36	10/6/2014	10/13/2014	10/12/2017	1/4/2018
2011-21530	Corsi Group Inc.	Charlotte	112,421	50,078	1,022	110	-	49	5,000,000	12.50	12.15	4/29/2014	4/25/2016	4/25/2019	1/5/2018

Project number <sup>1</sup>	Project name	Locality	Estimated grant amount (\$) <sup>2</sup>	Actual grant amount paid (\$)	Actual reimbursement rate per job (\$)	New jobs fore-cast for Perf. Date <sup>3</sup>	Retrain jobs fore-cast for Perf. Date <sup>4</sup>	Actual jobs achieved	Capital Investment target for Perf. Date (\$) <sup>5</sup>	Avg. hourly wage fore-cast for Perf. Date (\$) <sup>6</sup>	Actual avg. hourly wage at project close (\$) <sup>7</sup>	Perfor-mance Agreement date <sup>8</sup>	Date of first hire <sup>9</sup>	Initial Performance Date for meeting job, invest-ment and wage targets <sup>10</sup>	Final Performance Date for meeting job, invest-ment, and wage targets <sup>11</sup>
2016-134275	Tactical Walls	Page	22,400	-	800	28	-	-	892,427	12.46	N/A	10/8/2015	N/R	N/A	1/9/2018
2015-129668	PsiKick Inc.	Charlottesville	40,000	7,000	1,000	40	-	7	1,000,000	39.99	60.00	9/25/2014	2/4/2015	2/3/2018	1/16/2018
2016-137017	Blue Ridge Industries Inc.	Frederick	55,200	55,200	600	-	92	92	2,000,000	17.25	18.28	10/10/2016	N/A	10/10/2019	1/17/2018
2014-108780	McKesson Medical-Surgical	Henrico	227,900	125,598	1,013	225	-	124	12,200,000	38.00	31.26	7/31/2014	3/20/2017	3/19/2020	1/19/2018
2014-105588	Continental	Newport News	363,149	268,154	1,202	302	-	223	152,000,000	15.24	14.80	1/5/2015	10/20/2016	10/20/2019	1/29/2018
2015-123588	Apex Clean Energy Inc.	Charlottesville	165,600	83,700	900	184	-	93	234,662	39.87	64.84	3/6/2014	12/3/2015	12/2/2018	1/30/2018
2017-137440	TemperPack Technologies Inc.	Richmond City	18,550	18,550	807	23	-	23	2,000,000	25.00	33.29	12/7/2016	7/5/2017	7/4/2020	2/6/2018
2016-133892	Graphic Packaging	Staunton	45,000	32,000	1,000	45	-	32	20,000,000	17.93	16.57	1/5/2015	1/26/2015	1/25/2018	2/7/2018
2014-117750	Aqueous Solutions LLC	Richmond City	20,650	-	898	23	-	-	1,800,000	26.74	N/A	9/23/2015	N/R	N/A	2/7/2018
2014-117734	Core Health & Fitness LLC	Grayson	211,568	93,936	846	250	-	111	2,000,000	17.85	18.91	1/2/2016	6/27/2016	6/27/2019	2/7/2018
2015-130797	Bingham and Taylor	Stafford	24,500	-	700	35	-	-	3,000,000	11.00	N/A	3/22/2016	N/R	N/A	2/7/2018
2014-92495	Yokohama Tire Manufacturing Virginia LLC	Salem	507,499	453,446	601	-	845	755	15,000,000	25.80	17.66	5/6/2015	N/A	5/5/2018	2/7/2018
2016-134579	ByteCubed LLC	Arlington	219,969	97,313	1,014	217	-	96	307,900	39.95	55.82	2/1/2015	11/16/2015	11/15/2018	2/9/2018
2017-137443	Global Guardian	Fairfax	18,700	-	850	22	-	-	125,000	25.54	N/A	4/21/2016	N/R	N/A	2/9/2018
2015-131905	Qualtrax	Montgomery	35,000	12,000	1,000	35	-	12	2,000,000	29.36	32.19	2/18/2015	2/25/2015	2/24/2018	2/13/2018
2018-138543	Becker Global America	Washington	44,100	44,100	700	-	63	63	150,000	28.07	14.35	10/23/2017	N/A	10/22/2020	2/16/2018
2016-136895	Novel Applications	Fairfax	78,579	-	903	87	-	-	102,811	58.38	N/A	2/18/2016	N/R	N/A	2/20/2018
2016-133894	Hermitage Hill Farm and Stables	Augusta	9,600	9,600	800	12	-	12	650,000	15.83	10.83	8/9/2015	2/2/2016	2/1/2019	2/21/2018
2013-80080	CVENT	Fairfax	76,875	95,000	625	123	-	123	9,609,173	35.52	38.02	2/25/2015	6/26/2017	6/25/2020	3/1/2018
2016-134582	REAN Cloud LLC	Fairfax	54,935	54,935	901	61	-	61	103,000	48.74	48.46	3/1/2015	9/1/2015	8/31/2018	3/2/2018
2015-131312	NexVortex	Fairfax	23,596	10,323	737	32	-	14	259,000	31.59	29.19	2/6/2015	5/22/2017	5/21/2020	3/2/2018
2015-129634	Discover Technology	Fairfax	96,590	29,397	1,050	92	-	28	105,000	39.95	66.11	2/5/2015	9/23/2015	9/22/2018	3/5/2018
2017-137359	MIKRO Inc.	Albemarle	34,910	34,909	919	38	-	38	1,550,000	19.63	15.40	10/19/2016	4/4/2017	4/3/2020	3/6/2018
2017-137197	Grand Springs Inc.	Halifax	22,400	22,400	800	28	-	28	800,000	10.00	10.80	12/10/2016	7/10/2017	7/9/2020	3/6/2018
2014-117740	Lidl US	Arlington	64,000	64,000	800	80	-	80	125,000,000	41.61	41.61	11/21/2014	6/1/2015	5/31/2018	3/7/2018
2018-138508	J&F Alliance Group	Hampton	83,300	-	700	119	-	-	100,000	46.78	N/A	9/6/2017	N/R	N/A	3/7/2018
2016-134597	Blue Ridge Fiberboard	Danville	26,075	-	1,003	26	-	-	2,000,000	14.20	N/A	3/4/2016	N/R	N/A	3/8/2018
2016-135806	Fleetwood Homes	Franklin	95,538	56,367	955	100	-	59	2,303,863	15.76	12.25	10/28/2015	11/19/2015	11/18/2018	3/8/2018
2014-104531	Friant and Associates	Suffolk	133,617	48,806	800	167	-	61	17,419,000	11.57	10.99	8/31/2014	10/24/2016	10/24/2019	3/8/2018
2015-129626	Atlantic Core Building Products	Chesapeake	40,000	-	800	50	-	-	3,000,000	42.42	N/A	1/13/2017	N/R	N/A	3/8/2018
2017-137364	BMS Direct	Lynchburg	41,153	38,867	1,143	36	-	34	1,181,052	12.80	14.09	1/4/2016	1/6/2017	1/6/2020	3/9/2018
2016-133885	Sykes Enterprises, Inc.	Wise	400,000	268,800	800	500	-	336	-	14.07	14.07	5/1/2016	6/1/2017	5/31/2020	3/16/2018
2015-129134	Elephant Auto Insurance	Henrico	939,022	244,962	801	1,173	-	306	1,100,000	15.20	15.07	2/27/2015	10/23/2017	10/22/2020	3/27/2018
2017-138146	Graham Packaging Company	Campbell	29,600	29,600	800	-	37	37	3,350,000	22.00	15.99	10/16/2017	N/A	10/15/2020	3/27/2018
2016-136992	Convergent Coffee Co. (Confluence Coffee)	Richmond City	20,070	-	608	33	-	-	100,000	15.97	N/A	4/21/2016	N/R	N/A	3/29/2018
2016-134863	Java Productions, Inc	Montgomery	17,000	14,450	850	20	-	17	100,000	28.97	26.63	4/30/2015	6/1/2015	5/31/2018	4/3/2018
2015-125900	ABC Imaging	Fairfax	174,000	-	750	232	-	-	9,707,006	30.23	N/A	5/29/2015	N/R	N/A	4/3/2018
2015-129677	TeleTech	Scott	337,600	240,000	800	422	-	300	1,525,000	10.32	10.00	3/2/2016	9/19/2014	9/18/2017	4/17/2018
2016-136936	IMT Holdings Herndon	Fairfax	24,751	12,375	825	30	-	15	100,000	37.41	46.15	2/16/2015	8/10/2016	8/10/2019	4/19/2018
2015-131458	Hudson Industries	Henrico	47,672	-	548	87	-	-	750,000	12.10	N/A	6/13/2016	N/R	N/A	4/23/2018
2014-114342	Lidl US	Arlington	500,000	500,000	1,000	500	-	500	77,000,000	54.90	54.90	11/21/2014	7/5/2016	7/5/2019	4/24/2018
2014-117714	Merck and Co	Rockingham	450,000	450,000	750	-	600	600	168,000,000	43.92	38.17	4/21/2015	N/A	4/20/2018	4/24/2018
2018-138524	Electric Motor & Contracting Company Inc.	Chesapeake	104,000	104,000	800	-	130	130	3,000,000	28.00	23.00	11/22/2017	N/A	11/21/2020	4/27/2018
2015-126996	Mavalero Ltd.	Hanover	36,016	-	706	51	-	-	5,000,000	14.00	N/A	5/27/2015	N/R	N/A	4/27/2018
2016-133500	Perfect Sense	Fairfax	89,520	58,802	878	102	-	67	500,000	52.60	60.80	3/7/2015	11/6/2017	11/5/2020	5/10/2018
2016-137036	The Moore Company	Henrico	209,971	103,690	864	243	-	120	1,000,000	12.00	11.00	4/25/2016	7/7/2016	7/7/2019	5/15/2018
2017-137703	Altec Industries	Botetourt	139,500	139,500	775	180	-	180	30,200,000	20.93	26.22	1/4/2017	1/4/2017	1/4/2020	5/15/2018
2012-66942	Amazon.com Inc.	Fairfax	526,500	500,526	702	750	-	713	18,000,000	39.00	44.25	5/22/2013	5/22/2014	5/21/2017	5/22/2018
2014-103964	Teleperformance USA Corp	Henrico	338,835	209,400	678	500	-	309	3,500,000	15.00	10.18	3/28/2014	1/18/2016	1/17/2019	6/1/2018
2017-137441	Allfirst LLC	Suffolk	31,000	31,000	500	-	62	62	86,000	23.42	21.06	12/8/2016	N/A	12/8/2019	6/1/2018
2015-127125	Aerojet-Rocketdyne	Orange	87,812	20,327	813	108	-	25	11,500,000	35.26	32.21	11/11/2015	6/1/2015	5/31/2018	6/4/2018
2014-117715	VivaTerra	Madison	17,323	-	577	30	-	-	4,533,000	14.76	N/A	3/17/2015	N/R	N/A	6/4/2018
2012-66334	Liberty-Source, PBC	Hampton	477,443	166,566	718	665	-	232	1,500,000	14.34	16.08	7/17/2014	7/3/2017	7/2/2020	6/6/2018
2015-131459	Convoco Inc.	Arlington	18,006	13,004	1,000	18	-	13	560,000	55.56	54.71	5/29/2015	1/2/2018	1/1/2021	6/8/2018

Project number <sup>1</sup>	Project name	Locality	Estimated grant amount (\$) <sup>2</sup>	Actual grant amount paid (\$)	Actual reimbursement rate per job (\$)	New jobs fore-cast for Perf. Date <sup>3</sup>	Retrain jobs fore-cast for Perf. Date <sup>4</sup>	Actual jobs achieved	Capital Investment target for Perf. Date (\$) <sup>5</sup>	Avg. hourly wage fore-cast for Perf. Date (\$) <sup>6</sup>	Actual avg. hourly wage at project close (\$) <sup>7</sup>	Perfor-mance Agreement date <sup>8</sup>	Date of first hire <sup>9</sup>	Initial Performance Date for meeting job, investment and wage targets <sup>10</sup>	Final Performance Date for meeting job, investment, and wage targets <sup>11</sup>
2015-130800	Canvas Solutions	Fairfax	170,767	40,244	1,088	157	-	37	550,000	34.40	34.76	3/1/2015	2/28/2016	2/27/2019	6/11/2018
2017-137398	Anheuser-Busch	James City	41,000	-	1,000	41	-	-	8,500,000	32.00	N/A	5/11/2017	N/R	N/A	6/11/2018
2016-136970	Studio Center	Virginia Beach	16,000	-	800	20	-	-	1,300,000	22.25	N/A	7/5/2016	N/R	N/A	6/11/2018
2015-131456	Sutherland Global VA	Chesapeake	187,019	136,746	1,005	186	-	136	2,168,750	11.92	14.21	2/25/2016	11/14/2016	11/14/2019	6/13/2018
2017-138146	Graham Packaging Company	Campbell	7,200	7,200	900	8	-	8	3,350,000	22.00	15.99	11/3/2017	1/8/2018	1/7/2021	6/13/2018
2015-130780	Printpack Inc.	Newport News	40,840	36,835	801	51	-	46	20,000,000	15.43	16.49	3/22/2016	8/22/2016	8/22/2019	6/13/2018
2016-134874	Zero Point	Virginia Beach	35,200	6,400	800	44	-	8	2,530,000	29.12	27.04	5/19/2015	5/12/2016	5/12/2019	6/13/2018
2016-132059	Movement Mortgage	Norfolk	140,000	-	700	200	-	-	5,000,000	19.23	N/A	5/18/2017	N/R	N/A	6/13/2018
2015-131470	Arkay Packaging	Botetourt	48,000	34,400	800	60	-	43	11,000,000	17.14	14.76	8/16/2015	8/17/2015	8/16/2018	6/14/2018
2017-137455	Muhlbauer Inc.	Newport News	17,500	17,500	700	-	25	25	3,500,000	20.00	26.50	11/27/2017	N/A	11/26/2020	6/15/2018
2017-137442	Atlantic Bay Mortgage Group LLC	Virginia Beach	84,000	51,100	700	120	-	73	1,000,000	25.30	22.06	10/14/2016	3/27/2017	3/26/2020	6/15/2018
2016-137012	Eaton Crouse-Hinds	Roanoke City	100,270	99,900	370	-	271	270	1,052,060	13.00	15.77	11/1/2016	N/A	11/1/2019	6/18/2018
2016-135805	Glad Manufacturing Company	Amherst	82,962	10,995	1,000	83	-	11	20,600,000	19.53	19.91	9/7/2016	3/6/2017	3/5/2020	6/20/2018
2016-134883	Resilient Corp	Fairfax	53,323	8,742	874	61	-	10	250,000	32.98	71.05	6/15/2015	7/1/2015	6/30/2018	6/20/2018
2015-131885	22nd Century Technologies Inc.	Fairfax	296,411	279,472	706	420	-	396	1,000,000	39.95	41.74	2/15/2015	5/2/2017	5/1/2020	6/20/2018
34-15515	Rolls-Royce North America	Prince George	343,000	343,000	1,000	343	-	343	267,400,000	52.49	33.22	10/1/2007	12/14/2015	12/13/2018	6/29/2018
<b>TOTALS</b>			<b>23,405,170</b>	<b>15,148,599</b>		<b>25,595</b>	<b>5,630</b>	<b>20,349</b>	<b>2,317,076,192</b>						

VJIP funding is granted through a pay-for-performance cycle that eliminates the need for clawbacks resulting from non-performance. VJIP grants are paid post performance. VJIP payments are not made until the statutory minimum threshold of new or retrained jobs is achieved (statutory minimums: 25 net new, full-time hires for New Jobs Program; 5 net new, full-time hires for Small Business New Jobs Program; 10 full-time employees retrained for Retraining Program; 5 full-time employees retrained for Small Business Retraining Program).

The company is reimbursed after a new employee is hired and on board for at least 90 days. In the case of retraining, the company is paid for employees who have completed training. In both cases the company completes a VJIP Reimbursement Form. For new jobs, the form specifies the names of the employees, date hired, job titles, current full-time employment level, and average wage of employees listed on form. In the case of retraining, the form specifies the names of the employees, date they completed the training, job titles, current full-time employment level, and average wages of employees on the form. The company confirms/acknowledges via signature that employees listed on the reimbursement form earn a wage of \$9.79 per hour or higher.

Jobs and capital investment are monitored by VEDP staff through signed attestation by company of information, visual inspection during company visits, and through ongoing dialogue with the company over the 36-month project cycle. A designated VEDP Workforce staff representative responsible for the project communicates with the company on-site, by phone, or by email, typically once per quarter over the project cycle to monitor project progress (e.g., observe new equipment for a product line, construction activity, office space, additional staff, etc.). Company feedback, along with other pertinent forms and information, is maintained in the information system used for VJIP, called Salesforce.

VEDP Workforce staff typically work in collaboration with local economic developers in the community in which the company is based, maintaining dialogue or jointly visiting the company location, further enhancing awareness of the company's business activity.

**Important Note Regarding Verification: VEDP's Board approved verification procedures for VJIP on June 7, 2018. These procedures will make job creation and capital investment verification procedures for VJIP similar to the procedures already in use for other VEDP-administered programs.**

Footnotes:

- 1 Project Number is a project identification number for the Salesforce System. (N/A reflects item not applicable to the referenced project.)
- 2 Estimated grant amount reflects full grant amount subject to company fulfilling the project jobs forecast.
- 3 Reflects number of New Jobs forecast for project. (Project jobs are either New Jobs or Retraining Jobs). Company is not reimbursed for new jobs created above the forecast limit.
- 4 Reflects number of Retraining Jobs forecast for project. (Project jobs are either New Jobs or Retraining Jobs). Company is not reimbursed for jobs retrained above the forecast limit.
- 5 Capital Investment reflects company forecast for the project. VJIP grants are not offered for projects not meeting the statutory minimum threshold of projected capital investment (statutory minimums: \$1MM for New Jobs Program; \$100K for Small Business New Jobs Program; \$500K for Retraining Program; \$50K for Small Business Retraining Program).
- 6 Average hourly wage forecast reflects company forecast for jobs associated with the project. VJIP statute requires an entry-level wage rate of at least 1.35 times the federal minimum wage (\$9.79 per hour) to qualify for the grant.
- 7 Reflects actual average hourly wage paid. (N/A reflects no VJIP reimbursement requested.) VJIP statute requires an entry-level wage rate of at least 1.35 times the federal minimum wage (\$9.79 per hour) to qualify for the grant.
- 8 Performance Agreement date reflects date of company VJIP application.
- 9 Date of First Hire reflects beginning date of project performance period. (N/A reflects item not applicable to the referenced project. N/R reflects no VJIP reimbursement requested.)
- 10 Initial Performance Date for meeting job, investment and wage targets reflects performance date based on the date of first hire. Project cycles run for 36 months, which begins with the date of the first hire. After 36 months, the project is closed. Projects which meet the criteria to apply for VJIP again (new jobs and capital investment), may be granted a second round of VJIP funding. Administratively that may equate to a revision of an existing project, or a new project record. If an existing project is revised, a new and revised Performance Date is established. A report of projects that are revised as such, is not readily available, however, each VJIP project record contains information pertaining to the project's status. Extenuating circumstances that necessitate extending the project cycle beyond 36 months are considered. (N/A reflects no VJIP reimbursement requested.)
- 11 Reflects Final Performance Date, or project close date. The vast majority of VJIP projects receive reimbursement for qualifying jobs hired or retrained within the performance period. However, in some cases these projects are not closed until after this date, when the company submits a final VJIP reimbursement request for qualifying jobs.