

Interim status report on Virginia Jobs Investment Program (VJIP) projects that have not yet reached their Performance Date

Important note: Projects have **NOT** yet reached their Performance Date (i.e., date on which target performance levels are required by performance agreement), or are in an extended performance period. Companies are eligible for payment provided statutory minimum of jobs is achieved. Companies are not required to achieve full jobs forecast (incentives only paid for created or retrained

As of December 31, 2018 - sorted by time remaining until (Initial) Performance Date.

Project number ¹	Project name	Locality	Estimated grant amount (\$) ²	Actual grant amount paid (\$)	Actual reimbursement rate per job (\$)	New jobs forecast for Perf. Date ³	Retrain jobs forecast for Perf. Date ⁴	Actual jobs as of most recent reimbursement	Capital Investment target for Perf. Date (\$) ⁵	Avg. hourly wage forecast for Perf. Date (\$) ⁶	Actual avg. hourly wage as of most recent progress report (\$) ⁷	Performance Agreement date ⁸	Date of first hire ⁹	Initial Performance Date for meeting job, investment and wage targets ¹⁰
2017-137421	Whereoware	Fairfax	126,433	26,340	878	144	0	30	225,000	60.00	28.67	1/5/2016	1/18/2016	1/17/2019
2016-134601	AvePoint	Arlington	66,000	19,200	1,200	55	0	16	1,000,000	55.30	56.03	2/18/2016	1/30/2016	1/29/2019
2016-133750	Grant Thornton LLP	Arlington	348,000	246,000	1,000	348	0	246	6,000,000	42.06	52.24	2/1/2016	2/1/2016	1/31/2019
2016-134546	AvePoint	Richmond City	120,000	61,200	1,200	100	0	51	1,500,000	40.86	31.54	7/25/2017	2/1/2016	1/31/2019
2016-134870	Tech Wizards	King George	27,200	5,100	850	32	0	6	100,000	32.71	31.91	1/19/2016	2/22/2016	2/21/2019
2016-136987	Polymer Solutions	Montgomery	19,000	6,000	1,000	19	0	6	650,000	19.74	22.90	3/1/2016	3/7/2016	3/7/2019
2016-134270	Lohmann Specialties	Orange	67,824	32,701	1,211	56	0	27	6,700,000	20.89	25.19	6/15/2016	3/14/2016	3/14/2019
2016-134876	Phone2Action	Arlington	127,800	49,500	900	142	0	55	150,000	49.48	37.27	4/4/2016	4/14/2016	4/14/2019
2015-126493	Innovative Refrigeration Systems, Inc.	Augusta	93,500	68,255	935	100	0	73	1,600,000	21.25	20.34	4/15/2016	4/18/2016	4/18/2019
2016-136941	Integrity Windows (Marvin Windows and Do	Roanoke	45,000	34,500	750	60	0	46	1,692,487	13.93	12.50	4/5/2016	4/25/2016	4/25/2019
2017-137420	ValidaTek	Arlington	206,400	121,600	800	258	0	152	450,000	53.70	45.64	4/19/2016	4/26/2016	4/26/2019
2015-127516	Somic America, Inc.	Wythe	151,500	137,500	500	0	303	275	16,200,000	12.83	11.62	5/1/2016	N/A	5/1/2019
2014-105704	Micronic Technologies	Wise	25,055	12,026	1,002	25	0	12	2,000,000	23.00	32.47	5/1/2015	5/2/2016	5/2/2019
2016-136960	Pacific Life	Lynchburg	210,000	150,500	700	300	0	215	3,698,800	24.00	31.64	5/12/2016	5/9/2016	5/9/2019
2014-116385	Independence Lumber	Grayson	37,741	33,726	803	47	0	42	5,200,000	11.65	12.20	5/26/2016	5/30/2016	5/30/2019
2016-137016	Corning, Inc	Montgomery	136,850	106,400	350	0	391	304	805,240	32.33	40.87	6/3/2016	N/A	6/3/2019
2016-133755	ADP (Automatic Data Processing)	Norfolk	2,200,000	1,021,000	1,000	2200	0	1021	42,150,000	20.00	23.94	6/1/2016	6/6/2016	6/6/2019
2016-136962	Ag Lasers Technologies LLC	Warren	30,400	20,900	950	32	0	22	3,100,000	17.40	13.41	2/4/2016	6/27/2016	6/27/2019
2017-137193	Excella Consulting	Arlington	497,650	90,650	925	538	0	98	203,772	47.22	48.80	6/24/2016	6/27/2016	6/27/2019
2014-100430	Target Flavors Inc	Newport News	45,000	13,500	1,500	30	0	9	1,775,000	25.00	36.30	1/18/2017	7/1/2016	7/1/2019
2017-137059	Notarize Inc.	Arlington	385,900	11,050	850	454	0	13	500,000	26.68	45.02	6/27/2016	7/1/2016	7/1/2019
2015-131308	Hardywood Craft Beer	Goochland	55,664	8,247	1,031	54	0	8	30,000,000	16.00	16.74	3/17/2016	7/5/2016	7/5/2019
2015-131463	Euro-Composites Corp	Culpeper	48,199	25,706	803	60	0	32	10,000,000	15.80	16.38	7/8/2016	7/11/2016	7/11/2019
2015-131887	Applied Predictive Technologies	Arlington	368,000	78,000	1,000	368	0	78	6,800,000	57.20	45.65	10/20/2015	7/11/2016	7/11/2019
2017-137201	JK Moving & Storage, Inc.	Loudoun	544,475	76,125	725	751	0	105	19,000,000	17.21	19.61	7/8/2016	7/11/2016	7/11/2019
2017-137392	Favor TechConsulting	Fairfax	894,209	181,646	701	1275	0	259	1,650,000	46.37	39.91	7/8/2016	7/11/2016	7/11/2019
2016-136943	The Standard Insurance Company	Campbell	194,958	99,896	806	242	0	124	1,714,235	15.87	19.50	7/14/2016	7/19/2016	7/19/2019
2015-128252	Thomas Automation Management, LLC	Carroll	23,700	20,189	878	27	0	23	750,000	38.00	29.53	8/2/2016	8/1/2016	8/1/2019
2016-137011	Alarm.com, Incorporated	Fairfax	153,000	141,525	765	200	0	173	3,000,000	37.73	10.00	5/6/2016	8/1/2016	8/1/2019
2016-136948	River Ridge Meats, LLC	Grayson	8,800	4,800	800	11	0	6	2,100,000	17.00	17.00	10/12/2016	8/8/2016	8/8/2019
2016-134268	Starsprings	Henry	68,000	27,000	1,000	68	0	27	3,689,875	16.21	14.94	8/10/2016	8/10/2016	8/10/2019
2017-137063	IOMAXIS	Fairfax	277,500	30,500	500	555	0	61	150,000	59.40	55.39	7/27/2016	8/14/2016	8/14/2019
2017-137428	All Traffic Solutions	Fairfax	73,100	18,700	850	86	0	22	100,000	44.56	49.51	7/22/2016	8/22/2016	8/22/2019

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2017-137400	Lake Region Medical	Salem	102,000	66,000	750	136	0	88	7,000,000	17.62	17.06	8/12/2016	8/29/2016	8/29/2019
2017-137399	Canatal Steel USA, Inc.	Botetourt	26,600	9,800	700	38	0	14	1,500,000	17.18	16.13	9/23/2016	10/3/2016	10/3/2019
2016-137003	Dollar Tree Stores	Chesapeake	715,000	156,000	1,000	715	0	156	110,000,000	33.78	32.00	10/1/2016	10/10/2016	10/10/2019
2017-137366	Park Hotels & Resorts	Fairfax	100,000	26,000	1,000	100	0	26	2,485,000	83.74	67.05	10/17/2016	10/17/2016	10/17/2019
2016-136985	Vorsight	Arlington	84,000	4,500	750	112	0	6	105,701	24.25	31.71	9/2/2016	10/31/2016	10/31/2019
2017-137040	CoStar Group	Richmond City	732,000	617,000	1,000	732	0	617	8,170,000	24.97	30.49	3/20/2017	11/1/2016	11/1/2019
2017-137402	Munters (Formerly Des Champs Technologie	Buena Vista	80,000	44,000	800	100	0	55	2,500,000	14.62	24.40	11/1/2016	11/7/2016	11/7/2019
2017-137057	Wal-Mart Distribution (Dinwiddie)	Dinwiddie	77,947	48,185	709	110	0	68	4,000,000	19.50	15.95	11/10/2016	11/12/2016	11/12/2019
2015-130761	Eldor Corporation S.p.A.	Botetourt	399,000	66,000	1,500	266	0	44	75,000,000	23.09	29.73	11/13/2016	11/14/2016	11/14/2019
2017-138141	Foxguard Solutions	Montgomery	43,000	14,000	1,000	43	0	14	106,303	19.65	24.41	11/5/2016	11/14/2016	11/14/2019
2017-137380	Dulles Glass and Mirror	Prince William	25,500	11,050	850	30	0	13	6,100,000	19.23	20.00	11/8/2016	11/25/2016	11/25/2019
2017-137461	Concept Plus, LLC	Fairfax	27,125	7,000	875	31	0	8	140,000	55.94	51.85	11/29/2016	11/29/2016	11/29/2019
2017-137504	Windward IT Solutions	Fairfax	84,875	13,125	875	97	0	15	825,000	58.28	68.31	12/1/2016	12/1/2016	12/1/2019
2018-140203	Axios	Arlington	155,000	66,000	1,000	155	0	66	1,500,000	47.89	44.12	12/9/2016	12/14/2016	12/14/2019
2017-137423	Karn Custom Woodwork	Richmond City	23,700	7,110	790	30	0	9	2,550,000	15.00	15.00	12/22/2016	1/3/2017	1/3/2020
2017-137430	MicroHealth, LLC	Fairfax	48,750	3,750	750	65	0	5	395,000	21.28	40.32	11/14/2016	1/3/2017	1/3/2020
2017-137210	Novatech Patio Doors	Martinsville	45,000	27,900	900	50	0	31	4,000,000	12.00	12.78	12/14/2016	1/16/2017	1/16/2020
2017-137404	Steel Dynamics Roanoke Bar Division	Roanoke City	153,500	112,000	500	0	307	224	28,000,000	17.73	15.50	1/19/2017	N/A	1/19/2020
2017-137216	Maximus	Hampton	113,400	102,000	600	189	0	170	2,771,182	15.15	15.59	2/15/2018	1/29/2017	1/29/2020
2017-137468	VideoBlocks	Arlington	57,600	12,600	900	64	0	14	3,857,350	45.32	48.03	1/15/2017	1/30/2017	1/30/2020
2016-133747	Chemres	Chesapeake	14,400	7,200	900	16	0	4	3,000,000	24.00	26.31	12/29/2016	2/13/2017	2/13/2020
2016-134861	SGS Carbide Tool (UK) Ltd	Danville	42,000	10,500	1,500	28	0	7	9,500,000	21.67	31.03	2/13/2017	2/13/2017	2/13/2020
2017-137624	Spectrum Brands Blacksburg	Montgomery	73,200	26,800	400	0	183	67	7,281,737	15.53	13.49	2/24/2017	N/A	2/24/2020
2017-137207	Hershey Chocolate of Virginia, Inc.	Augusta	51,750	36,750	750	69	0	49	26,800,000	21.40	18.67	1/18/2017	2/27/2017	2/27/2020
2017-137438	RPC Superfos US, Inc.	Frederick	26,250	6,750	750	35	0	9	9,700,000	19.60	17.00	12/16/2016	3/6/2017	3/5/2020
2016-137022	Owens & Minor, Inc.	Henrico	300,000	267,000	1,000	300	0	267	15,000,000	26.00	19.50	8/18/2017	3/13/2017	3/12/2020
2017-137663	Winchester Metals, Inc.	Frederick	13,600	4,000	800	17	0	5	870,000	14.57	16.25	3/7/2017	3/15/2017	3/14/2020
2017-137654	Perrone Robotoics	Albemarle	127,000	8,000	1,000	127	0	8	3,866,343	62.56	51.74	3/22/2017	3/27/2017	3/26/2020
2017-137395	Smyth Companies, Inc.	Bedford	14,000	12,500	500	0	28	25	6,500,000	24.62	23.84	4/1/2017	N/A	3/31/2020
2017-137044	SteelFab of Virginia, Inc.	Emporia	14,400	0	800	0	18	0	2,500,000	15.22	TBD	4/5/2017	N/A	4/4/2020
2015-131454	BGF Industries Altavista Specialty Weaving P	Campbell	34,000	17,000	1,000	34	0	17	2,400,000	14.54	14.70	3/2/2017	4/6/2017	4/5/2020
2017-137362	Nestle USA	Arlington	1,122,000	558,000	1,500	748	0	372	39,800,000	77.20	76.59	2/5/2017	4/17/2017	4/16/2020
2016-136966	Amazon.com, Inc.	Frederick	770,000	235,200	700	1100	0	336	163,000,000	12.64	14.62	4/9/2017	5/8/2017	5/7/2020
2017-137716	Mission Services, Inc.	Fairfax	240,000	17,400	600	400	0	29	820,000	34.36	33.48	4/11/2017	5/9/2017	5/8/2020
2017-137473	Mythics	Virginia Beach	24,000	21,600	800	30	0	27	7,500,000	17.63	23.79	4/17/2017	5/15/2017	5/14/2020
2018-138495	NorrisBuilt Fabrication, LLC	Wise	39,200	11,200	800	49	0	14	925,000	14.08	14.00	6/1/2017	6/4/2017	6/3/2020
2016-134880	Atarfil SL	Suffolk	19,500	19,500	1,300	15	0	15	5,000,000	19.52	16.00	3/14/2018	6/5/2017	6/4/2020
2018-138474	SAP NS2	Fairfax	80,750	49,300	850	95	0	58	6,000,000	53.38	70.38	6/24/2017	6/26/2017	6/25/2020
2017-137470	Kosmo Machine, Inc.	Henrico	28,800	8,800	800	36	0	11	1,000,000	18.47	18.09	5/16/2017	6/29/2017	6/28/2020

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2016-136952	ST Tissue LLC	Isle of Wight	59,000	35,000	1,000	59	0	33	40,000,000	25.50	18.54	6/28/2017	7/10/2017	7/9/2020
2017-137704	WhiteWave/ Danone	Rockingham	41,650	39,950	850	49	0	47	60,000,000	23.88	19.00	7/6/2017	7/17/2017	7/16/2020
2016-134873	Speyside Cooperage	Bath	22,500	3,750	750	30	0	5	6,000,000	14.11	30.05	7/31/2017	7/31/2017	7/30/2020
2018-138588	Magnets USA	Roanoke	35,000	0	500	0	70	0	1,500,000	11.20	TBD	8/1/2017	N/A	7/31/2020
2018-138273	Aquatic (was Lasco Bathware)	Halifax	60,000	34,500	500	120	0	69	1,000,000	11.92	10.00	7/27/2017	8/7/2017	8/6/2020
2017-137667	Hapco Aluminum Pole Products	Washington	22,400	14,400	800	28	0	16	6,750,000	15.12	15.19	8/8/2017	8/16/2017	8/15/2020
2014-108540	Navy Federal Credit Union (NFCU)	Fairfax	480,000	181,600	800	600	0	227	114,600,000	25.83	40.31	4/8/2015	8/21/2017	8/20/2020
2017-137412	M&H Plastics	Frederick	117,750	38,250	750	157	0	51	12,000,000	14.56	13.52	12/15/2016	8/27/2017	8/26/2020
2017-137642	I R Engraving LLC	Henrico	19,800	4,500	900	22	0	5	850,344	17.65	22.97	2/23/2017	8/28/2017	8/27/2020
2015-127126	Sanjo Fineblanking	Virginia Beach	61,500	10,500	1,500	41	0	7	17,500,000	21.23	20.02	5/29/2018	9/1/2017	8/31/2020
2017-137670	JM Conveyors, LLC	Russell	32,000	17,600	800	40	0	22	4,500,000	18.00	18.00	7/26/2017	9/18/2017	9/17/2020
2017-137634	Thomson Reuters	Richmond City	68,000	25,000	1,000	68	0	25	2,180,000	57.69	56.84	9/29/2017	10/1/2017	9/30/2020
2017-138150	Astraea	Charlottesville	31,000	7,000	1,000	31	0	7	1,005,000	56.14	46.43	6/22/2017	10/6/2017	10/5/2020
2017-137460	Rockwell Collins	Loudoun	43,500	18,750	750	58	0	25	3,500,000	38.70	37.98	10/6/2017	10/9/2017	10/8/2020
2018-138503	Instant Systems	Norfolk	15,600	0	600	0	26	0	460,000	24.54	TBD	10/13/2017	N/A	10/12/2020
2017-138151	1901 Group	Montgomery	406,000	33,600	700	580	0	48	3,000,000	27.54	20.41	10/27/2017	10/30/2017	10/29/2020
2018-138503	Instant Systems	Norfolk	57,600	4,000	800	72	0	5	460,000	18.06	13.00	10/13/2017	11/1/2017	10/31/2020
2018-138582	1901 Group	Fairfax	157,500	5,600	700	225	0	8	1,000,000	38.03	52.11	10/27/2017	12/18/2017	12/17/2020
2018-138265	Unison Ltd	Pittsylvania	35,000	6,000	1,000	35	0	6	5,200,000	22.36	32.98	9/7/2017	1/1/2018	12/31/2020
2017-137455	Muhlbauer, Inc.	Newport News	9,600	4,000	800	12	0	5	3,500,000	18.33	21.00	11/27/2017	1/2/2018	1/1/2021
2017-138128	Atlantic Credit and Finance	Roanoke City	92,000	44,000	800	115	0	55	4,000,000	20.84	10.00	12/15/2017	1/2/2018	1/1/2021
2018-138467	Standard Calibrations, Inc.	Chesapeake	120,000	11,200	800	150	0	14	287,546	21.43	20.68	7/27/2017	1/2/2018	1/1/2021
2018-139980	Co-Construct LLC	Albemarle	69,000	15,000	1,000	69	0	15	485,000	43.39	22.37	12/27/2017	1/2/2018	1/1/2021
2018-139945	New Ravenna Mosaics Inc	Northampton	27,900	7,200	900	31	0	20	826,256	22.07	17.00	1/19/2018	1/15/2018	1/14/2021
2018-140202	Harris Corporation	Roanoke	72,750	36,750	750	97	0	49	10,000,000	22.87	31.58	1/16/2018	1/16/2018	1/15/2021
2018-138577	NIBCO, Inc.	Augusta	58,500	12,000	500	0	117	24	6,000,000	19.56	TBD	2/1/2018	N/A	1/31/2021
2018-140068	Fairlead	Newport News	48,000	12,800	800	60	0	15	3,000,000	21.23	24.27	1/30/2018	2/2/2018	2/1/2021
2018-138460	SCM - Service Center Metals	Prince George	46,400	14,400	800	58	0	18	45,243,000	18.48	14.97	6/19/2018	2/5/2018	2/4/2021
2018-140038	Bioinformatics	Arlington	20,250	3,750	750	27	0	5	175,000	37.27	37.27	1/12/2018	3/5/2018	3/4/2021
2018-140214	Dominion Outsourcing LLC	Henrico	76,000	6,800	400	190	0	17	370,000	11.25	11.00	3/8/2018	3/8/2018	3/7/2021
2017-137405	Sumitomo Verona	Augusta	17,000	0	500	0	34	0	6,000,000	23.56	TBD	3/9/2018	N/A	3/8/2021
2018-138581	Corenso North America Corporation	Richmond City	6,000	0	500	0	12	0	160,000	17.32	TBD	3/26/2018	N/A	3/25/2021
2018-140071	Auxiliary Systems Inc.	Norfolk	42,250	10,400	650	0	65	16	220,000	32.06	31.00	3/27/2018	N/A	3/26/2021
2018-140234	IMS Gear Virginia Inc.	Virginia Beach	57,500	21,000	500	0	115	42	1,050,000	15.00	19.47	4/4/2018	N/A	4/3/2021
2018-140342	Blue Ridge Optics, LLC	Bedford	5,600	0	800	0	7	0	750,000	30.51	TBD	5/3/2018	N/A	5/2/2021
2017-137371	Convergys Corporation	Lynchburg	360,000	124,000	800	450	0	155	3,000,000	12.56	12.18	12/3/2017	5/7/2018	5/6/2021
2018-140352	Meherrin Agriculture (Hampton Farms)	Southampton	6,000	0	500	0	12	0	5,235,000	19.48	TBD	6/19/2018	N/A	6/18/2021
2018-140189	Huntington-Ingalls (fka Northrop Grumman)	Newport News	283,000	71,900	100	0	2830	679	8,745,492	29.99	25.50	7/26/2018	N/A	7/25/2021

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2014-100428	Deschutes Brewery	Roanoke City	81,000	0	750	108	0	0	65,000,000	18.62	TBD	10/3/2018	TBD	TBD
2015-126975	SEPPIC	Henrico	59,400	0	1,100	54	0	0	56,406,798	34.91	TBD	1/2/2017	TBD	TBD
2015-127514	IDX Corporation	Spotsylvania	117,000	0	900	130	0	0	7,200,000	26.68	TBD	11/6/2017	TBD	TBD
2015-127525	Toray Plastics America, Inc.	Warren	26,400	0	800	33	0	0	45,000,000	25.89	TBD	6/1/2015	TBD	TBD
2015-129121	Ballast Point Brewing & Spirits	Botetourt	80,000	0	800	100	0	0	47,800,000	20.89	TBD	1/9/2017	TBD	TBD
2015-129641	Peet's Coffee & Tea, Inc.	Suffolk	108,000	0	800	135	0	0	57,000,000	18.56	TBD	5/15/2017	TBD	TBD
2015-129649	Aldi Food, Inc.	Dinwiddie	116,000	0	800	145	0	0	47,700,000	22.21	TBD	4/19/2018	TBD	TBD
2015-131897	OVH Group	Fauquier	54,000	0	1,000	54	0	0	47,528,000	34.19	TBD	11/1/2016	TBD	TBD
2016-133907	BrightFarms	Culpeper	14,400	0	600	24	0	0	7,350,000	14.00	TBD	11/15/2017	TBD	TBD
2016-134291	Davis Defense Group	Orange	27,348	0	977	28	0	0	2,200,000	30.05	TBD	7/28/2016	TBD	TBD
2016-134586	Shamrock Farms	Augusta	58,500	0	750	78	0	0	43,900,000	20.58	TBD	2/27/2017	TBD	TBD
2016-134852	Overfinch	Danville	32,800	0	800	41	0	0	1,945,260	20.16	TBD	4/1/2018	TBD	TBD
2016-134902	84 Lumber Components	Frederick	75,000	0	750	100	0	0	3,900,000	13.42	TBD	12/12/2016	TBD	TBD
2016-135432	Opterna International	Loudoun	12,000	0	600	20	0	0	250,000	14.36	TBD	5/15/2017	TBD	TBD
2016-136951	VPT, Inc	Montgomery	15,600	0	975	16	0	0	1,000,000	24.31	TBD	3/1/2016	TBD	TBD
2016-137019	Universal Companies	Washington	24,000	0	800	30	0	0	1,500,000	24.00	TBD	4/28/2017	TBD	TBD
2016-137030	Hollingsworth & Vose Company	Floyd	24,000	0	800	30	0	0	15,210,000	21.34	TBD	11/8/2013	TBD	TBD
2017-137060	Navy Federal Credit Union (NFCU)	Frederick	700,000	0	500	1400	0	0	102,000,000	25.98	TBD	1/5/2018	TBD	TBD
2017-137218	Modea	Montgomery	55,010	0	1,000	55	0	0	100,000	33.08	TBD	7/20/2016	TBD	TBD
2017-137346	Trustify, Inc	Arlington	119,600	0	650	184	0	0	1,043,440	30.94	TBD	9/14/2016	TBD	TBD
2017-137347	Interstate Group LLC	Giles	74,700	0	900	83	0	0	1,650,000	19.20	TBD	4/1/2018	TBD	TBD
2017-137451	UDig LLC	Henrico	45,900	0	900	51	0	0	1,600,000	40.96	TBD	1/12/2018	TBD	TBD
2017-137452	2nd Life Inc	Richmond City	51,013	0	773	66	0	0	975,000	17.05	TBD	12/7/2016	TBD	TBD
2017-137462	Bloomberg BNA (Bureau of National Affairs)	Arlington	100,000	0	800	125	0	0	5,500,000	31.68	TBD	3/1/2017	TBD	TBD
2017-137476	Numbers Place, Inc.	Fairfax	39,600	0	900	44	0	0	100,000	81.26	TBD	1/6/2017	TBD	TBD
2017-137648	Granules India	Fairfax	76,500	0	750	102	0	0	35,000,000	22.58	TBD	4/6/2017	TBD	TBD
2017-137676	ComSonics	Augusta	21,250	0	625	34	0	0	615,000	14.26	TBD	12/1/2016	TBD	TBD
2017-137698	Ariake U.S.A., Inc.	Harrisonburg	17,600	0	800	22	0	0	17,000,000	15.24	TBD	10/10/2017	TBD	TBD
2017-137713	Aeroprobe (was Schultz-Creehan Holdings, Inc)	Montgomery	7,750	0	775	10	0	0	300,000	25.46	TBD	1/1/2017	TBD	TBD
2017-138074	PowerSchool	Roanoke City	76,800	0	800	96	0	0	1,785,000	27.45	TBD	9/1/2017	TBD	TBD
2017-138076	Draftco, Inc.	Augusta	12,000	0	750	16	0	0	450,000	16.25	TBD	4/21/2017	TBD	TBD
2017-138082	Envera	Richmond City	169,400	0	700	242	0	0	11,718,375	26.44	TBD	5/5/2017	TBD	TBD
2017-138097	Hutchins and Hutchins, Inc.	Augusta	12,000	0	800	15	0	0	224,000	14.24	TBD	4/12/2017	TBD	TBD
2017-138104	England Furniture Company	Lee	40,000	0	800	50	0	0	1,300,000	11.09	TBD	3/29/2018	TBD	TBD
2017-138111	American Electric Power (AEP)	Roanoke City	54,000	0	600	90	0	0	12,700,000	50.00	TBD	6/8/2017	TBD	TBD
2017-138114	U.S. Foods	Prince William	79,200	0	800	99	0	0	42,000,000	24.52	TBD	8/20/2017	TBD	TBD
2017-138117	Avizia 2017	Fairfax	22,950	0	850	27	0	0	191,680	50.94	TBD	4/29/2017	TBD	TBD
2017-138145	Merchant House International	Bristol	210,400	0	800	263	0	0	16,450,000	15.27	TBD	6/28/2018	TBD	TBD

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2017-138148	Defense Technology Equipment, Inc.	Loudoun	12,000	0	600	20	0	0	866,500	17.77	TBD	6/12/2017	TBD	TBD
2018-138386	Sumitomo Machinery Corporation of America	Chesapeake	20,800	0	800	26	0	0	11,000,000	17.30	TBD	8/22/2018	TBD	TBD
2018-138462	Deloitte LLP	Arlington	550,000	0	400	1375	0	0	25,000,000	51.18	TBD	1/18/2018	TBD	TBD
2018-138488	Hermitage Hill Farm and Stables	Augusta	5,600	0	800	7	0	0	500,000	11.57	TBD	10/1/2017	TBD	TBD
2018-138496	Global Technical Systems (GTS)	Virginia Beach	777,000	0	700	1110	0	0	54,700,000	35.28	TBD	9/19/2017	TBD	TBD
2018-138507	Sunset Digital Communications	Scott	56,000	0	800	70	0	0	1,000,000	14.23	TBD	9/1/2017	TBD	TBD
2018-138567	WorldVu Development, LLC DBA OneWeb	Arlington	262,500	0	750	350	0	0	20,000,000	68.26	TBD	12/22/2017	TBD	TBD
2018-138573	Lighthouse Instruments	Albemarle	8,500	0	850	10	0	0	4,885,000	29.09	TBD	11/9/2017	TBD	TBD
2018-138577	NIBCO, Inc.	Augusta	22,500	0	750	30	0	0	8,000,000	18.40	19.56	2/1/2018	TBD	TBD
2018-138585	Ocean Network Express (North America), Inc	Richmond City	96,750	0	750	129	0	0	2,550,000	24.91	TBD	3/2/2018	TBD	TBD
2018-138598	Symplicity Corporation	Arlington	78,000	0	650	120	0	0	300,000	35.79	TBD	10/30/2017	TBD	TBD
2018-138609	Bcause	Virginia Beach	70,000	0	700	100	0	0	64,800,000	15.43	TBD	2/5/2018	TBD	TBD
2018-138615	Provides US, Inc.	Augusta	18,000	0	900	20	0	0	897,000	20.55	TBD	11/1/2017	TBD	TBD
2018-139943	Cloverleaf Cold Storage	Chesapeake	16,500	0	500	33	0	0	21,000,000	16.26	TBD	11/29/2018	TBD	TBD
2018-139970	Amthor International	Pittsylvania	52,500	0	750	70	0	0	2,800,000	14.40	TBD	11/1/2017	TBD	TBD
2018-139973	Sugaright	Rockingham	31,500	0	750	42	0	0	3,500,000	14.76	TBD	5/7/2018	TBD	TBD
2018-139988	Eastern Panel Manufacturing	Pittsylvania	15,000	0	1,000	15	0	0	1,000,000	13.40	TBD	1/24/2018	TBD	TBD
2018-140000	Cardinal Glass	Roanoke	36,000	0	600	60	0	0	6,700,000	11.92	TBD	1/5/2018	TBD	TBD
2018-140005	MI Technical Solutions	Chesapeake	12,750	0	850	15	0	0	100,000	39.80	TBD	1/18/2018	TBD	TBD
2018-140026	Mountain Top Timber Products, LLC	Scott	40,000	0	800	50	0	0	1,647,000	15.80	TBD	7/6/2018	TBD	TBD
2018-140035	Two Six Labs	Arlington	43,500	0	500	87	0	0	3,400,000	61.44	TBD	7/30/2018	TBD	TBD
2018-140048	KMR Aviation Services, Inc.	Bedford	12,000	0	1,000	12	0	0	1,000,000	19.93	TBD	2/6/2018	TBD	TBD
2018-140049	NZO, LLC dba Central Virginia Manufacturing	Bedford	7,650	0	850	9	0	0	300,000	12.98	TBD	2/6/2018	TBD	TBD
2018-140052	Delta Pure Filtration, LLC	Hanover	12,600	0	700	18	0	0	2,000,000	15.44	TBD	2/20/2018	TBD	TBD
2018-140054	CloudFit	Lynchburg	97,300	0	700	139	0	0	491,000	39.49	TBD	6/27/2018	TBD	TBD
2018-140059	TemperPack Technologies Inc.	Henrico	98,700	0	700	141	0	0	10,400,000	15.67	TBD	2/16/2018	TBD	TBD
2018-140067	Mag Aerospace Industries, Inc.	Prince William	96,000	0	800	120	0	0	5,500,000	51.68	TBD	3/9/2018	TBD	TBD
2018-140074	Clarke Precision Machine, Inc	Wythe	9,600	0	800	12	0	0	750,000	18.60	TBD	6/6/2018	TBD	TBD
2018-140193	West River Conveyors & Machinery Company	Buchanan	8,800	0	800	11	0	0	650,000	15.95	TBD	2/20/2018	TBD	TBD
2018-140208	Block.One	Montgomery	344,000	0	1,000	344	0	0	2,100,000	58.63	TBD	2/21/2018	TBD	TBD
2018-140210	Halio DX	Richmond City	18,900	0	900	21	0	0	1,700,000	51.48	TBD	12/20/2018	TBD	TBD
2018-140212	Discovery Communications, Incorporated	Loudoun	204,000	0	850	240	0	0	16,000,000	72.27	TBD	8/23/2018	TBD	TBD
2018-140246	Interchange Company	Rockingham	44,000	0	500	88	0	0	41,600,000	14.59	TBD	10/10/2018	TBD	TBD
2018-140263	Excivity, Inc	Fairfax	27,000	0	600	45	0	0	392,123	58.97	TBD	3/12/2018	TBD	TBD
2018-140327	Hanley Energy Ltd.	Loudoun	10,500	0	500	21	0	0	580,000	77.48	TBD	5/22/2018	TBD	TBD
2018-140344	Averhealth	Henrico	40,000	0	800	50	0	0	325,000	44.62	TBD	5/8/2018	TBD	TBD
2018-140345	Empire Bakery	Franklin	45,000	0	600	75	0	0	10,400,000	10.73	TBD	9/25/2018	TBD	TBD
2018-140356	Prime Photonics	Montgomery	16,800	0	700	24	0	0	150,000	31.65	TBD	5/18/2018	TBD	TBD

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2018-140400	Anord Control Systems Ltd.	Henrico	40,800	0	800	51	0	0	907,500	26.46	TBD	6/14/2018	TBD	TBD
2018-140401	Monogram Snacks LLC	Henry	211,200	0	800	264	0	0	30,000,000	13.66	TBD	8/1/2018	TBD	TBD
2018-140408	Mercury Paper	Shenandoah	47,450	0	650	73	0	0	17,200,000	16.64	TBD	4/18/2018	TBD	TBD
2018-140437	Rising Tides Solutions, LLC	Henrico	72,000	0	800	90	0	0	926,500	39.92	TBD	7/6/2018	TBD	TBD
2019-140509	Smithfield Foods, Inc. (Gwaltney of Smithfiel	Suffolk	112,000	0	800	140	0	0	1,312,000	35.58	TBD	11/12/2018	TBD	TBD
2019-140577	Castle Hill Gaming	Albemarle	84,800	0	800	106	0	0	1,306,000	39.24	TBD	10/18/2018	TBD	TBD
2013-77009	Phoenix Packaging Group (Dublin, VA)	Pulaski	116,000	0	800	145	0	0	49,089,312	15.09	TBD	7/31/2018	TBD	TBD
2011-21859	Harris Teeter Supermarkets, Inc	Caroline	320,000	0	800	400	0	0	115,250,000	18.27	TBD	TBD	TBD	TBD
2015-126988	Ferguson PLC (Name Chg from Wolseleyplc)	Newport News	408,000	0	800	510	0	0	57,000,000	19.23	TBD	TBD	TBD	TBD
2016-134290	SP Global	Wythe	50,000	0	1,250	40	0	0	21,995,000	29.64	TBD	TBD	TBD	TBD
2016-136892	Panacea BioMatx	Danville	70,000	0	1,000	70	0	0	5,817,000	25.36	TBD	TBD	TBD	TBD
2016-137025	Aurora Flight Sciences Corporation	Manassas	202,500	0	1,500	135	0	0	13,750,000	50.50	TBD	TBD	TBD	TBD
2017-137679	Koinonia Ltd	Pulaski	32,000	0	800	40	0	0	4,900,000	16.97	TBD	TBD	TBD	TBD
2017-137696	Humm Kombucha	Roanoke City	34,500	0	750	46	0	0	9,350,000	18.23	TBD	TBD	TBD	TBD
2017-137719	WillowTree Apps Inc	Albemarle	200,000	0	1,000	200	0	0	12,300,000	46.28	TBD	TBD	TBD	TBD
2017-138102	Wize Solutions, LLC	Washington	140,000	0	700	200	0	0	200,000	16.00	TBD	TBD	TBD	TBD
2017-138107	SchaeferRolls, Inc	Covington	24,800	0	800	31	0	0	12,083,800	21.72	TBD	TBD	TBD	TBD
2017-138126	Nestle USA	Arlington	112,500	0	750	150	0	0	5,000,000	61.06	TBD	TBD	TBD	TBD
2017-138143	Carry-On Trailer	Westmoreland	29,400	0	700	42	0	0	1,625,000	14.30	TBD	TBD	TBD	TBD
2018-138157	LifeNet Health	Virginia Beach	288,900	0	900	321	0	0	12,254,000	33.90	TBD	TBD	TBD	TBD
2018-138271	BWX Technologies	Campbell	504,000	0	1,500	336	0	0	176,000,000	35.00	TBD	TBD	TBD	TBD
2018-138465	WestRock (formerly MeadWestvaco)	Covington	30,000	0	500	0	60	0	248,400,000	TBD	TBD	TBD	TBD	TBD
2018-138491	Cogar Mine Supply Inc	Giles	42,000	0	700	60	0	0	2,500,000	19.36	TBD	TBD	TBD	TBD
2018-138506	Tri-Dim Filter Corporation	Waynesboro	37,500	0	750	50	0	0	1,000,000	12.00	TBD	TBD	TBD	TBD
2018-138520	O'Sullivan Films Corporation	Winchester	46,055	0	755	61	0	0	10,348,500	25.89	TBD	TBD	TBD	TBD
2018-138535	Harlow Group	Danville	31,500	0	900	35	0	0	7,800,000	26.00	TBD	TBD	TBD	TBD
2018-138562	Select Engineering Services (SES)	Cumberland	142,450	0	925	154	0	0	325,500	24.54	TBD	TBD	TBD	TBD
2018-138563	BISSELL Homecare Inc.	Chesterfield	75,000	0	750	100	0	0	25,000,000	15.10	TBD	TBD	TBD	TBD
2018-138566	Microstrategy	Fairfax	240,000	0	800	300	0	0	5,000,000	52.39	TBD	TBD	TBD	TBD
2018-138578	IDX Corporation	Spotsylvania	22,500	0	900	25	0	0	2,680,000	18.75	TBD	TBD	TBD	TBD
2018-138586	Mohawk Industries, Inc.	Carroll	56,000	0	800	0	70	0	6,900,000	16.35	TBD	TBD	TBD	TBD
2018-138602	Appian Corp	Fairfax	288,000	0	800	360	0	0	28,000,000	55.29	TBD	TBD	TBD	TBD
2018-139972	SolSuntech, Inc.	Wise	220,000	0	800	275	0	0	33,000,000	16.35	TBD	TBD	TBD	TBD
2018-139978	Premier Tech (was Gescofab, Limitee)	King and Queen	12,000	0	600	20	0	0	1,840,000	16.35	TBD	TBD	TBD	TBD
2018-139982	ABB South Boston	Halifax	44,000	0	800	55	0	0	10,000,000	19.95	TBD	TBD	TBD	TBD
2018-139998	Countryside Service Company	Buena Vista	18,750	0	750	25	0	0	2,000,000	10.00	TBD	TBD	TBD	TBD
2018-140006	Cloudistics	Fairfax	49,200	0	600	82	0	0	300,000	49.45	TBD	TBD	TBD	TBD

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2018-140024	CAI Global	Hanover	84,000	0	600	140	0	0	275,000,000	36.05	TBD	TBD	TBD	TBD
2018-140025	Dynovis, Inc.	Rockbridge	6,000	0	600	10	0	0	100,000	18.45	TBD	TBD	TBD	TBD
2018-140029	Tessy Plastics	Lynchburg	25,500	0	750	34	0	0	9,214,000	20.67	TBD	TBD	TBD	TBD
2018-140031	DuPont	Chesterfield	58,500	0	900	65	0	0	120,000,000	34.88	TBD	TBD	TBD	TBD
2018-140032	Press Glass SA	Henry	106,000	0	500	212	0	0	43,600,000	18.14	TBD	TBD	TBD	TBD
2018-140039	Ventera	Fairfax	41,000	0	500	82	0	0	125,000	35.93	TBD	TBD	TBD	TBD
2018-140040	Intertape Polymer Group	Pittsylvania	25,000	0	500	50	0	0	30,000,000	TBD	TBD	TBD	TBD	TBD
2018-140051	Clinch Valley Printing	Tazewell	18,400	0	800	23	0	0	700,000	14.00	TBD	TBD	TBD	TBD
2018-140061	BGF Industries, Inc. Corporate Headquarters	Pittsylvania	45,500	0	700	65	0	0	6,500,000	29.80	TBD	TBD	TBD	TBD
2018-140198	M. C. Dean (Caroline)	Caroline	70,000	0	700	100	0	0	25,100,000	24.81	TBD	TBD	TBD	TBD
2018-140204	Speyside Bourbon Cooperage, Inc. US	Smyth	87,500	0	700	125	0	0	26,000,000	14.51	TBD	TBD	TBD	TBD
2018-140222	Plasticap	Russell	30,800	0	700	44	0	0	7,700,000	14.17	TBD	TBD	TBD	TBD
2018-140229	Volvo Trucks North America (New River Valley)	Pulaski	150,000	0	600	250	0	0	12,000,000	24.00	TBD	TBD	TBD	TBD
2018-140278	AFL Global	Washington	15,600	0	400	0	39	0	1,300,000	13.70	TBD	TBD	TBD	TBD
2018-140282	PRA Group, Inc.	Danville	200,000	0	400	500	0	0	15,050,000	18.50	TBD	TBD	TBD	TBD
2018-140285	The Results Companies	Chesterfield	210,000	0	350	600	0	0	1,500,000	10.83	TBD	TBD	TBD	TBD
2018-140324	KPMG-New York	Fairfax	213,000	0	600	355	0	0	31,426,206	59.95	TBD	TBD	TBD	TBD
2018-140333	Reclaimed Resources, Inc.	Smyth	72,000	0	900	80	0	0	190,000,000	24.00	TBD	TBD	TBD	TBD
2018-140360	River Pools and Spas	Richmond	34,400	0	800	43	0	0	6,721,500	21.81	TBD	TBD	TBD	TBD
2018-140393	Metamaterial Technologies, Inc.	Newport News	42,400	0	800	53	0	0	23,000,000	19.00	TBD	TBD	TBD	TBD
2018-140403	Speyside Bourbon Cooperage, Inc. US	Washington	24,500	0	700	35	0	0	9,000,000	16.57	TBD	TBD	TBD	TBD
2018-140404	IDEMIA	Fairfax	50,000	0	500	100	0	0	1,700,000	87.54	TBD	TBD	TBD	TBD
2019-140444	Hodedah Import, Inc.	Henry	25,000	0	500	50	0	0	3,500,000	21.63	TBD	TBD	TBD	TBD
2019-140496	G.D USA	Chesterfield	13,000	0	500	26	0	0	3,730,500	29.35	TBD	TBD	TBD	TBD
2019-140497	McAirlaid's Inc.	Franklin	12,500	0	500	25	0	0	7,800,000	15.00	TBD	TBD	TBD	TBD
2019-140511	Becker Global America	Smyth	21,000	0	600	35	0	0	1,500,000	17.25	TBD	TBD	TBD	TBD
2019-140515	Careerbuilder	Frederick	125,000	0	500	250	0	0	2,512,000	13.02	TBD	TBD	TBD	TBD
2019-140519	Greater Richmond Partnership	Richmond City	187,500	0	500	375	0	0	12,600	21.19	TBD	TBD	TBD	TBD
2019-140528	Blueridge Films, Inc.	Prince George	5,000	0	500	10	0	0	3,600,000	20.77	TBD	TBD	TBD	TBD
2019-140534	Specialty Coating and Laminating	Hanover	35,000	0	500	70	0	0	40,870,000	22.66	TBD	TBD	TBD	TBD
2019-140586	Yak Attack, LLC	Prince Edward	17,000	0	500	34	0	0	3,408,541	15.41	TBD	TBD	TBD	TBD
2019-140603	St. Pierre Woodworking & Sawmill	Floyd	3,000	0	600	5	0	0	300,000	TBD	TBD	TBD	TBD	TBD
2019-140701	Virginia's Industrial Advancement Alliance	Smyth	0	0	0	18	0	0	1,000,000	15.00	TBD	TBD	TBD	TBD

Project number ¹	Project name	Locality	Estimated grant amount (\$) ²	Actual grant amount paid (\$) ²	Actual reimbursement rate per job (\$) ²	New jobs forecast for Perf. Date ³	Retrain jobs forecast for Perf. Date ⁴	Actual jobs as of most recent reimbursement	Capital Investment target for Perf. Date (\$) ⁵	Avg. hourly wage forecast for Perf. Date (\$) ⁶	Actual avg. hourly wage as of most recent progress report (\$) ⁷	Performance Agreement date ⁸	Date of first hire ⁹	Initial Performance Date for meeting job, investment and wage targets ¹⁰
2019-140705	Red Sun Farms	Pulaski	17,500	0	500	35	0	0	13,000,000	12.00	TBD	TBD	TBD	TBD
2019-140708	Metalsa Roanoke Inc.	Botetourt	12,500	0	500	25	0	0	10,000,000	18.95	TBD	TBD	TBD	TBD
2019-140737	Appalachian Cast Products	Washington	24,000	0	800	30	0	0	3,541,856	16.71	TBD	TBD	TBD	TBD
TOTALS¹¹			23,902,876	6,586,702		28,451	4,518	8,335	2,260,993,151					

VJIP funding is granted through a pay-for-performance cycle that eliminates the need for clawbacks resulting from non-performance. VJIP grants are paid post performance. VJIP payments are not made until the statutory minimum threshold of new or retrained jobs is achieved (statutory minimums: 25 net new, full-time hires for New Jobs Program; 5 net new, full-time hires for Small Business New Jobs Program; 10 full-time employees retrained for Retraining Program; 5 full-time employees retrained for Small Business Retraining Program).

The company is reimbursed after a new employee is hired and on board for at least 90 days. In the case of retraining, the company is paid for employees who have completed training. In both cases the company completes a VJIP reimbursement form. For new jobs, the form specifies the names of the employees, date hired, job titles, current full-time employment level, and average wage of employees listed on form. In the case of retraining, the form specifies the names of the employees, date they completed the training, job titles, current full-time employment level, and average wages of employees on the form. The company confirms/acknowledges via signature that employees listed on the reimbursement form earn a wage of \$9.79 per hour or higher.

Jobs and capital investment are monitored by VEDP staff through signed attestation by company of information, visual inspection during company visits, and through ongoing dialogue with the company over the 36 month project cycle. A designated VEDP Workforce staff representative responsible for the project communicates with the company on-site, by phone, or by email, typically once per quarter over the project cycle to monitor project progress (e.g., observe new equipment for a product line, construction activity, office space, additional staff, etc.). Company feedback, along with other pertinent forms and information, is maintained in the information system used for VJIP, called Salesforce.

VEDP Workforce staff typically work in collaboration with local economic developers in the community in which the company is based, maintaining dialogue or jointly visiting the company location, further enhancing awareness of the company's business activity.

Important Note Regarding Verification: VEDP's Board approved verification procedures for VJIP on June 7, 2018. These procedures will make job creation and capital investment verification procedures for VJIP similar to the procedures already in use for other VEDP-administered programs.

Footnotes:

1 Project Number is a project identification number for the Salesforce System.

2 Estimated grant amount reflects full grant amount subject to company fulfilling the project jobs forecast.

3 Reflects number of New Jobs forecast for project. (Project jobs are either New Jobs or Retraining Jobs.) Company is not reimbursed for new jobs created above the forecast limit.

4 Reflects number of Retraining Jobs forecast for project. (Project jobs are either New Jobs or Retraining Jobs). Company is not reimbursed for jobs retrained above the forecast limit.

5 Capital Investment reflects company forecast for the project. VJIP grants are not offered for projects not meeting the statutory minimum threshold of projected capital investment (statutory minimums: \$1MM for New Jobs Program; \$100K for Small Business New Jobs Program; \$500K for Retraining Program; \$50K for Small Business Retraining Program).

6 Average hourly wage forecast reflects company forecast for jobs associated with the project. VJIP statute requires an entry-level wage rate of at least 1.35 times the federal minimum wage (\$9.79 per hour) to qualify for the grant.

7 Reflects actual average hourly wage paid. (TBD indicates company has not yet submitted a VJIP reimbursement request. Information not yet available.) VJIP statute requires an entry-level wage rate of at least 1.35 times the federal minimum wage (\$9.79 per hour) to qualify for the grant.

8 Performance Agreement date reflects date of company VJIP application.

9 Date of first hire reflects beginning date of project performance period. (TBD indicates company has not yet submitted a VJIP reimbursement request. Information not yet available. N/A reflects item not applicable to the referenced project. VJIP Retraining projects do not track date of first hire.)

10 Initial Performance Date for meeting job, investment and wage targets reflects performance date based on the date of first hire for New Jobs projects (VJIP application date for Retraining projects). Project cycles run for 36 months, which begins with the date of the first hire. After 36 months the project is closed. Projects which meet the criteria to apply for VJIP again (new jobs and capital investment), may be granted a second round of VJIP funding. Administratively that may equate to a revision of an existing project, or a new project record. If an existing project is