

Status report on Virginia Jobs Investment Program (VJIP) projects in Post-Performance Period

**Important note: Companies are eligible for payment provided statutory minimum of jobs is achieved. Companies are not required to achieve full jobs forecast (incentives only paid for created or retrained jobs).**

As of December 31, 2019 - sorted by Final Performance Date July 01, 2016-December 31, 2019.

Project number <sup>1</sup>	Project name	Locality	Estimated grant amount (\$) <sup>2</sup>	Actual grant amount paid (\$)	Actual reimbursement rate per job (\$)	New jobs fore-cast for Perf. Date <sup>3</sup>	Retrain jobs fore-cast for Perf. Date <sup>4</sup>	Actual jobs achieved	% of target attained	Capital Investment target for Perf. Date (\$) <sup>5</sup>	Avg. hourly wage fore-cast for Perf. Date (\$) <sup>6</sup>	Actual avg. hourly wage at project close (\$) <sup>7</sup>	Performance Agreement date <sup>8</sup>	Date of first hire <sup>9</sup>	Initial Performance Date for meeting job, investment and wage targets <sup>10</sup>	Final Performance Date for meeting job, investment, and wage targets <sup>11</sup>
2016-134860	Evolut Health	Arlington	498,403	498,403	760	656	0	656	100%	2,000,000	25.00	25.00	6/19/2012	6/25/2012	6/25/2015	7/5/2016
2011-20631	Phoenix Packaging Group (Dublin, VA)	Pulaski	112,000	112,000	800	140	0	140	100%	37,500,000	14.35	14.35	4/7/2014	4/9/2014	4/8/2017	7/11/2016
2015-119274	M&H Plastics	Frederick	35,500	0	500	0	71	0	0%	5,500,000	12.54	N/A	10/7/2013	N/R	N/A	7/25/2016
2016-136914	Premier Fabrication Solutions	Buena Vista	12,000	0	1,000	12	0	0	0%	465,000	14.50	N/A	3/10/2016	N/A	3/10/2019	7/29/2016
2013-85073	Hanover Foils LLC	Hanover	16,200	9,900	900	18	0	11	61%	500,000	23.67	23.67	3/1/2013	9/17/2012	9/17/2015	8/3/2016
2015-131475	Opus Group, LLC	Fairfax	61,110	0	1,054	58	0	0	0%	104,178	39.95	N/A	1/1/2015	N/A	12/31/2017	8/5/2016
2015-87277	STIHL Incorporated	Virginia Beach	921,604	0	544	0	1,694	0	0%	47,841	25.94	N/A	9/4/2015	N/R	N/A	8/15/2016
2012-66966	Greencore USA	Fredericksburg	211,309	163,285	600	352	0	272	77%	2,600,000	11.79	11.79	6/8/2012	3/25/2013	3/24/2016	8/30/2016
2013-86735	Electro-Luminx Lighting Corporation	Richmond City	19,517	0	751	26	0	0	0%	200,000	18.38	N/A	12/16/2013	N/A	12/15/2016	9/2/2016
06-18270	Smither and Company	Hanover	85,798	61,897	613	140	0	101	72%	10,000,000	16.00	16.00	6/7/2010	12/31/2013	12/30/2016	9/15/2016
2014-116976	Graphic Packaging Staunton (formerly Carded Gr	Staunton	35,000	22,400	700	50	0	32	64%	2,000,000	15.55	15.55	4/23/2014	5/19/2014	5/18/2017	9/26/2016
2015-131296	Apex Systems Inc.	Fairfax	41,266	41,266	825	50	0	50	100%	1,000,000	15.56	15.56	3/2/2015	3/8/2015	3/7/2018	9/26/2016
2015-130796	Bristol Compressors International	Washington	243,501	150,971	812	300	0	186	62%	1,000,000	17.00	17.00	4/10/2015	4/10/2015	4/9/2018	10/25/2016
2014-115527	Custom Ink, LLC	Albemarle	560,194	507,441	837	669	0	606	91%	46,000,000	16.77	16.77	11/2/2010	11/29/2010	11/28/2013	10/31/2016
2011-35812	Federal-Mogul Corporation	Montgomery	178,910	174,634	713	251	0	245	98%	17,413,000	13.48	13.48	9/9/2013	6/18/2012	6/18/2015	10/31/2016
2014-114821	Ross Industries	Fauquier	13,080	8,175	818	16	0	10	63%	1,000,000	27.13	27.13	6/28/2013	8/26/2013	8/25/2016	11/9/2016
2015-127502	VA Poultry Growers Cooperative	Rockingham	50,000	0	376	0	133	0	0%	61,888,793	12.62	N/A	12/7/2015	N/R	N/A	12/2/2016
2014-86825	Southeastern Container, Inc.	Frederick	46,200	0	550	0	84	0	0%	2,000,000	17.36	N/A	4/24/2014	N/R	N/A	12/13/2016
2015-128633	Timbr (Timbrio)	Charlottesville	29,000	0	1,000	29	0	0	0%	100,000	39.63	N/A	11/4/2014	N/A	11/3/2017	12/13/2016
9003-17871	Aeroprobe (was Schultz-Creehan Holdings, Inc.)	Montgomery	30,572	7,643	764	40	0	10	25%	400,000	24.26	24.26	12/8/2011	3/12/2012	3/12/2015	12/16/2016
2014-102126	NIBCO, Inc.	Augusta	43,500	35,250	750	58	0	47	81%	12,000,000	12.45	12.45	10/9/2013	10/9/2013	10/8/2016	12/29/2016
2012-60190	Amthor International	Pittsylvania	36,850	23,584	737	50	0	32	64%	500,000	10.42	10.42	12/7/2011	1/16/2012	1/15/2015	1/4/2017
2015-119290	Interbake Foods Front Royal	Warren	19,500	0	500	0	39	0	0%	500,000	20.58	N/A	1/1/2015	N/R	N/A	1/4/2017
2014-117351	Appian Corp	Fairfax	145,600	145,600	700	208	0	208	100%	2,750,000	48.00	48.00	11/11/2013	11/13/2013	11/12/2016	1/10/2017
2015-126971	Doma Technologies	Virginia Beach	263,249	263,249	914	288	0	288	100%	7,500,000	12.08	12.08	1/1/2015	10/16/2014	10/15/2017	1/18/2017
2012-66970	ISF (Icelandic USA, Inc.)	Newport News	159,191	37,093	773	206	0	48	23%	6,600,000	17.26	17.26	3/1/2013	3/22/2013	3/21/2016	1/26/2017
2014-114462	Altec Industries-Roanoke	Botetourt	152,250	51,750	750	203	0	69	34%	3,900,000	18.47	18.47	1/7/2014	1/7/2014	1/6/2017	1/26/2017
2015-122401	Enclos Corp	Chesterfield	201,650	201,650	1,008	200	0	200	100%	3,000,000	12.00	12.00	10/26/2012	1/2/2014	1/1/2017	1/27/2017
2011-31285	Spiniello	Dinwiddie	28,800	21,394	823	35	0	26	74%	1,250,000	16.00	16.00	7/20/2011	2/14/2013	2/14/2016	1/31/2017
2017-137413	Winchester Metals, Inc.	Frederick	15,975	0	551	0	29	0	0%	140,000	20.42	20.42	11/10/2016	N/R	N/A	1/31/2017
2015-123228	Essel Propack Americas	Danville	23,155	0	702	0	33	0	0%	2,100,000	11.50	N/A	11/2/2014	N/R	N/A	2/1/2017
2011-21514	Performance Signs	Greene	9,040	7,534	753	12	0	10	83%	617,000	13.25	13.25	6/29/2010	10/11/2010	10/10/2013	2/3/2017
2014-117742	WillowTree Apps Inc	Charlottesville	94,000	86,000	1,000	94	0	86	91%	600,000	36.16	36.16	1/6/2014	1/6/2014	1/5/2017	2/3/2017
2012-60204	Mountain View Brewery	Rockbridge	30,750	30,750	750	41	0	41	100%	10,150,000	23.78	23.78	4/1/2011	7/1/2011	6/30/2014	2/3/2017
2013-70184	Tempur Production USA, Inc.	Scott	58,842	39,566	1,015	58	0	39	67%	13,300,000	19.23	14.42	1/1/2013	1/0/1900	12/30/1902	2/6/2017
2011-35594	Albany Industries Inc.	Galax	269,554	123,110	805	335	0	153	46%	1,900,000	11.54	11.54	9/27/2011	10/24/2011	10/23/2014	2/10/2017
2012-58375	TRW Automotive U.S. LLC	Smyth	82,625	0	504	0	164	0	0%	535,000	15.34	N/A	6/27/2013	N/R	N/A	2/10/2017
2015-128487	Tread Corporation	Botetourt	40,650	0	689	0	59	0	0%	400,000	20.01	N/A	5/4/2015	N/R	N/A	2/15/2017
2015-127523	AppTech Solutions (dba Applied Technologies??)	Roanoke	78,000	13,500	750	104	0	18	17%	210,000	24.65	24.65	10/27/2014	11/3/2014	11/2/2017	2/24/2017
2015-131486	Gerdau Ameristeel (Chaparral VIRGINIA) Inc	Petersburg	31,150	0	546	0	57	0	0%	8,551,000	32.14	N/A	4/2/2015	N/R	N/A	3/1/2017
2014-111160	McKee Foods Corporation	Augusta	66,300	22,950	850	78	0	27	35%	34,000,000	14.83	14.83	1/29/2014	2/3/2014	2/2/2017	3/9/2017
2012-60321	Taxing Authority Consulting Services	Henrico	85,462	43,953	814	105	0	54	51%	1,600,000	16.90	16.90	11/9/2011	1/4/2012	1/3/2015	4/4/2017
2012-64021	Mitchell Rubber Products (dba Valley Processing	Bedford	47,400	31,345	765	62	0	41	66%	2,000,000	14.02	14.02	5/13/2013	6/3/2013	6/2/2016	4/19/2017
2015-130798	Trex Company	Frederick	93,750	93,750	750	125	0	125	100%	17,500,000	17.22	17.22	3/16/2015	3/16/2015	3/15/2018	4/25/2017
2011-18748	Agricola El Rosal SA de CV	Pulaski	108,000	79,200	800	135	0	99	73%	30,000,000	11.90	11.90	7/1/2013	6/16/2014	6/15/2017	5/1/2017
2014-90327	James Hardie Building Products, Virginia	Pulaski	65,000	65,000	1,000	65	0	65	100%	25,000,000	15.26	15.26	1/1/2014	1/6/2014	1/5/2017	5/8/2017
2014-86945	FR Drake	Hampton	292,641	61,101	804	364	0	76	21%	1,290,483	18.00	18.00	7/11/2014	9/15/2014	9/14/2017	5/11/2017
2016-134304	Hershey Chocolate of Virginia, Inc.	Augusta	77,000	0	550	0	140	0	0%	16,900,000	13.21	13.21	7/27/2016	N/R	N/A	5/15/2017
2016-134295	MillerCoors	Rockingham	175,000	0	500	0	350	0	0%	60,000,000	32.78	32.78	8/19/2016	N/R	N/A	5/15/2017
2015-87099	Piedmont Metal Fabricators (HMB)	Louisa	10,907	10,907	727	15	0	15	100%	200,000	15.40	15.40	3/19/2015	5/9/2015	5/8/2018	5/30/2017

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2013-70199	ID.me	Fairfax	70,000	26,765	686	102	0	39	38%	2,500,000	26.27	26.27	1/11/2012	1/5/2012	1/4/2015	6/5/2017
2016-134848	Buckingham Branch Railroad	Buckingham	53,200	0	626	0	85	0	0%	1,000,000	25.00	N/A	3/30/2015	N/R	N/A	6/6/2017
2016-135797	Jemison Metals	Amherst	5,005	5,005	1,001	5	0	5	100%	1,750,000	18.20	18.20	7/14/2016	8/22/2016	8/22/2019	6/6/2017
2013-70455	Classic Creations	Carroll	56,440	56,440	830	68	0	68	100%	2,500,000	11.90	11.90	11/10/2014	11/15/2014	11/14/2017	6/14/2017
2014-117215	Continental (formerly Siemens VDO Automotive)	Culpeper	19,421	0	607	0	32	0	0%	49,000,000	22.85	22.85	5/5/2016	N/R	N/A	6/14/2017
2013-86596	Comscore	Fairfax	242,001	22,587	807	300	0	28	9%	39,200,000	48.07	48.07	7/15/2013	7/15/2013	7/14/2016	6/15/2017
2014-115671	Fishbowl, Inc.	Alexandria	522,612	40,474	710	736	0	57	8%	4,000,000	38.00	38.00	2/11/2014	2/17/2014	2/16/2017	6/15/2017
2015-126985	Ernst & Young - McLean	Fairfax	277,200	277,200	600	462	0	462	100%	12,666,600	46.25	46.25	11/1/2014	11/3/2014	11/2/2017	6/15/2017
2013-82560	Meherrin Agriculture (Hampton Farms)	Franklin City	45,601	45,601	800	57	0	57	100%	18,000,000	15.00	15.00	5/28/2015	7/17/2013	7/16/2016	6/15/2017
2014-87017	Dominion Packaging (Division sold to LBP)	Henrico	113,000	113,000	1,000	113	0	113	100%	35,000,000	14.50	14.50	3/24/2017	12/30/2014	12/29/2017	6/16/2017
2014-105459	Lumi Juices, LLC	Albemarle	28,800	4,000	800	36	0	5	14%	1,000,000	13.06	13.06	11/4/2013	12/1/2013	11/30/2016	6/19/2017
2014-104877	Jewett Machine Manufacturing	Richmond City	24,000	4,200	600	40	0	7	18%	2,000,000	14.25	14.25	1/2/2014	1/24/2014	1/23/2017	6/19/2017
2014-115660	RCS, Inc./Regional Conveyor	Salem	24,000	5,600	800	30	0	7	23%	1,500,000	19.73	19.73	3/24/2014	3/24/2014	3/23/2017	6/20/2017
2015-128623	Tech Dynamism LLC	Charlottesville	24,000	16,800	800	30	0	21	70%	100,000	35.07	35.07	6/18/2014	8/6/2014	8/5/2017	6/20/2017
2014-117220	Dynax America Corporation	Botetourt	80,800	0	800	101	0	0	0%	32,600,000	13.58	N/A	7/1/2014	N/A	6/30/2017	6/20/2017
2015-129129	DS Smith (fmr Corrugated Container Corporation)	Roanoke	28,000	0	400	0	70	0	0%	164,514	35.80	N/A	6/8/2015	N/R	N/A	6/20/2017
2015-127133	Shenandoah Growers, Inc./Fresh Herbs	Rockingham	22,500	21,000	750	30	0	28	93%	8,700,000	18.87	18.87	11/4/2014	11/12/2014	11/11/2017	6/20/2017
2015-126994	Corrugated Container Corporation	Frederick	14,800	0	400	0	37	0	0%	110,104	20.41	N/A	6/15/2015	N/R	N/A	6/20/2017
2015-121914	Magnets USA	Roanoke	20,000	12,000	800	25	0	15	60%	750,000	11.56	11.56	6/20/2014	1/1/2015	12/31/2017	7/24/2017
2013-79402	Shearer Foods	Bristol	17,600	17,600	800	22	0	22	100%	4,750,000	13.24	13.24	7/26/2016	2/24/2013	2/24/2016	7/28/2017
2015-127129	Clark Brothers Welding	Roanoke City	20,155	0	775	26	0	0	0%	275,000	14.20	N/A	10/24/2014	N/A	10/23/2017	8/4/2017
2014-114461	CroppMetcalf	Fairfax	60,000	0	1,000	60	0	0	0%	9,743,700	33.70	N/A	3/14/2014	N/A	3/13/2017	8/14/2017
2016-134278	Manalto Inc.	Fairfax	17,556	0	924	19	0	0	0%	103,742	56.78	N/A	5/14/2015	N/A	5/13/2018	8/18/2017
2015-129122	Countryside Natural Products, Inc. (Countryside)	Waynesboro	12,750	5,100	850	15	0	6	40%	200,000	12.00	12.00	10/1/2014	11/5/2014	11/4/2017	8/24/2017
2013-70694	Korona S.A.	Pulaski	136,206	136,205	801	170	0	170	100%	18,380,000	15.10	15.10	7/1/2014	7/28/2014	7/27/2017	8/30/2017
2015-131457	NorrisBuilt Fabrication, LLC	Wise	44,000	44,000	800	55	0	55	100%	1,450,000	14.79	14.79	11/2/2015	11/10/2015	11/9/2018	8/30/2017
2015-129138	Beacon Roofing Supply, Inc.	Fairfax	71,858	31,702	704	102	0	45	44%	1,000,000	16.50	16.50	7/1/2013	7/8/2013	7/7/2016	9/7/2017
2014-91479	The Corporate Executive Board	Arlington	640,000	296,800	800	800	0	371	46%	17,320,566	32.03	32.03	4/2/2014	4/7/2014	4/6/2017	9/7/2017
2015-128622	SCITENT	Charlottesville	15,000	9,000	1,000	15	0	9	60%	100,000	31.67	31.67	9/16/2014	5/13/2015	5/12/2018	9/16/2017
2014-100435	Bode Technology	Fairfax	145,751	53,303	833	175	0	64	37%	1,200,000	16.00	16.00	8/6/2014	8/18/2014	8/17/2017	9/16/2017
2014-115288	Corps Solutions	Stafford	84,606	22,300	656	129	0	34	26%	5,000,000	39.00	39.00	2/11/2014	4/1/2014	3/31/2017	9/21/2017
2015-129657	SCM - Service Center Metals	Prince George	32,150	32,150	804	40	0	40	100%	17,500,000	12.00	12.00	7/31/2013	1/14/2014	1/13/2017	9/21/2017
2016-137005	TAG Lumber Services	Winchester	21,763	21,763	806	27	0	27	100%	5,000,000	14.76	14.76	6/17/2016	8/1/2016	8/1/2019	9/22/2017
2014-87015	MetroStar Systems	Fairfax	72,000	24,000	800	90	0	30	33%	2,300,000	39.00	39.00	9/30/2014	4/21/2014	4/20/2017	10/4/2017
2014-116980	Bloomaker USA, Inc.	Augusta	10,000	5,000	1,000	10	0	5	50%	1,800,000	19.20	19.20	8/1/2014	8/4/2014	8/3/2017	10/4/2017
2014-117355	O'Sullivan Films Corporation	Winchester	72,250	21,825	753	96	0	29	30%	6,000,000	17.98	17.98	4/25/2014	4/28/2014	4/27/2017	10/6/2017
2015-123590	Champion Brewing Company, LLC	Albemarle	17,600	6,400	800	22	0	8	36%	1,000,000	12.73	12.73	5/7/2014	4/23/2016	4/23/2019	10/16/2017
2014-101899	Anord Control Systems Ltd.	Henrico	197,100	197,100	2,011	98	0	98	100%	960,000	22.22	22.22	12/10/2013	1/1/2014	12/31/2016	10/16/2017
2016-134905	Borrowed & Blue Inc	Charlottesville	24,500	0	875	28	0	0	0%	250,000	26.10	N/A	11/24/2015	N/A	11/23/2018	10/19/2017
2016-134281	Abbott Laboratories (Abbott Nutrition)	Campbell	34,078	34,078	1,002	34	0	34	100%	34,000,000	17.00	17.00	4/21/2016	1/0/1900	12/30/1902	10/20/2017
9036-17412	Delta Pure Filtration, LLC	Hanover	10,500	9,800	700	15	0	14	93%	102,000	10.00	10.00	2/24/2011	6/24/2013	6/23/2016	10/23/2017
2015-123585	Co-Construct LLC	Albemarle	48,000	48,000	1,000	48	0	48	100%	144,000	36.77	36.77	8/19/2014	9/1/2014	8/31/2017	10/24/2017
2014-105703	Lighthouse Instruments	Albemarle	6,800	4,250	850	8	0	5	63%	185,404	27.79	27.79	2/24/2014	3/3/2014	3/2/2017	10/24/2017
2012-64493	Vitamin Shoppe Industries	Hanover	121,800	114,800	700	174	0	164	94%	39,411,500	11.45	11.45	3/4/2013	3/2/2004	3/2/2007	10/25/2017
2015-119156	VividCortex Inc	Charlottesville	39,750	7,500	750	53	0	10	19%	150,000	37.55	37.55	5/20/2014	5/22/2014	5/21/2017	10/30/2017
2014-116025	Sevatec Inc.	Fairfax	421,850	91,509	649	650	0	141	22%	2,000,000	65.24	65.24	9/20/2013	9/23/2013	9/22/2016	10/31/2017
2015-119306	Technology Management Associates	Fairfax	85,372	34,960	813	105	0	43	41%	1,500,000	40.00	40.00	6/20/2014	6/23/2014	6/22/2017	10/31/2017
2015-129146	SC & A Inc.	Fairfax	73,930	0	1,103	67	0	0	0%	1,000,000	35.34	N/A	2/5/2015	N/A	2/4/2018	10/31/2017
2016-134581	CRA Inc	Fairfax	16,184	0	809	20	0	0	0%	200,000	33.16	N/A	8/3/2015	N/A	8/2/2018	10/31/2017
2015-126494	Canon Virginia, Inc.	Newport News	42,000	0	700	0	60	0	0%	75,000,000	11.66	N/A	11/12/2015	N/R	N/A	11/1/2017

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2014-116258	Hillenbrand Industries, Inc. (Hill-Rom Holdings)	Wythe	43,200	27,200	800	54	0	34	63%	5,500,000	24.29	24.29	6/2/2014	6/2/2014	6/1/2017	11/6/2017
2015-122398	Dominion Packaging (Division sold to LBP)	Henrico	60,000	60,000	1,000	60	0	60	100%	25,100,000	25.48	25.48	3/3/2017	12/5/2016	12/5/2019	11/6/2017
2013-70176	Shamrock Farms	Augusta	75,750	45,000	750	101	0	60	59%	50,000,000	18.11	18.11	7/31/2013	8/1/2013	7/31/2016	11/9/2017
2014-100431	Hanwah Azdel, Inc.	Bedford	81,724	47,839	997	82	0	48	59%	21,335,000	19.16	19.16	1/14/2013	1/21/2013	1/21/2016	11/9/2017
2016-134907	Lynchburg Metallics (Chaparral Gerdau)	Lynchburg	10,788	0	432	0	25	0	0%	6,945,000	19.46	N/A	4/9/2015	N/R	N/A	11/9/2017
2012-66947	Aditya-Birla Minacs	Henrico	614,838	563,312	873	704	0	645	92%	1,600,000	10.25	10.25	3/19/2013	3/20/2013	3/19/2016	11/13/2017
2014-104880	Trout River Lumber, L.L.C.	Amelia	38,670	0	806	48	0	0	0%	5,100,000	15.00	N/A	11/20/2013	N/A	11/19/2016	11/13/2017
2014-103170	Green Distribution LLC/Green Applications	Orange	243,422	171,074	754	323	0	227	70%	9,750,000	16.25	16.25	12/2/2013	8/4/2014	8/3/2017	11/13/2017
2015-119281	Provides Metalmeccanica	Augusta	42,300	42,300	900	47	0	47	100%	6,100,000	21.16	21.16	1/5/2015	1/12/2015	1/11/2018	11/13/2017
2016-133749	SimVentions, inc	Fredericksburg	180,900	73,800	900	201	0	82	41%	328,000	39.00	39.00	11/13/2013	11/18/2013	11/17/2016	11/13/2017
2015-122391	Sunset Digital Communications	Scott	18,000	0	600	0	30	0	0%	100,000	13.40	N/A	9/1/2014	N/R	N/A	11/13/2017
2015-131757	Faneuil, Inc.	Hampton	280,625	245,547	816	344	0	301	88%	1,500,000	10.73	10.73	4/7/2014	4/14/2014	4/13/2017	11/13/2017
2015-126844	IPPON	Richmond City	35,400	22,527	805	44	0	28	64%	112,000	47.16	47.16	8/3/2014	9/10/2014	9/9/2017	11/13/2017
2014-115293	Wolverine Advanced Materials	Montgomery	80,197	72,177	802	100	0	90	90%	10,600,000	14.80	14.80	11/1/2014	11/3/2014	11/2/2017	11/13/2017
2016-134556	GEICO Insurance	Fredericksburg	879,316	436,657	500	1,758	0	873	50%	1,730,310	17.28	17.28	10/19/2015	2/24/2014	2/23/2017	11/13/2017
2013-70454	Prufrex Innovative Power Products GmbH	Virginia Beach	60,000	24,000	1,000	60	0	24	40%	4,730,000	18.46	18.46	4/1/2014	6/4/2014	6/3/2017	11/13/2017
2017-137388	Tri-Dim Filter Corporation	Louisa	7,058	0	642	0	11	0	0%	700,000	17.73	17.73	10/26/2016	N/R	N/A	11/14/2017
2014-99111	Simplimatic Automation	Bedford	25,581	25,580	775	33	0	33	100%	5,342,000	25.42	25.42	10/1/2014	11/3/2014	11/2/2017	11/15/2017
2015-128236	Seven Hills Food	Lynchburg	42,220	24,225	692	61	0	35	57%	3,000,000	14.23	14.23	11/3/2014	1/19/2015	1/18/2018	11/22/2017
2015-128615	Cerro Fabricated Products, Inc.	Augusta	42,625	10,850	775	55	0	14	25%	5,100,000	13.79	13.79	12/4/2014	12/10/2014	12/9/2017	11/29/2017
2016-133759	Lowers Risk Group	Loudoun	165,765	112,862	588	282	0	192	68%	439,000	12.17	12.17	11/11/2014	11/19/2014	11/18/2017	11/29/2017
2015-127373	Bowman Andros Products, LLC	Shenandoah	81,500	13,000	500	163	0	26	16%	73,000,000	12.37	12.37	11/13/2014	11/21/2014	11/20/2017	11/29/2017
2016-134580	ClearForce LLC	Fairfax	51,850	0	850	61	0	0	0%	101,000	47.89	N/A	10/1/2015	N/A	9/30/2018	12/4/2017
2015-129679	Afton Scientific	Albemarle	12,070	0	710	17	0	0	0%	1,000,000	19.15	N/A	8/15/2014	N/A	8/14/2017	12/20/2017
2016-134856	Zerion Software, Inc	Fairfax	23,200	11,200	800	29	0	14	48%	138,507	28.35	28.35	10/7/2014	11/24/2014	11/23/2017	1/3/2018
2015-128495	Hubbell Lighting, Inc.	Montgomery	90,000	90,000	900	100	0	100	100%	6,015,000	17.59	17.59	12/12/2014	12/15/2014	12/14/2017	1/3/2018
2014-117591	InMotion U.S. (Zapi, Inc.)	Montgomery	71,000	24,000	1,000	71	0	24	34%	7,000,000	14.18	14.18	10/6/2014	10/13/2014	10/12/2017	1/4/2018
2015-128650	Niagara Bottling LLC	Chesterfield	114,011	114,011	1,500	76	0	76	100%	95,000,000	25.00	25.00	9/19/2016	12/29/2016	12/29/2019	1/4/2018
2011-21530	Corsi Group Inc.	Charlotte	112,421	50,078	1,022	110	0	49	45%	5,000,000	12.50	12.50	4/29/2014	1/5/2015	1/4/2018	1/5/2018
2016-134275	Tactical Walls	Page	22,400	0	800	28	0	0	0%	892,427	12.46	N/A	10/8/2015	N/A	10/7/2018	1/9/2018
2015-129668	PsiKick, Inc.	Charlottesville	40,000	7,000	1,000	40	0	7	18%	1,000,000	39.99	39.99	9/25/2014	2/4/2015	2/3/2018	1/16/2018
2016-137017	Blue Ridge Industries, Inc.	Frederick	55,200	0	600	0	92	0	0%	2,000,000	17.25	17.25	10/10/2016	N/R	N/A	1/17/2018
2014-108780	McKesson Medical-Surgical	Henrico	227,900	125,598	1,013	225	0	124	55%	12,200,000	38.00	38.00	7/31/2014	8/4/2014	8/3/2017	1/19/2018
2014-105588	Continental (formerly Siemens VDO Automotive)	Newport News	363,149	268,154	1,202	302	0	223	74%	152,000,000	15.24	15.24	1/5/2015	1/5/2015	1/4/2018	1/29/2018
2015-123588	Apex Clean Energy, Inc.	Charlottesville	165,600	83,700	900	184	0	93	51%	234,662	39.87	39.87	3/6/2014	12/3/2015	12/2/2018	1/30/2018
2017-137440	TemperPack Technologies Inc.	Richmond City	18,550	18,550	807	23	0	23	100%	2,000,000	25.00	25.00	12/7/2016	1/1/2017	1/1/2020	2/6/2018
2014-92495	Yokohama Tire Manufacturing Virginia LLC	Salem	507,499	0	601	0	845	0	0%	15,000,000	25.80	N/A	5/6/2015	N/R	N/A	2/7/2018
2014-117750	Aqueous Solutions LLC	Richmond City	20,650	0	898	23	0	0	0%	1,800,000	26.74	N/A	9/23/2015	N/A	9/22/2018	2/7/2018
2015-130797	Bingham & Taylor	Stafford	24,500	0	700	35	0	0	0%	3,000,000	11.00	N/A	3/22/2016	N/A	3/22/2019	2/7/2018
2014-117734	Core Health & Fitness, LLC	Grayson	211,568	93,936	846	250	0	111	44%	2,000,000	17.85	17.85	1/2/2016	1/10/2015	1/9/2018	2/7/2018
2016-133892	Graphic Packaging	Staunton	45,000	32,000	1,000	45	0	32	71%	20,000,000	17.93	17.93	1/5/2015	1/26/2015	1/25/2018	2/7/2018
2016-134579	ByteCubed LLC	Arlington	219,969	97,313	1,014	217	0	96	44%	307,900	39.95	39.95	2/1/2015	2/2/2015	2/1/2018	2/9/2018
2017-137443	Global Guardian	Fairfax	18,700	0	850	22	0	0	0%	125,000	25.54	N/A	4/21/2016	N/A	4/21/2019	2/9/2018
2015-131905	Qualtrax	Montgomery	35,000	12,000	1,000	35	0	12	34%	2,000,000	29.36	29.36	2/18/2015	2/25/2015	2/24/2018	2/13/2018
2018-138543	Becker Global America	Washington	44,100	0	700	0	63	0	0%	150,000	28.07	28.07	10/23/2017	N/R	N/A	2/16/2018
2016-136895	Novel Applications	Fairfax	78,579	0	903	87	0	0	0%	102,811	58.38	N/A	2/18/2016	N/A	2/17/2019	2/20/2018
2016-133894	Hermitage Hill Farm and Stables	Augusta	9,600	9,600	800	12	0	12	100%	650,000	15.83	15.83	8/9/2015	2/2/2016	2/1/2019	2/21/2018
2013-80080	CVENT	Fairfax	76,875	95,000	625	123	0	123	100%	9,609,173	35.52	35.52	2/25/2015	3/2/2015	3/1/2018	3/1/2018
2015-131312	NexVortex	Fairfax	23,596	10,323	737	32	0	14	44%	259,000	31.59	31.59	2/6/2015	2/9/2015	2/8/2018	3/2/2018
2016-134582	REAN Cloud LLC	Fairfax	54,935	54,935	901	61	0	61	100%	103,000	48.74	48.74	3/1/2015	4/1/2015	3/31/2018	3/2/2018

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2015-129634	Discover Technology	Fairfax	96,590	29,397	1,050	92	0	28	30%	105,000	39.95	39.95	2/5/2015	3/2/2015	3/1/2018	3/5/2018
2017-137359	MIKRO, Inc.	Albemarle	34,910	34,909	919	38	0	38	100%	1,550,000	19.63	19.63	10/19/2016	10/10/2016	10/10/2019	3/6/2018
2017-137197	Grand Springs, Inc.	Halifax	22,400	22,400	800	28	0	28	100%	800,000	10.00	10.00	12/10/2016	12/27/2016	12/27/2019	3/6/2018
2018-138508	J&F Alliance Group	Hampton	83,300	0	700	119	0	0	0%	100,000	46.78	N/A	9/6/2017	N/A	9/5/2020	3/7/2018
2014-117740	Lidl US	Arlington	64,000	64,000	800	80	0	80	100%	125,000,000	41.61	41.61	11/21/2014	6/1/2015	5/31/2018	3/7/2018
2016-134597	Blue Ridge Fiberboard	Danville	26,075	0	1,003	26	0	0	0%	2,000,000	14.20	N/A	3/4/2016	N/A	3/4/2019	3/8/2018
2014-104531	Friant and Associates	Suffolk	133,617	48,806	800	167	0	61	37%	17,419,000	11.57	11.57	8/31/2014	2/17/2015	2/16/2018	3/8/2018
2015-129626	Atlantic Core Building Products	Chesapeake	40,000	0	800	50	0	0	0%	3,000,000	42.42	N/A	1/13/2017	N/A	1/13/2020	3/8/2018
2017-137364	BMS Direct	Lynchburg	41,153	38,867	1,143	36	0	34	94%	1,181,052	12.80	12.80	1/4/2016	1/4/2016	1/3/2019	3/9/2018
2016-133885	Sykes Enterprises, Inc.	Wise	400,000	268,800	800	500	0	336	67%	0	14.07	14.07	5/1/2016	6/1/2017	5/31/2020	3/16/2018
2015-129134	Elephant Auto Insurance	Henrico	939,022	195,329	801	1,173	0	244	21%	1,100,000	15.20	15.20	2/27/2015	3/2/2015	3/1/2018	3/27/2018
2017-138146	Graham Packaging Company (Altavista)	Campbell	29,600	0	800	0	37	0	0%	3,350,000	22.00	22.00	10/16/2017	N/R	N/A	3/27/2018
2015-125900	ABC Imaging	Fairfax	174,000	0	750	232	0	0	0%	9,707,006	30.23	N/A	5/29/2015	N/A	5/28/2018	4/3/2018
2016-134863	Java Productions, Inc	Montgomery	17,000	14,450	850	20	0	17	85%	100,000	28.97	28.97	4/30/2015	6/1/2015	5/31/2018	4/3/2018
2015-129677	TeleTech	Scott	337,600	240,000	800	422	0	300	71%	1,525,000	10.32	10.32	3/2/2016	11/13/2015	11/12/2018	4/17/2018
2016-136936	IMT Holdings Herndon	Fairfax	24,751	12,375	825	30	0	15	50%	100,000	37.41	37.41	2/16/2015	4/21/2015	4/20/2018	4/19/2018
2015-131458	Hudson industries	Henrico	47,672	0	548	87	0	0	0%	750,000	12.10	N/A	6/13/2016	N/A	6/13/2019	4/23/2018
2014-117714	Merck and Co	Rockingham	450,000	0	750	0	600	0	0%	168,000,000	43.92	N/A	4/21/2015	N/R	N/A	4/24/2018
2014-114342	Lidl US	Arlington	500,000	500,000	1,000	500	0	500	100%	77,000,000	54.90	54.90	11/21/2014	11/25/2014	11/24/2017	4/24/2018
2015-126996	Mavalario Ltd. (Industria de Productos Alimenticios)	Hanover	36,016	0	706	51	0	0	0%	5,000,000	14.00	N/A	5/27/2015	N/A	5/26/2018	4/27/2018
2018-138524	Electric Motor & Contracting Company, Inc.	Chesapeake	104,000	0	800	0	130	0	0%	3,000,000	28.00	28.00	11/22/2017	N/R	N/A	4/27/2018
2016-133500	Perfect Sense	Fairfax	89,520	58,802	878	102	0	67	66%	500,000	52.60	52.60	3/7/2015	3/30/2015	3/29/2018	5/10/2018
2016-137036	Moore Company, The	Henrico	209,971	103,690	864	243	0	120	49%	1,000,000	12.00	12.00	4/25/2016	5/7/2015	5/6/2018	5/15/2018
2017-137703	Altec Industries-Roanoke	Botetourt	139,500	139,500	775	180	0	180	100%	30,200,000	20.93	20.93	1/4/2017	1/4/2017	1/4/2020	5/15/2018
2012-66942	Amazon.com, Inc.	Fairfax	526,500	500,526	702	750	0	713	95%	18,000,000	39.00	39.00	5/22/2013	5/22/2013	5/21/2016	5/22/2018
2014-103964	Teleperformance USA Corp	Henrico	338,835	209,400	678	500	0	309	62%	3,500,000	15.00	15.00	3/28/2014	4/17/2014	4/16/2017	6/1/2018
2015-123589	Camrett Logistics	Pulaski	37,600	37,600	800	47	0	47	100%	3,125,000	13.49	13.49	8/1/2015	8/4/2015	8/3/2018	6/1/2018
2017-137441	Allfirst L.L.C.	Suffolk	31,000	0	500	0	62	0	0%	86,000	23.42	15.51	12/8/2016	N/R	N/A	6/1/2018
2014-117715	VivaTerra	Madison	17,323	0	577	30	0	0	0%	4,533,000	14.76	N/A	3/17/2015	N/A	3/16/2018	6/4/2018
2015-127125	Aerojet-Rocketdyne	Orange	87,812	20,327	813	108	0	25	23%	11,500,000	35.26	35.26	11/11/2015	6/1/2015	5/31/2018	6/4/2018
2012-66334	Liberty-Source, PBC	Hampton	477,443	166,566	718	665	0	232	35%	1,500,000	14.34	14.34	7/17/2014	7/28/2014	7/27/2017	6/6/2018
2015-131459	Convoke, Inc.	Arlington	18,006	13,004	1,000	18	0	13	72%	560,000	55.56	55.56	5/29/2015	6/22/2015	6/21/2018	6/8/2018
2015-130800	Canvas Solutions (Go Canvas)	Fairfax	170,767	40,244	1,088	157	0	37	24%	550,000	34.40	34.40	3/1/2015	3/2/2015	3/1/2018	6/11/2018
2017-137398	Anheuser-Busch (Williamsburg)	James City	41,000	0	1,000	41	0	0	0%	8,500,000	32.00	32.00	5/11/2017	1/0/1900	12/30/1902	6/11/2018
2016-136970	Studio Center	Virginia Beach	16,000	0	800	20	0	0	0%	1,300,000	22.25	N/A	7/5/2016	N/A	7/5/2019	6/11/2018
2016-134874	Zero Point	Virginia Beach	35,200	6,400	800	44	0	8	18%	2,530,000	29.12	29.12	5/19/2015	6/15/2015	6/14/2018	6/13/2018
2015-131456	Sutherland Global VA	Chesapeake	187,019	136,746	1,005	186	0	136	73%	2,168,750	11.92	11.92	2/25/2016	9/28/2016	9/28/2019	6/13/2018
2015-130780	Printpack, Inc.	Newport News	40,840	36,835	801	51	0	46	90%	20,000,000	15.43	15.43	3/22/2016	3/28/2016	3/28/2019	6/13/2018
2016-132059	Movement Mortgage	Norfolk	140,000	0	700	200	0	0	0%	5,000,000	19.23	N/A	5/18/2017	N/A	5/17/2020	6/13/2018
2015-131470	Arkay Packaging	Botetourt	48,000	34,400	800	60	0	43	72%	11,000,000	17.14	17.14	8/16/2015	8/17/2015	8/16/2018	6/14/2018
2017-137442	Atlantic Bay Mortgage Group, L.L.C.	Virginia Beach	84,000	51,100	700	120	0	73	61%	1,000,000	25.30	25.30	10/14/2016	9/12/2016	9/12/2019	6/15/2018
2017-137455	Muhlbauer, Inc.	Newport News	17,500	0	700	0	25	0	0%	3,500,000	20.00	18.33	11/27/2017	N/R	N/A	6/15/2018
2016-137012	Eaton Crouse-Hinds	Roanoke City	100,270	0	370	0	271	0	0%	1,052,060	13.00	13.00	11/1/2016	N/R	N/A	6/18/2018
2015-131885	22nd Century Technologies Inc	Fairfax	296,411	279,472	706	420	0	396	94%	1,000,000	39.95	39.95	2/15/2015	2/23/2015	2/22/2018	6/20/2018
2016-134883	Resilient Corp	Fairfax	53,323	8,742	874	61	0	10	16%	250,000	32.98	32.98	6/15/2015	7/1/2015	6/30/2018	6/20/2018
2016-135805	Glad Manufacturing Company	Amherst	82,962	10,995	1,000	83	0	11	13%	20,600,000	19.53	19.53	9/7/2016	3/6/2017	3/5/2020	6/20/2018
34-15515	Rolls-Royce North America	Prince George	343,000	343,000	1,000	343	0	343	100%	267,400,000	52.49	52.49	10/1/2007	1/22/2008	1/21/2011	6/29/2018
2015-131301	Target. Suffolk	Suffolk	627,208	594,407	800	784	0	743	95%	50,000,000	15.45	15.45	3/23/2016	1/4/2016	1/3/2019	7/6/2018
2015-131474	Ventech Solutions LLC	Prince William	198,600	89,767	794	250	0	113	45%	1,000,000	38.46	38.46	6/15/2015	6/22/2015	6/21/2018	7/9/2018
2016-136903	Global Technical Systems (GTS)	Virginia Beach	18,900	0	900	21	0	0	0%	4,100,000	31.00	N/A	5/24/2017	N/A	5/23/2020	7/9/2018

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2015-131883	OnDeck	Arlington	89,500	29,535	895	100	0	33	33%	1,000,000	47.60	47.60	6/2/2015	6/4/2015	6/3/2018	7/10/2018
2016-131915	Colonna's Shipyard, Inc.	Norfolk	51,000	51,000	1,000	51	0	51	100%	34,250,000	22.00	22.00	8/4/2016	8/7/2017	8/6/2020	7/11/2018
2017-137417	Nomadic Display	Fairfax	33,550	0	550	0	61	0	0%	630,110	23.21	23.21	7/1/2016	N/R	N/A	8/2/2018
2018-140281	GS Industries of Bassett, Inc.	Henry	3,000	0	500	0	6	0	0%	451,720	16.02	16.02	4/26/2018	N/R	N/A	8/10/2018
2017-137721	Unanet	Loudoun	28,500	28,500	750	38	0	38	100%	1,675,000	31.53	31.53	9/22/2016	9/26/2016	9/26/2019	8/17/2018
2015-128250	Monogram Snacks LLC	Henry	329,382	167,101	803	410	0	208	51%	36,500,000	12.00	12.00	12/10/2014	12/11/2014	12/10/2017	8/30/2018
2016-135813	Rivanna Medical, LLC	Charlottesville	12,622	0	971	13	0	0	0%	242,950	19.75	N/A	1/21/2016	N/A	1/20/2019	8/31/2018
2016-137009	Old Barn Reclaimed Wood	Henrico	22,848	0	914	25	0	0	0%	200,000	19.34	N/A	4/12/2016	N/A	4/12/2019	8/31/2018
2016-134855	Collaborative Solutions LLC	Fairfax	321,341	37,365	934	344	0	40	12%	150,000	46.43	46.43	7/1/2015	7/15/2015	7/14/2018	9/13/2018
2015-131891	Precision Pipeline Solutions	Prince William	197,250	57,750	750	263	0	77	29%	5,000,000	16.41	16.41	7/13/2015	7/21/2015	7/20/2018	9/14/2018
2015-131450	ConvergentAI, Inc. (formerly Axon Ghost Sentina	Harrisonburg	34,000	5,000	1,000	34	0	5	15%	1,500,000	37.47	37.47	5/12/2015	9/14/2015	9/13/2018	9/18/2018
2015-129128	Accutec Blades	Augusta	53,000	28,000	1,000	53	0	28	53%	5,376,000	16.00	16.00	8/1/2015	8/17/2015	8/16/2018	9/18/2018
2016-132301	Wolf Hills Fabricators	Washington	40,000	0	800	0	50	0	0%	1,300,000	18.00	N/A	9/25/2015	N/R	N/A	9/24/2018
2015-122395	Bam Bams	Manassas	27,950	9,750	650	43	0	15	35%	1,070,000	12.70	12.70	9/25/2015	10/6/2015	10/5/2018	9/27/2018
2014-108657	Stone Brewing Co.	Richmond City	108,613	80,280	1,181	92	0	68	74%	50,000,000	24.98	24.98	3/18/2016	7/6/2015	7/5/2018	10/2/2018
2013-74241	Evonik Degussa (formerly Degussa Goldschmidt)	Chesterfield	100,000	0	2,000	50	0	0	0%	15,000,000	53.00	N/A	6/10/2016	N/A	6/10/2019	10/5/2018
2014-105465	Detectamet	Henrico	22,688	11,344	756	30	0	15	50%	500,000	23.23	23.23	3/25/2016	10/1/2015	9/30/2018	10/18/2018
2013-84146	Hardide	Henry	29,000	9,000	1,000	29	0	9	31%	7,250,000	24.63	24.63	4/16/2015	5/17/2015	5/16/2018	11/5/2018
2015-131616	Wholesome Harvest	Roanoke City	129,824	0	401	0	324	0	0%	22,100,000	18.97	18.97	11/10/2016	N/R	N/A	11/15/2018
2018-138603	Innovairre Communications (Mail America Comn	Bedford	36,000	0	500	0	72	0	0%	35,000,000	22.36	22.36	1/1/2018	N/R	N/A	11/15/2018
2017-137200	Infolock Technologies	Arlington	11,200	11,200	800	14	0	14	100%	200,000	35.88	35.88	6/1/2016	6/27/2016	6/27/2019	11/20/2018
2017-137431	Vignet	Fairfax	72,750	72,750	750	97	0	97	100%	2,250,000	55.88	55.88	8/1/2016	8/1/2016	8/1/2019	11/20/2018
2015-129678	Indoor Biotechnologies	Charlottesville	8,000	7,000	1,000	8	0	7	88%	2,481,920	23.88	23.88	2/28/2015	11/9/2015	11/8/2018	12/5/2018
2018-138467	Standard Calibrations, Inc.	Chesapeake	21,700	0	700	0	31	0	0%	221,000	22.70	21.43	7/27/2017	N/R	N/A	12/18/2018
2017-137408	Wal-mart Distribution Center Rockingham	Rockingham	86,100	86,100	700	123	0	123	100%	6,000,000	18.03	18.03	12/20/2016	1/10/2017	1/10/2020	12/19/2018
2016-134881	Ozmo App	Montgomery	55,000	44,000	1,000	55	0	44	80%	560,000	28.91	28.91	1/1/2016	1/1/2016	12/31/2018	12/31/2018
2015-131454	BGF Industries Altavista Specialty Weaving Plant	Campbell	34,000	17,000	1,000	34	0	17	50%	2,400,000	14.54	14.54	3/2/2017	4/6/2017	4/5/2020	1/2/2019
2016-134880	Atarfil SL	Suffolk	19,500	19,500	1,300	15	0	15	100%	5,000,000	19.52	19.52	3/14/2018	6/5/2017	6/4/2020	1/3/2019
2016-137037	Virid, Inc	Fairfax	19,950	6,650	950	21	0	7	33%	500,000	49.05	49.05	7/27/2015	8/3/2015	8/2/2018	1/11/2019
2016-135432	Opterna International	Loudoun	12,000	0	600	20	0	0	0%	250,000	14.36	N/A	5/15/2017	N/A	5/14/2020	1/15/2019
2016-136943	The Standard Insurance Company	Campbell	194,958	99,896	806	242	0	124	51%	1,714,235	15.87	15.87	7/14/2016	7/19/2016	7/19/2019	1/18/2019
2017-137057	Wal-Mart Distribution (Dinwiddie)	Dinwiddie	77,947	77,947	709	110	0	110	100%	4,000,000	19.50	19.50	11/10/2016	11/12/2016	11/12/2019	1/23/2019
2016-134558	ProChem Inc.	Montgomery	23,250	7,750	775	30	0	10	33%	400,000	15.73	15.73	7/24/2015	8/3/2015	8/2/2018	1/28/2019
2018-138581	Corenso North America Corporation	Richmond City	6,000	0	500	0	12	0	0%	160,000	17.32	17.32	3/26/2018	N/R	N/A	2/6/2019
2015-119431	BDO Fairfax	Fairfax	191,400	166,800	600	319	0	278	87%	4,500,000	45.59	45.59	8/13/2015	8/19/2015	8/18/2018	2/11/2019
2016-134873	Speyside Cooperage	Bath	22,500	22,500	750	30	0	30	100%	6,000,000	14.11	14.11	7/31/2017	7/31/2017	7/30/2020	2/21/2019
2016-133890	Sestra Systems (formerly Five Grapes Dispensing	Loudoun	99,876	24,318	868	115	0	28	24%	804,275	31.84	31.84	8/31/2015	9/1/2015	8/31/2018	2/23/2019
2016-136953	Great-Circle Technologies	Fairfax	269,759	4,977	995	271	0	5	2%	100,000	69.93	69.93	11/5/2015	11/21/2015	11/20/2018	2/26/2019
2015-127525	Toray Plastics America, Inc.	Warren	26,400	26,400	800	33	0	33	100%	45,000,000	25.89	25.89	6/1/2015	6/12/2015	6/11/2018	2/26/2019
2015-127134	Route 11 Potato Chips	Shenandoah	10,400	10,400	800	13	0	13	100%	1,250,000	11.69	11.69	6/1/2015	10/10/2015	10/9/2018	3/6/2019
2016-134870	Tech Wizards	King George	27,200	5,100	850	32	0	6	19%	100,000	32.71	32.71	1/19/2016	2/22/2016	2/21/2019	3/6/2019
2017-138148	Defense Technology Equipment, Inc.	Loudoun	12,000	0	600	20	0	0	0%	866,500	17.77	N/A	6/12/2017	N/A	6/11/2020	3/11/2019
2017-137218	Modea	Montgomery	55,010	0	1,000	55	0	0	0%	100,000	33.08	N/A	7/20/2016	N/A	7/20/2019	3/20/2019
2016-136894	WalMart IT	Fairfax	261,340	102,030	895	292	0	114	39%	7,551,365	58.33	58.33	9/24/2015	9/28/2015	9/27/2018	3/25/2019
2018-138503	Instant Systems	Norfolk	57,600	5,600	800	72	0	5	7%	460,000	18.06	18.06	10/13/2017	11/1/2017	10/31/2020	3/26/2019
2017-137421	Whereoware	Fairfax	126,433	26,340	878	144	0	30	21%	225,000	60.00	60.00	1/5/2016	1/18/2016	1/17/2019	4/2/2019
2017-137207	Hershey Chocolate of Virginia, Inc.	Augusta	51,750	51,750	750	69	0	69	100%	26,800,000	21.40	21.40	1/18/2017	2/27/2017	2/27/2020	4/8/2019
2016-135806	Fleetwood Homes	Franklin	95,538	79,296	955	100	0	83	83%	2,303,863	15.76	15.76	10/28/2015	11/19/2015	11/18/2018	4/9/2019
2016-134270	Lohmann Specialty Coatings, LLC	Orange	67,824	36,334	1,211	56	0	30	54%	6,700,000	20.89	20.89	6/15/2016	3/14/2016	3/14/2019	4/11/2019
2018-138588	Magnets USA	Roanoke	35,000	0	500	0	70	0	0%	1,500,000	11.20	11.20	8/1/2017	N/R	N/A	4/11/2019
2015-129653	Carfax Inc	Fairfax	84,000	70,000	700	120	0	100	83%	5,000,000	44.11	44.11	12/21/2015	12/16/2015	12/15/2018	4/24/2019

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2015-126493	Innovative Refrigeration Systems, Inc.	Augusta	93,500	72,930	935	100	0	78	78%	1,600,000	21.25	21.25	4/15/2016	4/18/2016	4/18/2019	4/26/2019
2016-136910	Sentry Control Systems	Loudoun	35,700	26,350	850	42	0	31	74%	128,065	34.60	34.60	9/30/2015	1/1/2016	12/31/2018	5/2/2019
2017-137419	ScienceLogic, LLC	Fairfax	123,000	27,750	750	164	0	37	23%	1,300,000	52.53	52.53	1/1/2016	1/4/2016	1/3/2019	5/2/2019
2016-136941	Integrity Windows (Marvin Windows and Doors)	Roanoke	45,000	45,000	750	60	0	60	100%	1,692,487	13.93	13.93	4/5/2016	4/25/2016	4/25/2019	5/8/2019
2017-137216	Maximus	Hampton	113,400	113,400	600	189	0	189	100%	2,771,182	15.15	15.15	2/15/2018	1/29/2017	1/29/2020	5/15/2019
2015-127516	Somic America, Inc.	Wythe	151,500	0	500	0	303	0	0%	16,200,000	12.83	12.83	5/1/2016	N/R	N/A	5/28/2019
2017-137395	Smyth Companies, Inc.	Bedford	14,000	0	500	0	28	0	0%	6,500,000	24.62	24.62	4/1/2017	N/R	N/A	5/28/2019
2016-136987	Polymer Solutions	Montgomery	19,000	6,000	1,000	19	0	6	32%	650,000	19.74	19.74	3/1/2016	3/7/2016	3/7/2019	6/5/2019
2016-136962	Ag Lasers Technologies LLC	Warren	30,400	20,900	950	32	0	22	69%	3,100,000	17.40	17.40	2/4/2016	6/27/2016	6/27/2019	6/13/2019
2016-134546	AvePoint	Richmond City	120,000	72,000	1,200	100	0	60	60%	1,000,000	40.86	40.86	7/25/2017	2/1/2016	1/31/2019	6/13/2019
2016-134601	AvePoint	Arlington	66,000	22,800	1,200	55	0	19	35%	500,000	55.30	55.30	2/18/2016	1/30/2016	1/29/2019	6/13/2019
2016-136883	IronNet Cybersecurity	Fairfax	85,500	33,250	950	90	0	35	39%	1,400,000	65.50	65.50	11/10/2015	11/16/2015	11/15/2018	6/14/2019
2016-137011	Alarm.com, Incorporated	Fairfax	153,000	162,180	765	200	0	200	100%	3,000,000	37.73	37.73	5/6/2016	5/9/2016	5/9/2019	6/14/2019
2014-105704	Micronic Technologies	Wise	25,055	12,026	1,002	25	0	12	48%	2,000,000	23.00	23.00	5/1/2015	5/2/2016	5/2/2019	6/14/2019
2014-116385	Independence Lumber	Grayson	37,741	33,726	803	47	0	42	89%	5,200,000	11.65	11.65	5/26/2016	5/30/2016	5/30/2019	6/14/2019
2016-133139	American Woodmark Corporation	Frederick	55,000	53,000	1,000	55	0	53	96%	30,000,000	24.27	24.27	1/1/2016	1/11/2016	1/10/2019	6/14/2019
2018-140234	IMS Gear Virginia Inc.	Virginia Beach	57,500	0	500	0	115	0	0%	1,050,000	15.00	15.00	4/4/2018	N/R	N/A	6/28/2019
2017-137420	ValidaTek	Fairfax	206,400	121,600	800	258	0	152	59%	450,000	53.70	53.70	4/19/2016	4/26/2016	4/26/2019	7/1/2019
2018-138577	NIBCO, Inc.	Augusta	22,500	22,500	750	30	0	30	100%	8,000,000	18.40	19.56	2/1/2018	1/0/1900	12/30/1902	7/1/2019
2018-138488	Hermitage Hill Farm and Stables	Augusta	5,600	0	800	7	0	0	0%	500,000	11.57	N/A	10/1/2017	N/A	9/30/2020	7/1/2019
2018-140189	Huntington-Ingalls	Newport News	283,000	0	100	0	2,830	0	0%	8,745,492	29.99	29.99	7/26/2018	N/R	N/A	7/2/2019
2016-134291	Davis Defense Group	Orange	27,348	0	977	28	0	0	0%	2,200,000	30.05	N/A	7/28/2016	N/A	7/28/2019	7/8/2019
2015-131463	Euro-Composites Corp	Culpeper	48,199	25,706	803	60	0	32	53%	10,000,000	15.80	15.80	7/8/2016	7/11/2016	7/11/2019	7/12/2019
2016-137022	Owens & Minor, Inc.	Richmond City	300,000	300,000	1,000	300	0	300	100%	15,000,000	26.00	26.00	8/18/2017	3/13/2017	3/12/2020	7/12/2019
2015-131308	Hardywood Craft Beer	Goochland	55,664	23,709	1,031	54	0	23	43%	30,000,000	16.00	16.00	3/17/2016	7/5/2016	7/5/2019	7/16/2019
2017-137452	2nd Life Inc	Richmond City	51,013	0	773	66	0	0	0%	975,000	17.05	N/A	12/7/2016	N/A	12/7/2019	7/22/2019
2016-136960	Pacific Life	Lynchburg	210,000	166,600	700	300	0	238	79%	3,698,800	24.00	24.00	5/12/2016	6/9/2016	6/9/2019	7/26/2019
2016-134876	Phone2Action	Arlington	127,800	66,600	900	142	0	74	52%	150,000	49.48	49.48	4/4/2016	4/14/2016	4/14/2019	8/6/2019
2017-137476	Numbers Place, Inc.	Fairfax	39,600	0	900	44	0	0	0%	100,000	81.26	N/A	1/6/2017	N/A	1/6/2020	8/21/2019
2017-137428	All Traffic Solutions	Fairfax	73,100	18,700	850	86	0	22	26%	100,000	44.56	44.56	7/22/2016	8/22/2016	8/22/2019	8/22/2019
2018-138598	Symplicity Corporation	Arlington	78,000	0	650	120	0	0	0%	300,000	35.79	N/A	10/30/2017	N/A	10/29/2020	8/23/2019
2016-134268	Starsprings	Henry	68,000	32,000	1,000	68	0	32	47%	3,689,875	16.21	16.21	8/10/2016	8/10/2016	8/10/2019	9/13/2019
2017-137667	Hapco Aluminum Pole Products	Washington	22,400	24,000	800	28	0	28	100%	6,750,000	15.12	15.12	8/8/2017	8/16/2017	8/15/2020	9/16/2019
2018-140342	Blue Ridge Optics, LLC	Bedford	5,600	0	800	0	7	0	0%	750,000	30.51	30.51	5/3/2018	N/R	N/A	9/30/2019
2017-137201	JK Moving & Storage, Inc.	Loudoun	544,475	76,125	725	751	0	105	14%	19,000,000	17.21	17.21	7/8/2016	7/11/2016	7/11/2019	10/1/2019
2017-137663	Winchester Metals, Inc.	Frederick	13,600	4,000	800	17	0	5	29%	870,000	14.57	14.57	3/7/2017	3/15/2017	3/14/2020	10/1/2019
2017-137438	RPC Superfos US, Inc.	Frederick	26,250	6,750	750	35	0	9	26%	9,700,000	19.60	19.60	12/16/2016	3/6/2017	3/5/2020	10/21/2019
2017-137059	Notarize Inc.	Arlington	385,900	11,050	850	454	0	13	3%	500,000	26.68	26.68	6/27/2016	7/1/2016	7/1/2019	10/23/2019
2017-137670	JM Conveyors, LLC	Russell	32,000	32,000	800	40	0	40	100%	4,500,000	18.00	18.00	7/26/2017	9/18/2017	9/17/2020	10/23/2019
2017-137402	Munters Corporation	Buena Vista	80,000	44,000	800	100	0	55	55%	2,500,000	14.62	14.62	11/1/2016	11/7/2016	11/7/2019	10/24/2019
2016-133750	Grant Thornton LLP	Arlington	348,000	171,000	1,000	348	0	171	49%	6,000,000	42.06	42.06	2/1/2016	2/1/2016	1/31/2019	11/4/2019
2017-137704	WhiteWave/ Danone	Rockingham	41,650	41,650	850	49	0	49	100%	60,000,000	23.88	23.88	7/6/2017	7/17/2017	7/16/2020	11/15/2019
2017-138082	Envera	Richmond City	169,400	0	700	242	0	0	0%	11,718,375	26.44	N/A	5/5/2017	N/A	5/4/2020	11/21/2019
2017-137193	Excella Consulting	Arlington	497,650	114,700	925	538	0	124	23%	203,772	47.22	47.22	6/24/2016	6/27/2016	6/27/2019	11/22/2019
2015-131887	Applied Predictive Technologies	Arlington	368,000	133,000	1,000	368	0	133	36%	6,800,000	57.20	57.20	10/20/2015	7/11/2016	7/11/2019	11/22/2019
2016-134902	84 Lumber Components	Frederick	75,000	0	750	100	0	0	0%	3,900,000	13.42	N/A	12/12/2016	N/A	12/12/2019	11/27/2019
2017-138117	Avizia 2017	Fairfax	22,950	0	850	27	0	0	0%	191,680	50.94	N/A	4/29/2017	N/A	4/28/2020	11/27/2019
2017-137462	Bloomberg BNA (Bureau of National Affairs)	Arlington	100,000	0	800	125	0	0	0%	5,500,000	31.68	N/A	3/1/2017	N/A	2/29/2020	11/27/2019
2016-133755	Automatic Data Processing (ADP)	Norfolk	2,200,000	1,266,000	1,000	2,200	0	1,266	58%	42,150,000	20.00	20.00	6/1/2016	6/6/2016	6/6/2019	12/12/2019
2018-140071	Auxiliary Systems Inc.	Norfolk	42,250	0	650	0	65	0	0%	220,000	32.06	32.06	3/27/2018	N/R	N/A	12/12/2019

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As of December 31, 2019 - sorted by Final Performance Date July 01, 2016-December 31, 2019.

Project number <sup>1</sup>	Project name	Locality	Estimated grant amount (\$) <sup>2</sup>	Actual grant amount paid (\$)	Actual reimbursement rate per job (\$)	New jobs fore-cast for Perf. Date <sup>3</sup>	Retrain jobs fore-cast for Perf. Date <sup>4</sup>	Actual jobs achieved	% of target attained	Capital Investment target for Perf. Date (\$) <sup>5</sup>	Avg. hourly wage fore-cast for Perf. Date (\$) <sup>6</sup>	Actual avg. hourly wage at project close (\$) <sup>7</sup>	Performance Agreement date <sup>8</sup>	Date of first hire <sup>9</sup>	Initial Performance Date for meeting job, investment and wage targets <sup>10</sup>	Final Performance Date for meeting job, investment, and wage targets <sup>11</sup>
2018-138465	WestRock (formerly MeadWestvaco)	Covington	30,000	0	500	0	60	0	0%	248,400,000	30.82	30.82	2/1/2019	N/R	N/A	12/13/2019
2017-137399	Canatal Steel USA, Inc.	Botetourt	26,600	9,800	700	38	0	14	37%	1,500,000	17.18	17.18	9/23/2016	10/3/2016	10/3/2019	12/17/2019
<b>TOTALS</b>			<b>35,875,155</b>	<b>17,741,337</b>		<b>39,105</b>	<b>9,362</b>	<b>21,567</b>	<b>44%</b>	<b>3,339,069,749</b>						

VJIP funding is granted through a pay-for-performance cycle that eliminates the need for clawbacks resulting from non-performance. VJIP grants are paid post performance. VJIP payments are not made until the statutory minimum threshold of new or retrained jobs is achieved (statutory minimums: 25 net new, full-time hires for New Jobs Program; 5 net new, full-time hires for Small Business New Jobs Program; 10 full-time employees retrained for Retraining Program; 5 full-time employees retrained for Small Business Retraining Program).

The company is reimbursed after a new employee is hired and on board for at least 90 days. In the case of retraining, the company is paid for employees who have completed training. In both cases the company completes a VJIP Reimbursement Form. For new jobs, the form specifies the names of the employees, date hired, job titles, current full-time employment level, and average wage of employees listed on form. In the case of retraining, the form specifies the names of the employees, date they completed the training, job titles, current full-time employment level, and average wages of employees on the form. The company confirms/acknowledges via signature that employees listed on the reimbursement form earn a wage of \$9.79 per hour or higher.

Jobs and capital investment are monitored by VEDP staff through signed attestation by company of information, visual inspection during company visits, and through ongoing dialogue with the company over the 36-month project cycle. A designated VEDP Workforce staff representative responsible for the project communicates with the company on-site, by phone, or by email, typically once per quarter over the project cycle to monitor project progress (e.g., observe new equipment for a product line, construction activity, office space, additional staff, etc.). Company feedback, along with other pertinent forms and information, is maintained in the information system used for VJIP, called Salesforce.

VEDP Workforce staff typically work in collaboration with local economic developers in the community in which the company is based, maintaining dialogue or jointly visiting the company location, further enhancing awareness of the company's business activity.

**Important Note Regarding Verification: VEDP's Board approved verification procedures for VJIP on June 7, 2018. These procedures will make job creation and capital investment verification procedures for VJIP similar to the procedures already in use for other VEDP-administered programs.**

Footnotes:

<sup>1</sup> Project Number is a project identification number for the Salesforce System (N/A reflects item not applicable to the referenced project).

<sup>2</sup> Estimated grant amount reflects full grant amount subject to company fulfilling the project jobs forecast.

<sup>3</sup> Reflects number of New Jobs forecast for project (project jobs are either New Jobs or Retraining Jobs). Company is not reimbursed for new jobs created above the forecast limit.

<sup>4</sup> Reflects number of Retraining Jobs forecast for project (project jobs are either New Jobs or Retraining Jobs). Company is not reimbursed for jobs retrained above the forecast limit.

<sup>5</sup> Capital Investment reflects company forecast for the project. VJIP grants are not offered for projects not meeting the statutory minimum threshold of projected capital investment (statutory minimums: \$1MM for New Jobs Program; \$100K for Small Business New Jobs Program; \$500K for Retraining Program; \$50K for Small Business Retraining Program).

<sup>6</sup> Average hourly wage forecast reflects company forecast for jobs associated with the project. VJIP statute requires an entry-level wage rate of at least 1.35 times the federal minimum wage (\$9.79 per hour) to qualify for the grant.

<sup>7</sup> Reflects actual average hourly wage paid (N/A reflects no VJIP reimbursement requested). VJIP statute requires an entry-level wage rate of at least 1.35 times the federal minimum wage (\$9.79 per hour) to qualify for the grant.

<sup>8</sup> Performance Agreement date reflects date of company VJIP application.

<sup>9</sup> Date of First Hire reflects beginning date of project performance period (N/A reflects item not applicable to the referenced project; N/R reflects no VJIP reimbursement requested).

<sup>10</sup> Initial Performance Date for meeting job, investment and wage targets reflects performance date based on the date of first hire. Project cycles run for 36 months, which begins with the date of the first hire. After 36 months, the project is closed. Projects which meet the criteria to apply for VJIP again (new jobs and capital investment) may be granted a second round of VJIP funding. Administratively that may equate to a revision of an existing project, or a new project record. If an existing project is revised, a new and revised Performance Date is established. A report of projects that are revised as such is not readily available; however, each VJIP project record contains information pertaining to the project's status. Extenuating circumstances that necessitate extending the project cycle beyond 36 months are considered (N/A reflects no VJIP reimbursement requested).

<sup>11</sup> Reflects Final Performance Date, or project close date. The vast majority of VJIP projects receive reimbursement for qualifying jobs hired or retrained within the performance period. However, in some cases these projects are not closed until after this date, when the company submits a final VJIP reimbursement request for qualifying jobs.