

Novatech

Manufacturer of windows and doors

Henry County

\$100,000 COF Grant (approved 12/6/16)

The company is requesting a first extension of 15 months from the performance date of December 31, 2019, to March 31, 2021, to meet its employment and investment targets. This extension would push the subsequent performance date to March 31, 2023.

This grant included two performance milestones: the first requiring proof of having a building permit and the second requiring the investment of \$1.85 million and creation of 15 jobs. However, the locality mistakenly released the full grant to the company, instead of half the grant, upon achievement of the first performance milestone.

Company extension request received: December 19, 2019 (12 days before performance date)

Locality letter of support received: December 19, 2019 (12 days before performance date)

Goals	Latest Data (as of 9/30/19)
50 jobs @ \$28,724	21 @ \$29,713 (42%) (verified)
\$3,150,000 investment	\$1,324,000 (42%) (verified) (must meet statutory minimum of \$1.5 million to qualify)

Statutory Minimums: 15 jobs and \$1.5 million investment

- Novatech did not meet its performance metrics at the performance date.
- In June 2019, Novatech acquired a door glass company with production facilities in New Jersey and Ohio, along with warehouse facilities in Texas and Georgia.
- The company is in the midst of an integration analysis to determine how the Henry County facility will be impacted by this acquisition. It is too early to assess the benefits and potential growth opportunities for this facility, but an acceleration in employment and investment is anticipated due to this acquisition.
- Novatech must meet the statutory minimum capital investment requirement of \$1.5 million to retain any portion of the grant.
- Henry County is supportive of an extension for Novatech to reach its performance targets.