



Virginia International Gateway, Portsmouth

ADVISORY COMMITTEE ON INTERNATIONAL TRADE

June 10, 2025



Virginia International Gateway, Portsmouth

AGENDA

Call to Order, Chairman's Comments, and Review Minutes

VEDP AUKUS Update

Dulles Cargo Study Update

Virginia Export and Import Data

Industry Perspectives from Committee Members



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EXPORTS FROM VIRGINIA WERE DOWN 13% FROM THIS TIME LAST YEAR

Rank	Commodity	Export Value, Jan-Mar 2025 (\$)	Change 2024-2025 ¹ (%)
1	Mineral Fuels	626M	-48
2	Plastics	537M	15
3	Electrical Machinery	502M	12
4	Machinery, Mechanical Appliances, & Parts	476M	-13
5	Vehicles	357M	-21
6	Aircraft	207M	119
7	Scientific Instruments	200M	0
8	Oil Seeds	196M	-36
9	Man-made Staple Fibers	107M	12
10	Food Industries Waste	100M	-23
Total Exports		5.0B	-13

¹This measure calculates the change in exports from January – March 2024 compared to January – March 2025.
Source: IHS Markit, Global Trade Analytics Suite, 2-digit level

EXPORTS FROM VIRGINIA IN A MORE DETAILED VIEW

Rank	Commodity	Export Value, Jan-Mar 2025 (\$)	Change 2024-2025 ¹ (%)
1	Coal Briquettes	615M	-48
2	Soybeans	175M	-38
3	Integrated Circuits	168M	45
4	Tractors	159M	-12
5	Self-Adhesive Plastics	148M	153
6	Civilian Aircraft, Engines	102M	61
7	Motor Vehicle Parts	91M	-22
8	Polyamides	83M	-22
9	Artificial Filament Tow	82M	39
10	Soybean Meal	74M	-13
Total Exports		5.0B	-13

¹This measure calculates the change in exports from January – March 2024 compared to January – March 2025.
Source: IHS Markit, Global Trade Analytics Suite, 4-digit level

IMPORTS INTO VIRGINIA WERE UP 14% FROM THIS TIME LAST YEAR

Rank	Commodity	Import Value, Jan-Mar 2025 (\$)	Change 2024-2025 ¹ (%)
1	Machinery, Mechanical Appliances, & Parts	2.2B	-3
2	Electrical Machinery	1.1B	29
3	Aircraft	859M	81
4	Special Classification Provisions	582M	231
5	Furniture	491M	10
6	Vehicles	461M	4
7	Plastics	407M	11
8	Steel	310M	28
9	Scientific Instruments	285M	26
10	Toys, Games, and Sports Equipment	190M	10
Total Imports		10B	14

¹This measure calculates the change in imports from January – March 2024 compared to January – March 2025.
Source: IHS Markit, Global Trade Analytics Suite, 2-digit level

VIRGINIA’S TOP EXPORT DESTINATION IS CANADA AND TOP SOURCE FOR IMPORTS IS CHINA

Top Export Destinations

Rank	Country	Export Value, Jan-Mar 2025 (\$)	Change 2024-2025 (%)
1	Canada	849M	-9
2	Mexico	344M	4
3	India	298M	-38
4	China	238M	-15
5	Netherlands	229M	4
6	Japan	212M	65
7	Belgium	200M	-12
8	Germany	198M	10
9	South Korea	163M	57
10	United Kingdom	155M	-20

Top Import Sources

Rank	Country	Import Value, Jan-Mar 2025 (\$)	Change 2024-2025 (%)
1	China	1.4B	5
2	Mexico	1.0B	22
3	Canada	858M	17
4	Germany	641M	-2
5	India	540M	30
6	Japan	498M	91
7	Vietnam	485M	31
8	United Kingdom	471M	29
9	Italy	347M	8
10	Malaysia	290M	-37



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