

Status report on Virginia Jobs Investment Program (VJIP) projects approved from FY15 through FY21 in Post-Performance Period (excludes projects within performance period)¹

Important note: Companies are eligible for per job reimbursement once statutory minimum of jobs is achieved. Companies are only paid for jobs created or retrained. If statutory capital investment is not achieved, a full clawback is requested.

As of June 30, 2021 - sorted by Initial Performance Date

Project number1	Project name	Locality	Awarded Grant Amount (\$)	Actual Grant Amount Paid (\$)	Reimbursement Rate Per Job (\$)	New Jobs Target ²	Actual New Jobs	% of New Job Target Achieved	Retrained Jobs Target ²	Actual Jobs Retrained	% of Retrained Jobs Target Achieved	Average Hourly Wage Target (\$)	Actual Hourly Wage (\$)	Capital Investment Target (\$) ³	VJIP Application Date	Date of First Hire ⁴	Initial Performance Date ⁵
2018-140263	Excivity, Inc	Fairfax	27,000	5,400	600	45	9	20%	-	-	-	58.97	63.22	392,123	3/12/2018	5/7/2018	4/13/2021
2018-138462	Deloitte	Arlington	550,000	492,400	400	1,375	1,231	90%	-	-	-	51.18	48.86	25,000,000	1/18/2018	1/21/2018	4/14/2021
2014-108540	Navy Federal Credit Union	Fairfax	480,000	480,000	800	600	600	100%	-	-	-	25.83	43.25	114,600,000	4/8/2015	8/21/2017	5/10/2021
2017-137362	Nestle USA	Arlington	1,122,000	1,059,000	1,500	748	706	94%	-	-	-	77.20	68.31	39,800,000	2/5/2017	4/17/2017	5/10/2021
2018-138474	Sap NS2	Fairfax	80,750	80,750	850	95	95	100%	-	-	-	53.38	70.61	6,000,000	6/24/2017	6/26/2017	5/10/2021
2018-140278	AFL Global	Washington	15,600	-	400	-	-	-	39	-	0%	13.26	N/A	3,825,000	7/9/2018	N/A	5/10/2021
2017-137371	Concentrix	Lynchburg	360,000	331,200	800	450	414	92%	-	-	-	12.56	12.26	3,000,000	12/3/2017	5/7/2018	5/17/2021
2018-140408	Mercury Paper Inc	Shenandoah	47,450	26,650	650	73	41	56%	-	-	-	16.64	18.56	17,200,000	4/18/2018	4/18/2018	5/25/2021
2018-140214	Dominion Outsourcing LLC	Henrico	76,000	6,800	400	190	17	9%	-	-	-	11.25	11.00	370,000	3/8/2018	3/8/2018	6/3/2021
2018-140356	Prime Photonics	Montgomery	16,800	-	700	24	-	0%	-	-	-	31.65	N/A	150,000	5/18/2018	N/A	6/7/2021
2021-141834	Premium PPE	Virginia Beach	108,000	108,000	600	180	180	100%	-	-	-	13.13	13.10	5,300,000	8/18/2020	8/20/2020	6/8/2021
2016-134852	Overfinch	Danville	32,800	4,000	800	41	5	12%	-	-	-	20.16	21.23	1,945,260	4/1/2018	4/16/2018	6/16/2021
2016-137019	Universal Companies, Inc	Washington	24,000	-	800	30	-	0%	-	-	-	24.00	N/A	1,500,000	4/28/2017	N/A	6/16/2021
2017-137347	Interstate Group LLC	Giles	74,700	61,200	900	83	68	82%	-	-	-	19.20	16.52	1,650,000	4/1/2018	4/13/2018	6/17/2021
2017-137634	Thomson Reuters	Richmond City	68,000	25,000	1,000	68	25	37%	-	-	-	57.69	56.84	2,180,000	9/29/2017	10/1/2017	6/17/2021
2018-140025	Dynovis, Inc.	Rockbridge	30,800	30,800	700	44	44	100%	-	-	-	16.08	14.29	592,000	2/12/2018	2/15/2018	6/21/2021
2019-141086	Aeronyde Corporation	Covington	25,000	-	1,000	25	-	0%	-	-	-	28.14	N/A	350,000	9/6/2019	N/A	6/22/2021
2018-139973	Sugaright	Rockingham	31,500	26,250	750	42	35	83%	-	-	-	14.76	17.77	3,500,000	5/7/2018	5/7/2018	6/25/2021
2018-139980	Buidertrend	Albemarle	69,000	51,000	1,000	69	51	74%	-	-	-	43.39	28.48	485,000	12/27/2017	1/2/2018	6/28/2021
2018-140344	Averhealth	Henrico	40,000	12,000	800	50	15	30%	-	-	-	44.62	27.38	325,000	5/8/2018	5/14/2018	6/28/2021
			38,958,533	23,070,902		42,411	22,943	54%	10,036	9,476	94%			3,849,916,814			

¹Reporting includes projects with applications submitted FY15 (July 1, 2014) through FY21 (June 30, 2021) .

²Reflects company's commitment to job creation and or retraining. Company is not reimbursed for new jobs or retrained jobs above the target.

³Reflects company's commitment to capital investment. VJIP grants are not offered for projects not meeting the statutory minimum threshold of projected capital investment (statutory minimums: \$1MM for New Jobs Program; \$100K for Small Business New Jobs Program; \$500K for Retraining Program);

⁴Reflects date of first hire, which is the starting date of the 36-month performance period for New Jobs Programs. N/R reflects that no reimbursement was requested. N/A reflects this item is not applicable because it is a retraining project.

⁵Reflects date of project closeout. Initial Performance date is 36 months after the date of first hire (New Jobs programs) or the date of the application (Retraining programs), or once the company achieves the target new jobs or retrained jobs, whichever occurs first.